

# Whole of Australian Government GovCMS Drupal Services Panel (Panel) Product and Services Guide

SON3816897

Version 1.16

August 2023

Note: all prices in this Products and Services Guide are the maximum amount a panel member may charge. Panel members may quote/charge lower than what is in this guide

# List of approved suppliers

**Bliss Digital** 

Morpht

**OPC IT** 

**Doghouse Agency** 

**Conduct HQ** 

Ice Media

**Kirra Services** 

**Annex Digital** 

**PreviousNext** 

**Spoon Media** 

**CRE8IVE Australasia** 

**Speedwell Pty Ltd** 

**Deloitte Consulting Pty Ltd** 

**NTT Australia Digital Pty Ltd** 

**CI&T Australia Pty Ltd** 

**Oxide Interactive** 

**Ernst & Young** 

## **Bliss Digital**

	GovCMS Drup	oal Services Panel 2021 - Pricebook	
GovCMS Pricebook Reference	WDSHA21-03-V2.0		
Trading Name	Bliss Digital		
Full Legal Name	Bliss Media Pty Ltd		
ABN	86 102 513 271		
ACN	102 513 271		
Entity Type	Company		
Address	Suite 703, 198 Harbour Espland Docklands VIC 3008 Australia	ade	
Contact Person	Chris Lachowicz Managing Director 0488 626 000	Email: <u>chris@blissmedia.com.au</u>	
Indigenous Supplier	No		
SME?	Yes		
May use subcontractors?	No		
May use off-shore resources?	Yes	Brazil and India	
Active Price Book	Yes		
Head Agreement Number	WDSHA21-03		

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	Business Analyst	Per resource		\$150.00	\$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	Content Designer	Per resource		\$150.00	\$1,200.00
	Delivery Manager / Scrum Master	Per resource		\$185.00	\$1,480.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	Digital Art Designer	Per resource		\$185.00	\$1,480.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	<b>Drupal Content Publisher</b>	Per resource		\$150.00	\$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$185.00	\$1,480.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$150.00	\$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$185.00	\$1,480.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$185.00	\$1,480.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$150.00	\$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$185.00	\$1,480.00
	Information Architect	Per resource		\$185.00	\$1,480.00
	Information Architect – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	Solution Architect - Drupal	Per resource		\$185.00	\$1,480.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$200.00	\$1,480.00
	Technical Architect - Drupal	Per resource		\$185.00	\$1,480.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Tester – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	Tester	Per resource		\$150.00	\$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	UX Designer	Per resource		\$185.00	\$1,480.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$2,800.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$17,600.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$24,000.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	No conditions or additional offerings	\$1,850.00		
	20 hours application and development support	No conditions or additional offerings	\$3,700.00		
	50 hours application and development support	No conditions or additional offerings	\$9,250.00		
	After hours call out fee	No conditions or additional offerings	\$277.50		

## Morpht

	GovCMS Dru	ıpal Services Panel 2021 - Pricebook
GovCMS Pricebook Reference	WDSHA21-10-V2.0	
Trading Name	Morpht	
Full Legal Name	Morpht Pty Ltd	
ABN	51 156 310 922	
ACN	156 310 922	
Entity Type	Company	
Address	1/204 King Street Newtown NSW 2008 Australia	
Contact Person	Murray Woodman Director 0405 500 360	Email: murray@morpht.com
Indigenous Supplier	No	
SME?	Yes	
May use subcontractors?	Yes	Indigenous subcontractors? No
May use off-shore resources?	Yes	Locations: Czech Republic, Japan, India & Spain
Active Price Book	Yes	
Head Agreement Number	WDSHA21-10	

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Category	ltem		Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource			\$210.00	\$1,680.00
	Business Analyst	Per resource			\$190.00	\$1,520.00
	Content Designer – senior – 8+ years' experience	Per resource			\$200.00	\$1,600.00
	Content Designer	Per resource			\$175.00	\$1,400.00
	Delivery Manager / Scrum Master	Per resource			\$190.00	\$1,520.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource			\$200.00	\$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource			\$210.00	\$1,680.00
	Digital Art Designer	Per resource			\$190.00	\$1,520.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource			\$150.00	\$1,200.00
	Drupal Content Publisher	Per resource			\$120.00	\$960.00
	Drupal Developer - 3 to 8 years' experience	Per resource			\$190.00	\$1,520.00
	Drupal Developer - junior - less than 3 years' experience	Per resource			\$175.00	\$1,400.00
	Drupal Developer - senior - 8+ years' experience	Per resource			\$200.00	\$1,600.00

Category Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Front End D and Theme more years'	Builder - 3 or		\$190.00	\$1,520.00
	eveloper Per resource Builder - junior - vears' experience		\$175.00	\$1,400.00
	eveloper Per resource Builder - senior - ears' experience		\$200.00	\$1,600.00
Information	Architect Per resource		\$190.00	\$1,520.00
Information senior – 8+ y	Architect – Per resource years' experience		\$210.00	\$1,680.00
Solution Arc	chitect - Drupal Per resource		\$190.00	\$1,520.00
	chitect - Drupal – Per resource years' experience		\$210.00	\$1,680.00
Technical Ar	rchitect - Drupal Per resource		\$190.00	\$1,520.00
	rchitect - Drupal – Per resource years' experience		\$210.00	\$1,680.00
Tester – sen experience	ior – 8+ years' Per resource		\$160.00	\$1,250.00
Tester	Per resource		\$130.00	\$1,040.00
UX Designer years' expen	r – senior – 8+ Per resource rience		\$210.00	\$1,680.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$3,200.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$21,000.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$36,800.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	No conditions or additional offerings	\$2,000.00		
	20 hours application and development support	No conditions or additional offerings	\$3,900.00		
	50 hours application and development support	No conditions or additional offerings	\$9,500.00		

## **OPC IT**

	GovCMS Drup	al Services Panel 2021 - Pricebook
GovCMS Pricebook Reference	WDSHA21-11-V2.0	
Trading Name	OPC/ OPC IT	
Full Legal Name	OPC IT Pty Limited	
ABN	29 008 657 618	
ACN	008 657 618	
Entity Type	Company	
Address	15/26 Ipswich Street Fyshwick ACT 2609 Australia	
Contact Person	Brett Norton Managing Director 1300 788 616/0419 419 462	Email: <u>brett.norton@opc.com.au</u>
Indigenous Supplier	No	
SME?	Yes	
May use subcontractors?	Yes	
May use off-shore resources?	No	Australia Only
Active Price Book	Yes	
Head Agreement Number	WDSHA21-11	

