Australian Government

Department of Finance

Whole of Australian Government GovCMS Drupal Services Panel (Panel) Product and Services Guide

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Version 1.14

March 2023

Note: all prices in this Products and Services Guide are the maximum amount a panel member may charge. Panel members may quote/charge lower than what is in this guide

List of approved suppliers

Bliss Digital

Morpht

OPC IT

Doghouse Agency

Conduct HQ

Ice Media

Kirra Services

Annex Digital

PreviousNext

Spoon Media

CRE8IVE Australasia

Speedwell Pty Ltd

Deloitte Consulting Pty Ltd

NTT Australia Digital Pty Ltd

CI&T Australia Pty Ltd

Oxide Interactive

Ernst & Young

Bliss Digital

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	**WDSHA21-03-V2.0**
Trading Name	**Bliss Digital**
Full Legal Name	*Bliss Media Pty Ltd*
ABN	86 102 513 271
ACN	102 513 271
Entity Type	Company
Address	Suite 703 198 Harbour Esp Docklands VIC 3008 Australia
Contact Person	Chris Lachowicz Email: chris@blissmedia.com.au Managing Director 0488 626 000
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	Yes Brazil and India
Active Price Book	Yes
Head Agreement Number	WDSHA21-03

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$185.00	$1,480.00
	Business Analyst	Per resource		$150.00	$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Content Designer	Per resource		$150.00	$1,200.00
	Delivery Manager / Scrum Master	Per resource		$185.00	$1,480.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Digital Art Designer	Per resource		$185.00	$1,480.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Drupal Content Publisher	Per resource		$150.00	$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$185.00	$1,480.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$185.00	$1,480.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$185.00	$1,480.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$185.00	$1,480.00
	Information Architect	Per resource		$185.00	$1,480.00
	Information Architect – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Solution Architect - Drupal	Per resource		$185.00	$1,480.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$200.00	$1,480.00
	Technical Architect - Drupal	Per resource		$185.00	$1,480.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Tester – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Tester	Per resource		$150.00	$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	UX Designer	Per resource		$185.00	$1,480.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No conditions or additional offerings	**$2,800.00**		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	**$17,600.00**		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$24,000.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	No conditions or additional offerings	**$1,850.00**		
	20 hours application and development support	No conditions or additional offerings	**$3,700.00**		
	50 hours application and development support	No conditions or additional offerings	**$9,250.00**		
	After hours call out fee	No conditions or additional offerings	**$277.50**		

Morpht

GovCMS Drupal Services Panel 2021 - Pricebook v1. 14 as at 23 March 2023		
GovCMS Pricebook Reference	**WDSHA21-10-V2.0**	
Trading Name	**Morpht**	
Full Legal Name	*Morpht Pty Ltd*	
ABN	51 156 310 922	
ACN	156 310 922	
Entity Type	Company	
Address	1/204 King Street Newtown NSW 2008 Australia	
Contact Person	Murray Woodman Director 0405 500 360	Email: murray@morpht.com
Indigenous Supplier	No	
SME?	**Yes**	
May use subcontractors?	**Yes**	Indigenous subcontractors? No
May use off-shore resources?	**Yes**	Locations: Czech Republic, Japan, India & Spain
Active Price Book	Yes	
Head Agreement Number	WDSHA21-10	

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$210.00	$1,680.00
	Business Analyst	Per resource		$190.00	$1,520.00
	Content Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Content Designer	Per resource		$175.00	$1,400.00
	Delivery Manager / Scrum Master	Per resource		$190.00	$1,520.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Digital Art Designer	Per resource		$190.00	$1,520.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Drupal Content Publisher	Per resource		$120.00	$960.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$190.00	$1,520.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$175.00	$1,400.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$200.00	$1,600.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$190.00	$1,520.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$175.00	$1,400.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$200.00	$1,600.00
	Information Architect	Per resource		$190.00	$1,520.00
	Information Architect – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Solution Architect - Drupal	Per resource		$190.00	$1,520.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Technical Architect - Drupal	Per resource		$190.00	$1,520.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Tester – senior – 8+ years' experience	Per resource		$160.00	$1,250.00
	Tester	Per resource		$130.00	$1,040.00
	UX Designer – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	UX Designer	Per resource		$190.00	$1,520.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No conditions or additional offerings	**$3,200.00**		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	**$21,000.00**		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$36,800.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	No conditions or additional offerings	**$2,000.00**		
	20 hours application and development support	No conditions or additional offerings	**$3,900.00**		
	50 hours application and development support	No conditions or additional offerings	**$9,500.00**		