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours (ex-GST
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Business Analyst	Per resource		\$225.00	\$1,800.00
	Content Designer – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Content Designer	Per resource		\$180.00	\$1,440.00
	Delivery Manager / Scrum Master	Per resource		\$200.00	\$1,600.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$250.00	\$2,000.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Digital Art Designer	Per resource		\$180.00	\$1,440.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Drupal Content Publisher	Per resource		\$155.00	\$1,240.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$180.00	\$1,440.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$155.00	\$1,240.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$200.00	\$1,560.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$180.00	\$1,440.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$155.00	\$1,440.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$200.00	\$1,560.00
	Information Architect	Per resource		\$180.00	\$1,440.00
	Information Architect – senior – 8+ years' experience	Per resource		\$250.00	\$2,000.00
	Solution Architect - Drupal	Per resource		\$180.00	\$1,440.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$195.00	\$1,560.00
	Technical Architect - Drupal	Per resource		\$180.00	\$1,440.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$195.00	\$1,560.00
	Tester – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Tester	Per resource		\$160.00	\$1,280.00
	UX Designer – senior – 8+ years' experience	Per resource		\$250.00	\$2,000.00
	UX Designer	Per resource		\$180.00	\$1,440.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$2,750.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$12,000.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$19,500.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	\$2,000.00		
	20 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	\$3,600.00		
	50 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that	\$9,000.00		

	may impact the nominated website domain.		
After hours call out fee	Onsite support requires minimum charge of 2 hours in the ACT. Remote Support requires minimum charge of one hour.	\$275.00	

## **Doghouse Agency**

	GovCMS Drupal S	Services Panel 2021 - Priceboo
GovCMS Pricebook Reference	WDSHA21-18-V2.0	
Trading Name	Doghouse Agency	
Full Legal Name	Doghouse Group Pty Ltd	
ABN	30 109 219 490	
ACN	109 219 490	
Entity Type	Company	
Address	Level 1 587 Wellington Street Perth WA 6000 Australia	
Contact Person	Simon Shackleton Director 0402 758 021	Email: Simon@doghouse.agency
Indigenous Supplier	No	ı
SME?	Yes	
May use subcontractors?	Yes	
May use off-shore resources?	No Australia Only	ı
Active Price Book	Yes	
Head Agreement Number	WDSHA21-18	

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst	Per resource		\$200.00	\$1,600.00
	Content Designer – senior – 8+ years' experience	Per resource		\$220.00	\$1,760.00
	<b>Content Designer</b>	Per resource		\$200.00	\$1,600.00
	Delivery Manager / Scrum Master	Per resource		\$180.00	\$1,440.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$200.00	\$1,760.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$200.00	\$1,600.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$180.00	\$1,440.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$220.00	\$1,760.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$200.00	\$1,600.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$180.00	\$1,440.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$220.00	\$1,760.00
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Information Architect	Per resource		\$200.00	\$1,600.00
	Solution Architect – Drupal	Per resource		\$200.00	\$1,600.00

		Dogilouse Agelicy			
	Solution Architect - Drupal -	Per resource		\$220.00	\$1,760.00
	senior – 8+ years' experience				
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	Technical Architect - Drupal	Per resource		\$200.00	\$1,600.00
	Technical Architect - Drupal -	Per resource		\$220.00	\$1,760.00
	senior – 8+ years' experience				
	Tester	Per resource		\$180.00	\$1,440.00
	UX Designer – senior – 8+	Per resource		\$200.00	\$1,600.00
	years' experience				
	UX Designer	Per resource		\$180.00	\$1,440.00
Category 2.1 - Site Assessment	1 day site assessment	High-level business objectives review	\$1,600.00		
Workshops	workshop - small site simple	Current and future functionality			
	project	assessment			
		Discussion around SaaS versus PaaS			
	3 day site assessment and	High-level business requirements	\$9,600.00		
	advisory workshop - medium	review			
	complexity project	Persona and user flows audit Design and accessibility			
		implementation discovery			
		Migration review			
		Functional, security and performance			
		audit			
		Content, framework SEO health,			
		framework accessibility check			
		Coding best practice (upgradeability,			
		extensibility, and readability),			
		framework strategy (assess the build			
		approach)			
		Traffic assessment			
	E double and	Risk planning	646.000.00		
	5 day site assessment and	High-level business requirements	\$16,000.00		
	advisory workshop - large complex project	review Persona and user flows audit			
	complex project	Design and accessibility			
		implementation discovery			
		Migration review			
		Functional, security and performance			
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		Dognouse Agency	
		audit Content, framework SEO health, framework accessibility check Coding best practice (upgradeability, extensibility, and readability), framework strategy (assess the build approach) Traffic assessment Risk planning Future plans, roadmap to platform success Recommendations for bespoke integrations Tender process recommendations	
Category 2.2 - Monthly Application Support	10 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	\$2,000.00
	20 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and	\$4,000.00

After hours call out fee	infrastructure improvements.  Developer rate P/H	\$360.00
	unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and	
	general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the	
50 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and	\$10,000.00
	non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	

#### Conduct

# Conduct HQ

#### **GovCMS Drupal Services Panel 2021 - Pricebook** GovCMS Pricebook Reference WDSHA21-24-V2.0 **Trading Name Conduct** Full Legal Name Conduct HQ Pty Ltd **ABN** 37 131 214 170 **ACN** 131 214 170 **Entity Type** Company 3/29 Cromwell Street Address Collingwood VIC 3066 Australia Charles Pohl Email: **Contact Person** Managing Director tenders@conducthq.com 03 9103 1486 **Indigenous Supplier** No SME? Yes May use subcontractors? No May use off-shore resources? **Australia Only** No Yes **Active Price Book Head Agreement Number WDSHA21-24**

#### Conduct

		Conduct			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Business Analyst	Per resource		\$150.00	\$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Content Designer	Per resource		\$150.00	\$1,200.00
	Delivery Manager / Scrum Master	Per resource		\$175.00	\$1,400.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Digital Art Designer	Per resource		\$150.00	\$1,200.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Drupal Content Publisher	Per resource		\$150.00	\$1,200.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$120.00	\$960.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$200.00	\$1,600.00

#### Conduct

	Conduct						
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex GST)		
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$165.00	\$1,320.00		
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$120.00	\$960.00		
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$200.00	\$1,600.00		
	Information Architect	Per resource		\$175.00	\$1,400.00		
	Information Architect – senior – 8+ years' experience	Per resource		\$220.00	\$1,760.00		
	Solution Architect - Drupal	Per resource		\$175.00	\$1,400.00		
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$220.00	\$1,760.00		
	Technical Architect - Drupal	Per resource		\$175.00	\$1,400.00		
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$220.00	\$1,760.00		
	Tester – senior – 8+ years' experience	Per resource		\$175.00	\$1,400.00		
	Tester	Per resource		\$120.00	\$960.00		
	UX Designer	Per resource		\$150.00	\$1,200.00		
	UX Designer – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00		

#### Conduct

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	This includes 2 x senior consultants for the workshop	\$2,775.00		
	3 day site assessment and advisory workshop - medium complexity project	This includes 3 x senior consultants for the workshop. Existing site code security assessment and vulnerability scan. Existing site or site design UI/UX suitability assessment including preliminary accessibility assessment. High-level design artefacts includes a high fidelity clickable prototype.	\$16,650.00		
	5 day site assessment and advisory workshop - large complex project	This includes 3 x senior consultants for the workshop. Existing site code security assessment and vulnerability scan. Existing site or site design UI/UX suitability assessment including preliminary accessibility assessment. High-level design artefacts includes a high fidelity clickable prototype.	\$27,750.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Use of hours All unused hours may rollover to the follow months. Hours will expire at the end of 12 months.  Typical workflows:  1.0 SLA support and maintenance workflow	\$1,750.00		
		Client sends through support request to support@conducthq.com from			