OPC IT

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	**WDSHA21-11-V2.0**
Trading Name	**OPC/ OPC IT**
Full Legal Name	*OPC IT Pty Limited*
ABN	29 008 657 618
ACN	008 657 618
Entity Type	Company
Address	15/26 Ipswich Street Fyshwick ACT 2609 Australia
Contact Person	Brett Norton Managing Director 1300 788 616/0419 419 462 Email: brett.norton@opc.com.au
Indigenous Supplier	No
SME?	Yes
May use subcontractors?	**Yes**
May use off-shore resources?	No	Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-11

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$225.00	$1,800.00
	Business Analyst	Per resource		$225.00	$1,800.00
	Content Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Content Designer	Per resource		$180.00	$1,440.00
	Delivery Manager / Scrum Master	Per resource		$200.00	$1,600.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$250.00	$2,000.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Digital Art Designer	Per resource		$180.00	$1,440.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Drupal Content Publisher	Per resource		$155.00	$1,240.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$180.00	$1,440.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$155.00	$1,240.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$200.00	$1,560.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$180.00	$1,440.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$155.00	$1,440.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$200.00	$1,560.00
	Information Architect	Per resource		$180.00	$1,440.00
	Information Architect – senior – 8+ years' experience	Per resource		$250.00	$2,000.00
	Solution Architect - Drupal	Per resource		$180.00	$1,440.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$195.00	$1,560.00
	Technical Architect - Drupal	Per resource		$180.00	$1,440.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$195.00	$1,560.00
	Tester – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Tester	Per resource		$160.00	$1,280.00
	UX Designer – senior – 8+ years' experience	Per resource		$250.00	$2,000.00
	UX Designer	Per resource		$180.00	$1,440.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No conditions or additional offerings	**$2,750.00**		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	**$12,000.00**		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$19,500.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	**$2,000.00**		
	20 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	**$3,600.00**		
	50 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to	**$9,000.00**		

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	any internet disruptions that may impact the nominated website domain.	
After hours call out fee	Onsite support requires minimum charge of 2 hours in the ACT. Remote Support requires minimum charge of one hour.	$275.00

Doghouse Agency

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	**WDSHA21-18-V2.0**
Trading Name	**Doghouse Agency**
Full Legal Name	*Doghouse Group Pty Ltd*
ABN	30 109 219 490
ACN	109 219 490
Entity Type	Company
Address	Level 1 587 Wellington Street Perth WA 6000 Australia
Contact Person	Simon Shackleton Email: Simon@doghouse.agency Director 0402 758 021
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-18

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst	Per resource		$200.00	$1,600.00
	Content Designer – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Content Designer	Per resource		$200.00	$1,600.00
	Delivery Manager / Scrum Master	Per resource		$180.00	$1,440.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,760.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$200.00	$1,600.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$180.00	$1,440.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$220.00	$1,760.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$200.00	$1,600.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$180.00	$1,440.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$220.00	$1,760.00
	Information Architect	Per resource		$200.00	$1,600.00
Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Solution Architect – Drupal	Per resource		$200.00	$1,600.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$220.00	$1,760.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Technical Architect - Drupal	Per resource		$200.00	$1,600.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Tester	Per resource		$180.00	$1,440.00
	UX Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	UX Designer	Per resource		$180.00	$1,440.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	High-level business objectives review Current and future functionality assessment Discussion around SaaS versus PaaS	$1,600.00		
	3 day site assessment and advisory workshop - medium complexity project	High-level business requirements review Persona and user flows audit Design and accessibility implementation discovery Migration review Functional, security and performance audit Content, framework SEO health, framework accessibility check Coding best practice (upgradeability, extensibility, and readability), framework strategy (assess the build approach) Traffic assessment Risk planning	$9,600.00		
	5 day site assessment and advisory workshop - large complex project	High-level business requirements review Persona and user flows audit Design and accessibility implementation discovery Migration review Functional, security and performance audit Content, framework SEO health, framework accessibility check	$16,000.00		

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Coding best practice (upgradeability, extensibility, and readability), framework strategy (assess the build approach) Traffic assessment Risk planning Future plans, roadmap to platform success Recommendations for bespoke integrations Tender process recommendations We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	$2,000.00		
	20 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface	$4,000.00		

	improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	
50 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	**$10,000.00**
After hours call out fee	Developer rate P/H	**$360.00**