#### Conduct

defined domain name email Support ticket is generated in Conduct service desk platform and notifies relevant support staff Support manager responds within agreed SLA time Expectation and plan of action is set Issue is resolved and closed A support phone number will be provided for Client to use, however the Client must use the following workflow in order to formally trigger a support request. 2.0 Product development and enhancements workflow Client sends through new brief for request Meeting is coordinated with both Conduct and Client to discuss scope Estimates, timeline and resource plan are provided Approval is provided by Client Activity initiated and normal project management reporting is provided throughout the work until development completion Work is reviewed. 20 hours application and No conditions or additional \$3,300.00 development support offerings 50 hours application and No conditions or additional \$7,750.00 development support offerings

#### Ice Media

	GovCMS	S Drupal Services Pane	el 2021 - Pricebook	
GovCMS Pricebook Reference	WDSHA21-26-V2.0			
Trading Name	Ice Media Pty Ltd			
Full Legal Name	Ice Media Pty Ltd			
ABN	32 065 027 956			
ACN	065 027 956			
Entity Type	Company			
Address	Level 4, 144 Montague South Brisbane QLD 41 Australia			
Contact Person	Greg Anders Account Manager 07 3511 5344/ 0412 16	60 651	Email: greg.anders@icemedia.com.au	
Indigenous Supplier	No			
SME?	Yes			
May use subcontractors?	No			
May use off-shore resources?	No	Australia Only		
Active Price Book	Yes			
Head Agreement Number	WDSHA21-26			

		ice Media			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	<b>Business Analyst</b>	Per resource		\$150.00	\$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	<b>Content Designer</b>	Per resource		\$150.00	\$1,200.00
	Delivery Manager / Scrum Master	Per resource		\$150.00	\$1,200.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	Digital Art Designer	Per resource		\$150.00	\$1,200.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	Drupal Content Publisher	Per resource		\$150.00	\$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$150.00	\$1,200.00
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)

	Drupal Developer - junior - less than 3 years' experience	Per resource			\$150.00	\$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource			\$150.00	\$1,200.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource			\$150.00	\$1,200.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource			\$150.00	\$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource			\$150.00	\$1,200.00
	Information Architect	Per resource			\$150.00	\$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource			\$150.00	\$1,200.00
	Solution Architect - Drupal	Per resource			\$150.00	\$1,200.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource			\$150.00	\$1,200.00
Category	Item	Conditions	ı	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)

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	Technical Architect - Drupal	Per resource		\$150.00	\$1,200.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	Tester – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	Tester	Per resource		\$150.00	\$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00
	UX Designer	Per resource		\$150.00	\$1,200.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	<ul> <li>Review existing site (or new site) and requirements/documentation</li> <li>Prepare Agenda</li> <li>Assign 2 resources for a half day workshop</li> <li>Report generation (half day as specified in requirements). Report will include SaaS or PaaS recommendation with rational.</li> </ul>	\$3,600.00		
	3 day site assessment and advisory workshop - medium complexity project	<ul> <li>Review existing site and requirements/documentation</li> <li>Prepare Agenda</li> <li>Consultation with key stakeholders prior or after workshop</li> <li>Assign 2 resources for a full day workshop</li> <li>Report generation to include Drupal Specification appropriate for an approach to market.</li> </ul>	\$15,000.00		

		Budget and timeline guidelines will be included			
	5 day site assessment and advisory workshop - large complex project	<ul> <li>Review existing site and requirements/documentation</li> <li>Prepare Agenda</li> <li>Consultation with key stakeholders prior or after workshop</li> <li>Assign 2 resources for a full day workshop</li> <li>Report generation to include Drupal Specification appropriate for an approach to market. Budget and timeline guidelines will be included</li> </ul>	\$25,000.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for preapproved planned activities or adhoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more.  To provide support for a solution we did not implement, will require some hours to be spent to transition in.	\$1,500.00		
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)

	ice Media	
20 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for preapproved planned activities or adhoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more.  To provide support for a solution we did not implement, will require some hours to be spent to transition in.	\$3,000.00
50 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for preapproved planned activities or adhoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more.  To provide support for a solution we did not implement, will require some hours to be spent to transition in.	\$7,500.00

After hours call out fee  For most of our clients, we provide business hours support between the hours of 9am and 6pm Eastern Standard time. This meets most client's needs. When unexpected issues occur that require quick attention, ICEMEDIA works with our clients to resolve critical issues as quickly as possible. Based on the history of no out of hour requests, ICEMEDIA suggests we tailor a support agreement to meet our client's specific needs. Our recommendation includes: 1. We will provide you with contact details of staff who will be able to assist and rally other team members together if needed. 2. ICEMEDIA will charge 200% of our regular hourly rate when response is required after hours. 3. ICEMEDIA will charge a minimum of 1 hour for each request even if the issue is resolved in less than an hour 4. If events, campaigns or high demand activities are planned, look at adjusting the support arrangements for a period of time, and this can include on call staff or staff in place out of hours. Costs		100 1110 4114	
	After hours call out fee	business hours support between the hours of 9am and 6pm Eastern Standard time. This meets most client's needs. When unexpected issues occur that require quick attention, ICEMEDIA works with our clients to resolve critical issues as quickly as possible. Based on the history of no out of hour requests, ICEMEDIA suggests we tailor a support agreement to meet our client's specific needs. Our recommendation includes: 1. We will provide you with contact details of staff who will be able to assist and rally other team members together if needed. 2. ICEMEDIA will charge 200% of our regular hourly rate when response is required after hours. 3. ICEMEDIA will charge a minimum of 1 hour for each request even if the issue is resolved in less than an hour 4. If events, campaigns or high demand activities are planned, look at adjusting the support arrangements for a period of time, and this can include on call staff or staff in place out of hours. Costs	\$300.00
		are subject to negotiation.	

#### **Kirra Services**

	GovCMS [	Drupal Services Panel 2021 - Pricebook
GovCMS Pricebook Reference	WDSHA21-28-V2.0	
Trading Name	Kirra Services	
Full Legal Name	The Trustee for Kirra S	ervices Unit Trust
ABN	43 205 269 375	
ACN	N/A	
Entity Type	Trust	
Address	6/12 Albany Street Fyshwick ACT 2609 Australia	
Contact Person	Bradley Nagle Managing Director 02 6210 1096	Email: info@kirraservices.com.au
Indigenous Supplier	Yes	
SME?	Yes	
May use subcontractors?	Yes	
May use off-shore resources?	No	Australia Only
Active Price Book	Yes	
Head Agreement Number	WDSHA21-28	

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Business Analyst	Per resource		\$184.00	\$1,476.00
	Content Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Content Designer	Per resource		\$164.00	\$1,312.00
	Delivery Manager / Scrum Master	Per resource		\$236.00	\$1,886.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$277.00	\$2,214.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Digital Art Designer	Per resource		\$184.00	\$1,476.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$164.00	\$1,312.00
	<b>Drupal Content Publisher</b>	Per resource		\$123.00	\$984.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$184.00	\$1,476.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$164.00	\$1,312.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$236.00	\$1,886.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$184.00	\$1,476.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$164.00	\$1,312.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$205.00	\$1,640.00
	Information Architect	Per resource		\$184.00	\$1,476.00
	Information Architect – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Solution Architect - Drupal	Per resource		\$256.00	\$2,050.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$308.00	\$2,460.00
	Technical Architect - Drupal	Per resource		\$205.00	\$1,640.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$236.00	\$1,886.00
	Tester – senior – 8+ years' experience	Per resource		\$184.00	\$1,476.00
	Tester	Per resource		\$164.00	\$1,312.00
	UX Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	UX Designer	Per resource		\$184.00	\$1,476.00

		Milia Services			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No extras offered.	\$1,886.00		
	3 day site assessment and advisory workshop - medium complexity project	<ul> <li>Series of half day workshops to conduct design implementation discovery and migration discovery sessions</li> <li>An initial requirements briefing as required</li> <li>Requirements review, design implementation discovery and migration discovery by our software architect</li> <li>Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our software architect</li> <li>High level design document and component architecture to provide an overview of the system</li> <li>Content type specifications, where appropriate including information on recommended settings and fields</li> <li>Risk plan identifying areas of increased risk. Importantly the plan includes a strategy to avoid or mitigate the risk</li> <li>A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary</li> <li>Following delivery of the report,</li> </ul>	\$15,990.00		

#### **Kirra Services**

		Milia Services	
		communication to answer any follow up questions.	
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$29,807.00
Category 2.2 - Monthly Application Support	10 hours application and development support	Blocks of Support Hours are per month.  Minimum three month and maximum 12 month contract.  Handling of unused hours for this supplier:  • unused hours at the end of each month – can be rolled over.  • unused hours at the end of the contract – forfeited, but can be rolled over if the contract is renewed.	\$2,234.50
	20 hours application and development support	No conditions or additional offerings	\$4,469.00
	50 hours application and development support	No conditions or additional offerings	\$11,172.50

## **Annex Digital**

	GovCMS Dru	ıpal Services Panel 2021 - Pricebook
GovCMS Pricebook Reference	WDSHA21-31-V2.0	
Trading Name	Annex Digital Pty Ltd	
Full Legal Name	Annex Digital Pty Ltd	
ABN	44 619 502 117	
ACN	619 502 117	
Entity Type	Company	
Address	65 Learmonth Drive Kambah ACT 2601 Australia	
Contact Person	Leigh Gittoes Managing Director 02 6190 1215	Email: leigh@annex.com.au
Indigenous Supplier	No	
SME?	Yes	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only
Active Price Book	Yes	
Head Agreement Number	WDSHA21-31	

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$254.00	\$2,030.00
	<b>Business Analyst</b>	Per resource		\$170.00	\$1,630.00
	Content Designer – senior – 8+ years' experience	Per resource		\$204.00	\$1,630.00
	Content Designer	Per resource		\$204.00	\$1,630.00
	Delivery Manager / Scrum Master	Per resource		\$204.00	\$1,630.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$254.00	\$2,030.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$204.00	\$1,630.00
	Digital Art Designer	Per resource		\$204.00	\$1,630.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$204.00	\$1,630.00
	Drupal Content Publisher	Per resource		\$132.00	\$1,630.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$170.00	\$1,630.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$132.00	\$1,060.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$254.00	\$2,030.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$170.00	\$1,630.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$132.00	\$1,360.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$254.00	\$2,030.00
	Information Architect	Per resource		\$204.00	\$1,630.00
	Information Architect – senior – 8+ years' experience	Per resource		\$254.00	\$2,030.00
	Solution Architect - Drupal	Per resource		\$204.00	\$1,630.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$254.00	\$2,030.00
	Technical Architect - Drupal	Per resource		\$204.00	\$1,630.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$254.00	\$2,030.00
	Tester – senior – 8+ years' experience	Per resource		\$204.00	\$1,630.00
	Tester	Per resource		\$170.00	\$1,630.00
	UX Designer – senior – 8+ years' experience	Per resource		\$254.00	\$2,030.00
	UX Designer	Per resource		\$204.00	\$1,630.00

	Alliex Digital					
Category	ltem	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)	
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$2,030.00			
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$6,090.00			
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$10,150.00			
Category 2.2 - Monthly Application Support	10 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for \$5,111 (inc. GST) Standard Support (business hours only, 4 hours response time) available for \$3,615 Price is for one site. Additional sites are \$340 per month Unused hours are not rolled over Includes monitoring of site, all security patching (where required), unlimited tickets.	\$9,360.00			
	20 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for \$6,981	\$11,060.00			

	Ailliex Digital	
	(inc. GST).  - Standard Support (business hours only, 4 hours response time) available for \$5,485.  - Price is for one site. Additional sites are \$340 per month.  - Unused hours are not rolled over.  - Includes monitoring of site, all security patching (where required), unlimited tickets.	
50 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for \$12,591 (inc. GST) Standard Support (business hours only, 4 hours response time) available for \$11,095 Price is for one site. Additional sites are \$340 per month Unused hours are not rolled over Includes monitoring of site, all security patching (where required), unlimited tickets.	\$16,160.00
After hours call out fee	Does not apply to 24/7 support arrangements	\$1,360.00

#### **PreviousNext**

GovCMS Drupal Services Panel 2021 - Pricebook			
GovCMS Pricebook Reference	WDSHA21-02-V2.0		
Trading Name	PreviousNext		
Full Legal Name ABN ACN Entity Type	PreviousNext Pty Ltd 69 135 290 309 135 290 309 Company		
Address	55 Miller Street Pyrmont NSW 2009 Australia		
Contact Person	Owen Lansbury Company Director 1300 768 558	Email: info@previousnext.com.au	
Indigenous Supplier	No		
SME?	Yes		
May use subcontractors?  May use off-shore resources?	No No	Australia Only	
Active Price Book	Yes	Addition only	
Head Agreement Number	WDSHA21-02		

		1 TCVIOUSIVCAL			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	<b>Business Analyst</b>	Per resource		\$195.00	\$1,560.00
	Content Designer – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Content Designer	Per resource		\$195.00	\$1,560.00
	Delivery Manager / Scrum Master	Per resource		\$195.00	\$1,560.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Digital Art Designer	Per resource		\$196.00	\$1,560.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	<b>Drupal Content Publisher</b>	Per resource		\$195.00	\$1,560.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$195.00	\$1,560.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$175.00	\$1,400.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$195.00	\$1,560.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$175.00	\$1,400.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$225.00	\$1,800.00
	Information Architect	Per resource		\$195.00	\$1,560.00
	Information Architect – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Solution Architect - Drupal	Per resource		\$195.00	\$1,560.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Technical Architect - Drupal	Per resource		\$195.00	\$1,560.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	Tester	Per resource		\$195.00	\$1,560.00
	UX Designer – senior – 8+ years' experience	Per resource		\$225.00	\$1,800.00
	UX Designer	Per resource		\$195.00	\$1,560.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$3,600.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$12,100.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$29,600.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Unused hours will rollover at the end of each month	\$1,950.00		
	20 hours application and development support	Unused hours will rollover at the end of each month	\$3,900.00		
	50 hours application and development support	Unused hours will rollover at the end of each month	\$9,750.00		
	After hours call out fee	Per hour charge	\$292.50		