Conduct HQ

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-24-V2.0**

Trading Name	**Conduct**
Full Legal Name	*Conduct HQ Pty Ltd*
ABN	37 131 214 170
ACN	131 214 170

Entity Type	Company

Address	3/29 Cromwell Street Collingwood VIC 3066 Australia		
Contact Person	Charles Pohl Managing Director 03 9103 1486	Email:	tenders@conducthq.com

Indigenous Supplier	No	
SME?	**Yes**	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only

Active Price Book	Yes
Head Agreement Number	WDSHA21-24

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$200.00	$1,600.00
	Business Analyst	Per resource		$150.00	$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Content Designer	Per resource		$150.00	$1,200.00
	Delivery Manager / Scrum Master	Per resource		$175.00	$1,400.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer	Per resource		$150.00	$1,200.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Drupal Content Publisher	Per resource		$150.00	$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$150.00	$1,200.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex GST)
	Drupal Developer - junior - less than 3 years' experience	Per resource		$120.00	$960.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$200.00	$1,600.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$165.00	$1,320.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$120.00	$960.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$200.00	$1,600.00
	Information Architect	Per resource		$175.00	$1,400.00
	Information Architect – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Solution Architect - Drupal	Per resource		$175.00	$1,400.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$220.00	$1,760.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Technical Architect - Drupal	Per resource		$175.00	$1,400.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Tester – senior – 8+ years' experience	Per resource		$175.00	$1,400.00
	Tester	Per resource		$120.00	$960.00
	UX Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	UX Designer	Per resource		$150.00	$1,200.00
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	This includes 2 x senior consultants for the workshop	$2,775.00		
	3 day site assessment and advisory workshop - medium complexity project	This includes 3 x senior consultants for the workshop. Existing site code security assessment and vulnerability scan. Existing site or site design UI/UX suitability assessment including preliminary accessibility assessment. High-level design artefacts includes a high fidelity clickable prototype.	$16,650.00		

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	5 day site assessment and advisory workshop - large complex project	This includes 3 x senior consultants for the workshop. Existing site code security assessment and vulnerability scan. Existing site or site design UI/UX suitability assessment including preliminary accessibility assessment. High-level design artefacts includes a high fidelity clickable prototype.	**$27,750.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Use of hours All unused hours may rollover to the follow months. Hours will expire at the end of 12 months. Typical workflows: 1.0 SLA support and maintenance workflow Client sends through support request to support@conducthq.com from defined domain name email Support ticket is generated in Conduct service desk platform and notifies relevant support staff Support manager responds within agreed SLA time Expectation and plan of action is set Issue is resolved and closed A support phone number will be provided for Client to use, however the Client must use the following workflow in order to formally trigger		**$1,750.00**	

a support request.

2.0 Product development and enhancements workflow
Client sends through new brief for request
Meeting is coordinated with both Conduct and Client to discuss scope
Estimates, timeline and resource plan are provided
Approval is provided by Client
Activity initiated and normal project management reporting is provided throughout the work until development completion
Work is reviewed.

20 hours application and development support	No conditions or additional offerings	**$3,300.00**
50 hours application and development support	No conditions or additional offerings	**$7,750.00**

Ice Media

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	**WDSHA21-26-V2.0**
Trading Name	**Ice Media Pty Ltd**
Full Legal Name	*Ice Media Pty Ltd*
ABN	32 065 027 956
ACN	065 027 956
Entity Type	Company
Address	Level 4 144 Montague Road South Brisbane QLD 4101 Australia
Contact Person	Greg Anders Account Manager 07 3511 5344/ 0412 160 651 Email: greg.anders@icemedia.com.au
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-26

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		**$150.00**	**$1,200.00**
	Business Analyst	Per resource		**$150.00**	**$1,200.00**
	Content Designer – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Content Designer	Per resource		**$150.00**	**$1,200.00**
	Delivery Manager / Scrum Master	Per resource		**$150.00**	**$1,200.00**
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Digital Art Designer – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Digital Art Designer	Per resource		**$150.00**	**$1,200.00**
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Content Publisher	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - 3 to 8 years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - junior - less than 3 years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - senior - 8+ years' experience	Per resource		**$150.00**	**$1,200.00**