## Spoon Media

# Spoon Media

	GovCMS Drupal	Services Panel 2021 - Pricebook
GovCMS Pricebook Reference	WDSHA21-07-V2.0	
Trading Name	Spoon Media	
Full Legal Name	Spoon Media Pty Ltd as trustee for the Spoon Media Trust	
ABN ACN Entity Type	91 755 773 051 126 177 786 Trust/Company	
Address	100 Thompson Road North Fremantle WA 6159 Australia	
Contact Person	Alex Cochrane Director 0411 512 115	Email: alex@spoon.com.au
Indigenous Supplier	No	
SME?	Yes	
May use off shore resources?	No No	Australia Only
May use off-shore resources?  Active Price Book		Australia Olliy
Head Agreement Number		

## **Spoon Media**

	Spooli Media						
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)		
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00		
	Business Analyst	Per resource		\$150.00	\$1,200.00		
	Content Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00		
	Content Designer	Per resource		\$150.00	\$1,200.00		
	Delivery Manager / Scrum Master	Per resource		\$150.00	\$1,200.00		
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00		
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00		
	Digital Art Designer	Per resource		\$150.00	\$1,200.00		
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$150.00	\$1,200.00		
	Drupal Content Publisher	Per resource		\$120.00	\$960.00		
	Drupal Developer - 3 to 8 years' experience	Per resource		\$150.00	\$1,200.00		
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$120.00	\$960.00		
	Drupal Developer - senior - 8+ years' experience	Per resource		\$180.00	\$1,440.00		

## **Spoon Media**

		on Media			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource	(ex-d31)	\$150.00	\$1,200.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$120.00	\$960.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$180.00	\$1,440.00
	Information Architect	Per resource		\$150.00	\$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Solution Architect - Drupal	Per resource		\$150.00	\$1,200.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Technical Architect - Drupal	Per resource		\$150.00	\$1,200.00
	Technical Architect - Drupal – senior – 8+	Per resource		\$180.00	\$1,440.00
	years' experience Tester – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Tester	Per resource		\$150.00	\$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	UX Designer	Per resource		\$150.00	\$1,200.00

#### **CRE8IVE Australasia**

GovCMS Drupal Services Panel 2021 - Pricebook			
GovCMS Pricebook Reference	WDSHA21-32-V2.0		
Trading Name	Cre8ive		
Full Legal Name	Cre8ive Australasia Pty Ltd		
ABN	32 100 650 039		
ACN	100 650 039		
Entity Type Address	Company Level 10 40 Marcus Clarke Street Canberra ACT 2601 Australia		
Contact Person	Alberto Florez Partner 02 6162 1888	Email: newbusiness@c8.com.au	
Indigenous Supplier	No		
SME?	Yes		
May use subcontractors?	No		
May use off-shore resources?	No	Australia Only	
Active Price Book			
Head Agreement Number	WDSHA21-32		

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Content Designer – senior –	Per resource		\$190.00	\$1,520.00
	8+ years' experience				

		CREDIVE Australasia			
	Content Designer	Per resource		\$160.00	\$1,280.00
	Delivery Manager / Scrum Master	Per resource		\$150.00	\$1,200.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$170.00	\$1,360.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$190.00	\$1,520.00
	Digital Art Designer	Per resource		\$150.00	\$1,200.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$170.00	\$1,360.00
	Drupal Content Publisher	Per resource		\$150.00	\$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$160.00	\$1,280.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$150.00	\$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$190.00	\$1,520.00
Category	ltem	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$160.00	\$1,280.00

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	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$150.00	\$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$190.00	\$1,520.00
	Information Architect	Per resource		\$150.00	\$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource		\$170.00	\$1,360.00
	Solution Architect - Drupal	Per resource		\$170.00	\$1,360.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Technical Architect - Drupal	Per resource		\$170.00	\$1,360.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Tester – senior – 8+ years' experience	Per resource		\$160.00	\$1,280.00
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester	Per resource		\$150.00	\$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		\$190.00	\$1,520.00

	UX Designer	Per resource		\$150.00	\$1,200.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$4,080.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$12,240.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$20,400.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Unused hours can be rolled for a maximum of 1 month but can be negotiated.	\$2,200.00		
	20 hours application and development support	Unused hours can be rolled for a maximum of 1 month but can be negotiated.	\$3,800.00		
	50 hours application and development support	Unused hours can be rolled for a maximum of 1 month but can be negotiated.	\$8,500.00		
	After hours call out fee	Minimum blocks of 4 hours	\$300.00		

#### **Speedwell Pty Ltd**

## Speedwell Pty Ltd

#### **GovCMS Drupal Services Panel 2021 - Pricebook** GovCMS Pricebook Reference WDSHA21-16-V2.0 Trading Name Speedwell Full Legal Name Speedwell Pty Ltd **ABN** 37 110 700 920 ACN 110 7000 920 **Entity Type** Company Level 1, 324 Wickham Street Address Fortitude Valley QLD 4006 Australia Michael Burke Email: govcms@speedwell.com.au **Contact Person** Director 07 3171 4691 **Indigenous Supplier** No SME? Yes May use subcontractors? No **Locations: Philippines** May use off-shore resources? Yes **Active Price Book** Yes Head Agreement Number WDSHA21-16

		Speedwell Pty Lta			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Business Analyst	Per resource		\$160.00	\$1,280.00
	Content Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Content Designer	Per resource		\$160.00	\$1,280.00
	Delivery Manager / Scrum Master	Per resource		\$200.00	\$1,600.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$200.00	\$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Digital Art Designer	Per resource		\$160.00	\$1,280.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Drupal Content Publisher	Per resource		\$160.00	\$1,280.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$160.00	\$1,280.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$144.00	\$1,152.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$180.00	\$1,440.00

		Speedwell Pty Ltd			
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$160.00	\$1,280.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$144.00	\$1,152.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$180.00	\$1,440.00
	Information Architect	Per resource		\$160.00	\$1,280.00
	Information Architect – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Solution Architect - Drupal	Per resource		\$160.00	\$1,280.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Technical Architect - Drupal	Per resource		\$160.00	\$1,280.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Tester – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00
	Tester	Per resource		\$160.00	\$1,280.00
	UX Designer – senior – 8+ years' experience	Per resource		\$180.00	\$1,440.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	UX Designer	Per resource		\$160.00	\$1,280.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	Agenda Preparation Assignment of two (2) suitable resources for a half day workshop	\$3,000.00		
	3 day site assessment and advisory workshop - medium complexity project	Agenda Preparation Assignment of two (2) suitable resources for a half day workshop Consultation with key stakeholders prior to and after workshop(s) Budget and timeline guidelines will be included	\$15,000.00		
	5 day site assessment and advisory workshop - large complex project	Agenda Preparation Assignment of three (3) suitable resources two half day workshops (or one full day) Onsite visit where required Consultation with key stakeholders prior to and after workshop(s) High level user stories and wireframes Budget and timeline guidelines will be included	\$24,000.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Access to complete studio resources in addition to Drupal team Hours must be used in 3 months, or hours forfeited Monthly report will identify used and remaining hours	\$1,850.00		
	20 hours application and development support	Access to complete studio resources in addition to Drupal team Hours must be used in 3 months, or hours forfeited Monthly report will identify used and remaining hours	\$3,200.00		

50 hours application and	Access to complete studio resources in addition	\$8,000.00
development support	to Drupal team	
	Hours must be used in 6 months, or hours	
	forfeited	
	Monthly report will identify used and remaining	
	hours	
	Monthly report will identify used and remaining	

## **Deloitte Consulting Pty Ltd**

	GovCMS Drupal Services Panel 2021 - Pricebook				
GovCMS Pricebook Reference	WDSHA21-30-V2.0				
Trading Name	Deloitte				
Full Legal Name ABN	00 011 700 0 10				
ACN Entity Type	011 / 00 0 10				
Address	Business Park Canberra ACT 2609 Australia				
Contact Person	Al Croston Partner 0417 358 138	Email: acroston@deloitte.com. au			
Indigenous Supplier SME?	No No				
May use subcontractors?	Yes	Indigenous subcontractors? No Locations: Global			
May use off-shore resources?	Yes	presence (150 countries)			
Active Price Book Head Agreement Number	Yes WDSHA21-30				

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$244.00	\$1,949.00
	Business Analyst	Per resource		\$159.00	\$1,275.00
	Content Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,644.00
	Content Designer	Per resource		\$119.00	\$955.00
	Delivery Manager / Scrum Master	Per resource		\$205.00	\$1,644.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$322.00	\$2,579.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,644.00
	Digital Art Designer	Per resource		\$159.00	\$1,275.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$205.00	\$1,644.00
	<b>Drupal Content Publisher</b>	Per resource		\$111.00	\$888.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$159.00	\$1,275.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$119.00	\$955.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$205.00	\$1,644.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$159.00	\$1,275.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$119.00	\$955.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$205.00	\$1,644.00
	Information Architect	Per resource		\$159.00	\$1,275.00
	Information Architect – senior – 8+ years' experience	Per resource		\$205.00	\$1,644.00
	Solution Architect - Drupal	Per resource		\$205.00	\$1,644.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$244.00	\$1,949.00
	Technical Architect - Drupal	Per resource		\$205.00	\$1,644.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$244.00	\$1,949.00
	Tester – senior – 8+ years' experience	Per resource		\$205.00	\$1,644.00
	Tester	Per resource		\$119.00	\$955.00
	UX Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,644.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	UX Designer	Per resource		\$159.00	\$1,275.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	<ul> <li>GovCMS module assessment including which modules should be utilised</li> <li>High level estimates of amount of effort required to implement the future site (and indicative costs if requested).</li> </ul>	\$4,576.78		
	3 day site assessment and advisory workshop - medium complexity project	<ul> <li>High level migration plan including activities, risks, and mitigations</li> <li>Content-type specifications including IA and content recommendations</li> </ul>	\$14,603.45		
	5 day site assessment and advisory workshop - large complex project	<ul> <li>High level migration plan including activities, risks, and mitigations</li> <li>Content-type specifications including IA and content recommendations</li> </ul>	\$20,444.84		
Category 2.2 - Monthly Application Support	10 hours application and development support	<ul> <li>Our delivery operations team also provide secure cloud-hosted collaboration tools for managing tickets and work in progress, and can create and maintain DevOps tools and scripts</li> </ul>	\$4,922.00		

to enable reliable, automated code deployments with built-in quality controls.  • Unused hours are forfeited at month end • We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual involved.  20 hours application and development support  • Our delivery operations team also provide secure cloud-hosted collaboration tools for managing tickets and work in progress, and can create and maintain DevOps tools and scripts to enable reliable, automated code deployments with built-in quality controls.  • Unused hours are forfeited at month end • We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual involved.	L	Deloitte Consulting Pty Lta		
involved.	20 hours application and	to enable reliable, automated code deployments with built-in quality controls.  • Unused hours are forfeited at month end • We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual involved.  • Our delivery operations team also provide secure cloud-hosted collaboration tools for managing tickets and work in progress, and can create and maintain DevOps tools and scripts to enable reliable, automated code deployments with built-in quality controls.  • Unused hours are forfeited at month end • We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual	\$8,358.00	

 De	eioitte Consulting Pty Lta	
50 hours application and	<ul> <li>Our delivery operations</li> </ul>	\$13,953.00
development support	team also provide secure	
	cloud-hosted collaboration	
	tools for managing tickets	
	and work in progress, and	
	can create and maintain	
	DevOps tools and scripts	
	to enable reliable,	
	automated code	
	deployments with built-in	
	quality controls.	
	<ul> <li>Unused hours are rolled</li> </ul>	
	over for 1 additional	
	month before forfeiture	
	<ul> <li>Hours consumed on a</li> </ul>	
	first-in first-out basis	
	<ul> <li>We can support</li> </ul>	
	scheduled after-hours	
	activities on a 1.5x hours	
	consumption basis (e.g. 1	
	hour worked after-hours =	
	1.5 hours consumed from	
	allocation) per individual	
	involved.	
After hours call out fee	The business hours SLA	\$1,000.00
	can be uplifted to include	
	after-hours support for	
	Severity 1 incidents, for a	
	fee of \$1,000 ex-GST per	
	month.	
	All work completed on Sev	
	1 incident	
	response/restoration	
	after-hours will draw	
	down from the monthly	
	allocation of hours at a	
	multiplier of 1.5x.	

## **Deloitte Consulting Pty Ltd**

Other services required after hours (e.g. deployments or maintenance) are to be planned and agreed in advance, and will draw down from the monthly allocation of hours at a multiplier of 1.5x.

#### **NTT Australia Digital Pty Ltd**

## NTT Australia Digital Pty Ltd

#### **GovCMS Drupal Services Panel 2021 - Pricebook GovCMS Pricebook Reference** WDSHA21-15-V2.0 Trading Name NTT Full Legal Name NTT Australia Digital Pty Ltd 31 100 103 268 ABN **ACN** 100 103 268 **Entity Type** Company 2/45 Wentworth Avenue Address Kingston ACT 2604 Australia Dean Wintour Email: dean.wintour@global.ntt **Contact Person** (02) 6122 5100 **Indigenous Supplier** No SME? No May use subcontractors? No **Australia Only** May use off-shore resources? No **Active Price Book** Head Agreement Number WDSHA21-15

### **NTT Australia Digital Pty Ltd**

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource	()	\$194.00	\$1,550.00
	Business Analyst	Per resource		\$169.00	\$1,350.00
	Content Designer – senior – 8+ years' experience	Per resource		\$194.00	\$1,550.00
	Content Designer	Per resource		\$169.00	\$1,350.00
	Delivery Manager / Scrum Master	Per resource		\$212.00	\$1,700.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$244.00	\$1,950.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$188.00	\$1,500.00
	Digital Art Designer	Per resource		\$156.00	\$1,250.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$194.00	\$1,550.00
	Drupal Content Publisher	Per resource		\$169.00	\$1,350.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$169.00	\$1,350.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$144.00	\$1,150.00