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$150.00	$1,200.00
	Information Architect	Per resource		$150.00	$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Solution Architect - Drupal	Per resource		$150.00	$1,200.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Technical Architect - Drupal	Per resource		$150.00	$1,200.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Tester – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Tester	Per resource		$150.00	$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	UX Designer	Per resource		$150.00	$1,200.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	• Review existing site (or new site) and requirements/documentation • Prepare Agenda • Assign 2 resources for a half day workshop • Report generation (half day as specified in requirements). Report will include SaaS or PaaS recommendation with rational.	**$3,600.00**		
	3 day site assessment and advisory workshop - medium complexity project	• Review existing site and requirements/documentation • Prepare Agenda • Consultation with key stakeholders prior or after workshop • Assign 2 resources for a full day workshop • Report generation to include Drupal Specification appropriate for an approach to market. Budget and timeline guidelines will be included	**$15,000.00**		

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	5 day site assessment and advisory workshop - large complex project	• Review existing site and requirements/documentation • Prepare Agenda • Consultation with key stakeholders prior or after workshop • Assign 2 resources for a full day workshop • Report generation to include Drupal Specification appropriate for an approach to market. Budget and timeline guidelines will be included	**$25,000.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for pre-approved planned activities or ad-hoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more. To provide support for a solution we did not implement, will require some hours to be spent to transition in.	**$1,500.00**		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	20 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for pre-approved planned activities or ad-hoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more. To provide support for a solution we did not implement, will require some hours to be spent to transition in.	**$3,000.00**		
	50 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for pre-approved planned activities or ad-hoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more. To provide support for a solution	**$7,500.00**		

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	we did not implement, will require some hours to be spent to transition in.	
After hours call out fee	For most of our clients, we provide business hours support between the hours of 9am and 6pm Eastern Standard time. This meets most client's needs. When unexpected issues occur that require quick attention, ICEMEDIA works with our clients to resolve critical issues as quickly as possible. Based on the history of no out of hour requests, ICEMEDIA suggests we tailor a support agreement to meet our client's specific needs. Our recommendation includes: 1. We will provide you with contact details of staff who will be able to assist and rally other team members together if needed. 2. ICEMEDIA will charge 200% of our regular hourly rate when response is required after hours. 3. ICEMEDIA will charge a minimum of 1 hour for each request even if the issue is resolved in less than an hour 4. If events, campaigns or high demand activities are planned, look at adjusting the support arrangements for a period of time, and this can include on call staff or staff in place out of hours. Costs are subject to negotiation.	**$300.00**

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Kirra Services

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	**WDSHA21-28-V2.0**
Trading Name	**Kirra Services**
Full Legal Name	*The Trustee for Kirra Services Unit Trust*
ABN	43 205 269 375
ACN	N/A
Entity Type	Trust
Address	6/12 Albany Street Fyshwick ACT 2609 Australia
Contact Person	Bradley Nagle Managing Director 02 6210 1096	Email: info@kirraservices.com.au
Indigenous Supplier	Yes
SME?	Yes
May use subcontractors?	Yes
May use off-shore resources?	No	Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-28

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$205.00	$1,640.00
	Business Analyst	Per resource		$184.00	$1,476.00
	Content Designer – senior – 8+ years' experience	Per resource		$205.00	$1,640.00
	Content Designer	Per resource		$164.00	$1,312.00
	Delivery Manager / Scrum Master	Per resource		$236.00	$1,886.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$277.00	$2,214.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$205.00	$1,640.00
	Digital Art Designer	Per resource		$184.00	$1,476.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$164.00	$1,312.00
	Drupal Content Publisher	Per resource		$123.00	$984.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$184.00	$1,476.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$164.00	$1,312.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		$236.00	$1,886.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$184.00	$1,476.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$164.00	$1,312.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$205.00	$1,640.00
	Information Architect	Per resource		$184.00	$1,476.00
	Information Architect – senior – 8+ years' experience	Per resource		$205.00	$1,640.00
	Solution Architect - Drupal	Per resource		$256.00	$2,050.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$308.00	$2,460.00
	Technical Architect - Drupal	Per resource		$205.00	$1,640.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$236.00	$1,886.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester – senior – 8+ years' experience	Per resource		**$184.00**	**$1,476.00**
	Tester	Per resource		**$164.00**	**$1,312.00**
	UX Designer – senior – 8+ years' experience	Per resource		**$205.00**	**$1,640.00**
	UX Designer	Per resource		**$184.00**	**$1,476.00**
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No extras offered.	**$1,886.00**		
	3 day site assessment and advisory workshop - medium complexity project	• Series of half day workshops to conduct design implementation discovery and migration discovery sessions • An initial requirements briefing as required • Requirements review, design implementation discovery and migration discovery by our software architect • Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our software architect • High level design document and component architecture to provide an overview of the system • Content type specifications, where appropriate including information on recommended settings and fields	**$15,990.00**		