## NTT Australia Digital Pty Ltd

Category	Item	Conditions	Fixed price	Hourly	Daily (8 hours)
	Drupal Developer - senior -	Per resource	(ex-GST)	(ex GST) \$194.00	(ex-GST) \$1,550.00
	8+ years' experience			,	<b>4</b> = <b>/</b> = <b>3</b> = <b>3</b>
	Front End Developer	Per resource		\$169.00	\$1,350.00
	and Theme Builder - 3 or more years' experience				
	Front End Developer	Per resource		\$144.00	\$1,150.00
	and Theme Builder - junior - less than 3 years' experience				
	Front End Developer	Per resource		\$194.00	\$1,550.00
	and Theme Builder - senior - 8 or more years' experience				
	Information Architect	Per resource		\$206.00	\$1,650.00
	Information Architect – senior – 8+ years' experience	Per resource		\$244.00	\$1,950.00
	Sellioi – o+ years experience				
	Solution Architect - Drupal	Per resource		\$206.00	\$1,650.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$244.00	\$1,950.00
	Technical Architect - Drupal	Per resource		\$206.00	\$1,650.00
	Technical Architect - Drupal -	Per resource		\$244.00	\$1,950.00
	senior – 8+ years' experience				
	Tester – senior – 8+ years' experience	Per resource		\$156.00	\$1,250.00
	Tester	Per resource		\$138.00	\$1,100.00

## **NTT Australia Digital Pty Ltd**

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	UX Designer – senior – 8+ years' experience	Per resource		\$231.00	\$1,850.00
	UX Designer	Per resource		\$188.00	\$1,500.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	\$3,933.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	\$13,440.00		
	5 day site assessment and advisory workshop - large complex project	<ul><li> UX review</li><li> Content governance recommendations</li></ul>	\$25,260.00		

#### **CI&T Australia Pty Ltd**

## CI&T Australia Pty Ltd

#### **GovCMS Drupal Services Panel 2021 - Pricebook GovCMS Pricebook Reference** WDSHA21-29-V2.0 Trading Name CI&T Full Legal Name CI&T Australia Pty Ltd **ABN** 88 643 877 347 **ACN** 643 877 347 **Entity Type** Company Level 1 76 Brunswick Street Address Fortitude Valley QLD 4006 Australia Email: australia-office@ciandt.com Felipe Rubim **Contact Person** Director 0435 191 370 **Indigenous Supplier** No SME? No May use subcontractors? No May use off-shore resources? Locations: Brazil, England, USA, China, Japan Yes **Active Price Book** Yes Head Agreement Number WDSHA21-29

### **CI&T Australia Pty Ltd**

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$161.00	\$1,291.00
	Business Analyst	Per resource		\$145.00	\$1,161.00
	Content Designer – senior – 8+ years' experience	Per resource		\$145.00	\$1,161.00
	Content Designer	Per resource		\$125.00	\$1,001.00
	Delivery Manager / Scrum Master	Per resource		\$161.00	\$1,291.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$194.00	\$1,551.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$194.00	\$1,551.00
	Digital Art Designer	Per resource		\$145.00	\$1,161.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$145.00	\$1,161.00
	Drupal Content Publisher	Per resource		\$125.00	\$1,001.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$145.00	\$1,161.00

### **CI&T Australia Pty Ltd**

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$125.00	\$1,001.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$194.00	\$1,551.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$145.00	\$1,161.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$125.00	\$1,001.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$194.00	\$1,551.00
	Information Architect	Per resource		\$194.00	\$1,551.00
	Information Architect – senior – 8+ years' experience	Per resource		\$210.00	\$1,681.00
	Solution Architect - Drupal	Per resource		\$210.00	\$1,681.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$241.00	\$1,931.00

# **CI&T Australia Pty Ltd**

		Clar Australia Fty Ltu	Fixed price	Hourly	Daily (8 hours)
Category	Item	Conditions	(ex-GST)	(ex GST)	(ex-GST)
	Technical Architect - Drupal	Per resource		\$194.00	\$1,551.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$210.00	\$1,681.00
	Tester – senior – 8+ years' experience	Per resource		\$145.00	\$1,161.00
	Tester	Per resource		\$121.00	\$971.00
	UX Designer – senior – 8+ years' experience	Per resource		\$194.00	\$1,551.00
	UX Designer	Per resource		\$145.00	\$1,161.00
Category 2.1 - Site Assessment Workshops	5 day site assessment and advisory workshop - large complex project	Besides the expected list of deliverables per the RFQ, the following can be also delivered, as an output of the business workshops: Current conditions Desirable future state High-level design and architecture Content-type specs and proposed modules Context in which a Drupal solution is planned to be utilised Recommended performance thresholds Compliance requirements Prioritisation criteria for project and remediation tasks Recommended action plan Implementation and/or migration strategy Project Backlog containing functional and	\$39,000.00		

# **CI&T Australia Pty Ltd**

non-functional requirements, estimates, dependencies
Proposed time frame with key
milestones/target dates
Proposed Monitoring & Controlling
activities, including pre-scheduled
checkpoints, if applicable, as part of a
continuous PDCA cycle

## **Oxide Interactive**

GovCMS Drupal Services Panel 2021 - Pricebook				
GovCMS Pricebook Reference	WDSHA21-22-V2.0 (CO1 25 August	2023)		
Trading Name	Oxide Interactive			
Full Legal Name	Oxide Interactive Pty Ltd			
ABN	20 138 035 195			
ACN	138 035 195			
Entity Type	Company			
Address	Level 126 Thynne Street Bruce ACT 2617Australia			
Contact Person	Alexi Paschalidis Managing Director 1300 662 771/ 0401 913 658	Email: info@oxideinteractive.com.au		
Indigenous Supplier	No			
SME?	Yes			
May use subcontractors?	No			
May use off-shore resources?	No	Australia Only		
Active Price Book	Yes			
Head Agreement Number	WDSHA21-22			

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	<b>Business Analyst</b>	Per resource		\$185.00	\$1,480.00
	Content Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Content Designer	Per resource		\$165.00	\$1,320.00
	Delivery Manager / Scrum Master	Per resource		\$235.00	\$1,880.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$270.00	\$2,160.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Digital Art Designer	Per resource		\$185.00	\$1,480.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$155.00	\$1,240.00
	Drupal Content Publisher	Per resource		\$105.00	\$840.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$185.00	\$1,480.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$165.00	\$1,320.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$235.00	\$1,880.00

		Oxide interactive	<del>,</del>		
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$185.00	\$1,480.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$165.00	\$1,320.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$235.00	\$1,880.00
	Information Architect	Per resource		\$185.00	\$1,480.00
	Information Architect – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	Solution Architect - Drupal	Per resource		\$260.00	\$2,080.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$310.00	\$2,480.00
	Technical Architect - Drupal	Per resource		\$205.00	\$1,640.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$235.00	\$1,880.00
	Tester – senior – 8+ years' experience	Per resource		\$185.00	\$1,480.00
	Tester	Per resource		\$165.00	\$1,320.00
	UX Designer – senior – 8+ years' experience	Per resource		\$205.00	\$1,640.00
	UX Designer	Per resource		\$185.00	\$1,480.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No extras offered.	\$1,880.00		
	3 day site assessment and advisory workshop - medium complexity project	<ul> <li>Series of half day workshops to conduct design implementation discovery and migration discovery sessions</li> <li>An initial requirements briefing as required.</li> <li>Requirements review, design implementation discovery and migration discovery by our software architect</li> <li>Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our software architect</li> <li>High level design document and component architecture to provide an overview of the system</li> <li>Content type specifications, where appropriate including information on recommended settings and fields</li> <li>Risk plan identifying areas of increased risk. Importantly the plan includes a stratege to avoid or mitigate the risk</li> <li>A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary</li> <li>Following delivery of the report, communication to answer any follow up questions.</li> </ul>	d		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	\$29,740.00		

Category 2.2 - Monthly Application Support	10 hours application and development support	Blocks of Support Hours are per month. Minimum three month and maximum 12 month contract. Handling of unused hours for this supplier: • unused hours at the end of each month – can be rolled over. • unused hours at the end of the contract – forfeited, but can be rolled over if the contract is renewed.	\$2,230.00
	20 hours application and development support	No conditions or additional offerings	\$4,460.00
	50 hours application and development support	No conditions or additional offerings	\$11,150.00

# Ernst & Young (EY)

# Ernst & Young

	GovCMS Dru	ıpal Services Panel 2021 - Pricebook
GovCMS Pricebook Reference	WDSHA21-21-V2.0	
Trading Name	EY	
Full Legal Name	Ernst & Young (EY)	
ABN	75 288 172 749	
ACN	N/A	
Entity Type	Partnership	
Address	121 Marcus Clarke Street Canberra ACT 2601 Australia	
Contact Person	Ian Laslett Partner, Consulting 02 6267 3888	Email: <u>lan.Laslett@au.ey.com</u>
Indigenous Supplier	No	
SME?	No	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only
Active Price Book	Yes	
Head Agreement Number	WDSHA21-21	

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Business Analyst – senior – 8+ years' experience	Per resource		\$209.00	\$1,672.00
	Business Analyst	Per resource		\$179.00	\$1,432.00
	Content Designer – senior – 8+ years' experience	Per resource		\$209.00	\$1,672.00
	Content Designer	Per resource		\$179.00	\$1,432.00
	Delivery Manager / Scrum Master	Per resource		\$209.00	\$1,672.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		\$279.00	\$2,232.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		\$209.00	\$1,672.00
	Digital Art Designer	Per resource		\$179.00	\$1,432.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		\$209.00	\$1,672.00
	Drupal Content Publisher	Per resource		\$179.00	\$1,432.00
	Drupal Developer - 3 to 8 years' experience	Per resource		\$179.00	\$1,432.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		\$150.00	\$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource		\$209.00	\$1,672.00
		Per resource		\$209.0	O

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		\$179.00	\$1,432.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		\$150.00	\$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		\$209.00	\$1,672.00
	Information Architect	Per resource		\$209.00	\$1,672.00
	Information Architect – senior – 8+ years' experience	Per resource		\$270.00	\$2,160.00
	Solution Architect - Drupal	Per resource		\$209.00	\$1,672.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		\$270.00	\$2,160.00
	Technical Architect - Drupal	Per resource		\$209.00	\$1,672.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		\$270.00	\$2,160.00
	Tester – senior – 8+ years' experience	Per resource		\$209.00	\$1,672.00
	Tester	Per resource		\$179.00	\$1,432.00
	UX Designer – senior – 8+ years' experience	Per resource		\$209.00	\$1,672.00
	UX Designer	Per resource		\$179.00	\$1,432.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	For all 3 assessment types, the following items will be on the agenda:  • Detail all website functionality (both CMS and user focused)  • Understand current publishing process / workflow  • Catalogue existing content types, views and blocks  • Understand the structure and quantity of site assets  • Define content structure for migration  • Understand codebase and database orientation  • Align expectations on the formatting and coverage requirements for reporting.  For 1-day workshops this is a good starting point for client discussions.  - Overarching architecture  - Current state functionality audit  - Future state GovCMS module mapping  - Road blocks for migrating to GovCMS SaaS	\$2,410.50		
	3 day site assessment and advisory workshop - medium complexity project	For all 3 assessment types, the following items will be on the agenda:  • Detail all website functionality (both CMS and user focused)  • Understand current publishing process / workflow  • Catalogue existing content types, views and blocks  • Understand the structure and quantity of site assets  • Define content structure for migration  • Understand codebase and database	\$7,231.50		

## **Ernst & Young (EY)**

orientation

• Align expectations on the formatting and coverage requirements for reporting. For the 3 and 5 day assessments, we advise conducting a kick off meeting three days prior to the first workshop. At this meeting we will introduce the teams and look to get the site credentials to conduct a pre-workshop assessment.

For 3-day workshops this is a good starting point for client discussions.

- Overarching architecture
- Current state functionality audit
- Future state GovCMS module mapping
- Road blocks for migrating to GovCMS SaaS
- Assessment of existing custom code
- Delivery roadmap
- JavaScript review

5 day site assessment and advisory workshop - large complex project

For all 3 assessment types, the following items will be on the agenda:

- Detail all website functionality (both CMS and user focused)
- Understand current publishing process / workflow
- Catalogue existing content types, views and blocks
- Understand the structure and quantity of site assets
- Define content structure for migration
- Understand codebase and database orientation
- Align expectations on the formatting and coverage requirements for reporting.
   For the 3 and 5 day assessments, we advise conducting a kick off meeting three days prior to the first workshop. At this meeting we will introduce the teams and look to get the site

\$14,045.00

<u>-</u>		Lilist & Tourig (LT)	
		credentials to conduct a pre-workshop assessment.	
		For 5-day workshops this is a good starting point for client discussions.  - Overarching architecture  - Current state functionality audit  - Future state GovCMS module mapping  - Road blocks for migrating to GovCMS SaaS  - Assessment of existing custom code  - Delivery roadmap  - JavaScript review  - Content migration recommendations  - Detailed scope, methodology and assumptions	
Category 2.2 - Monthly Application Support	10 hours application and development support	Treatment of unused hours  We generally have monthly planning sessions with our clients to decide how to use the hours purchased. This helps our client budget their purchased hours and if more is needed according to their development appetite.	\$2,984.00
		For clients on support programs that are less than 12 months in period, unused hours are forfeited.	
		For clients on support programs that are on retained support agreements for more than 12 months, we allow rolling over of hours for up to the quarter before restarting again.	
	20 hours application and development support	No conditions or additional offerings	\$5,132.00
	50 hours application and development support	No conditions or additional offerings	\$12,054.00

	Emot & roung (E1)	
After hours call out fee	Yes - we are happy to offer after hours services. In this example we are using the rate for an associate Drupal developer who is required to work after hours. All after hours will be charged at a 2.5 multiplier to any existing on-going Drupal Services Rates/Package. We also apply a minimum of 4 hours for any after hours call out.	\$1,790.00
	For example, an after hours call out at 12 midnight and is resolved at 2am will be charged at 4 hours (minimum) x 2.5 = 10 hours. This will be deducted from the pool of hours.	
	We also offer 24/7 managed services packages using our onshore managed services team. Full pricing is available depending upon SLA and response times.	