		• Risk plan identifying areas of increased risk. Importantly the plan includes a strategy to avoid or mitigate the risk • A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary • Following delivery of the report, communication to answer any follow up questions.	
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$29,807.00**
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Blocks of Support Hours are per month. Minimum three month and maximum 12 month contract. Handling of unused hours for this supplier: • unused hours at the end of each month – can be rolled over. • unused hours at the end of the contract – forfeited, but can be rolled over if the contract is renewed.	**$2,234.50**
	20 hours application and development support	No conditions or additional offerings	**$4,469.00**
	50 hours application and development support	No conditions or additional offerings	**$11,172.50**

Annex Digital

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-31-V2.0**
Trading Name	**Annex Digital Pty Ltd**
Full Legal Name	*Annex Digital Pty Ltd*
ABN	44 619 502 117
ACN	619 502 117
Entity Type	Company
Address	65 Learmonth Drive Kambah ACT 2601 Australia
Contact Person	Leigh Gittoes Managing Director 02 6190 1215	Email: leigh@annex.com.au
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No	Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-31

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$254.00	$2,030.00
	Business Analyst	Per resource		$170.00	$1,630.00
	Content Designer – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Content Designer	Per resource		$204.00	$1,630.00
	Delivery Manager / Scrum Master	Per resource		$204.00	$1,630.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Digital Art Designer	Per resource		$204.00	$1,630.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Drupal Content Publisher	Per resource		$132.00	$1,630.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$170.00	$1,630.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$132.00	$1,060.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$254.00	$2,030.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$170.00	$1,630.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$132.00	$1,360.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$254.00	$2,030.00
	Information Architect	Per resource		$204.00	$1,630.00
	Information Architect – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	Solution Architect - Drupal	Per resource		$204.00	$1,630.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	Technical Architect - Drupal	Per resource		$204.00	$1,630.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	Tester – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Tester	Per resource		$170.00	$1,630.00
	UX Designer – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	UX Designer	Per resource		$204.00	$1,630.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No conditions or additional offerings	**$2,030.00**		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	**$6,090.00**		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$10,150.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for $5,111 (inc. GST). - Standard Support (business hours only, 4 hours response time) available for $3,615. - Price is for one site. Additional sites are $340 per month. - Unused hours are not rolled over. - Includes monitoring of site, all security patching (where required), unlimited tickets.	**$9,360.00**		
	20 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business	**$11,060.00**		

	Hours only available for $6,981 (inc. GST). - Standard Support (business hours only, 4 hours response time) available for $5,485. - Price is for one site. Additional sites are $340 per month. - Unused hours are not rolled over. - Includes monitoring of site, all security patching (where required), unlimited tickets.	
50 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for $12,591 (inc. GST). - Standard Support (business hours only, 4 hours response time) available for $11,095. - Price is for one site. Additional sites are $340 per month. - Unused hours are not rolled over. - Includes monitoring of site, all security patching (where required), unlimited tickets.	$16,160.00
After hours call out fee	Does not apply to 24/7 support arrangements	$1,360.00

PreviousNext

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	WDSHA21-02-V2.0

Trading Name	**PreviousNext**
Full Legal Name	*PreviousNext Pty Ltd*
ABN	69 135 290 309
ACN	135 290 309

Entity Type	Company

Address	55 Miller Street Pyrmont NSW 2009 Australia	
Contact Person	Owen Lansbury Company Director 1300 768 558	Email: info@previousnext.com.au

Indigenous Supplier	No	
SME?	**Yes**	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only

Active Price Book	Yes
Head Agreement Number	WDSHA21-02

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Business Analyst	Per resource		$195.00	$1,560.00
	Content Designer – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Content Designer	Per resource		$195.00	$1,560.00
	Delivery Manager / Scrum Master	Per resource		$195.00	$1,560.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Digital Art Designer	Per resource		$196.00	$1,560.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Drupal Content Publisher	Per resource		$195.00	$1,560.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$195.00	$1,560.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$175.00	$1,400.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		$225.00	$1,800.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$195.00	$1,560.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$175.00	$1,400.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$225.00	$1,800.00
	Information Architect	Per resource		$195.00	$1,560.00
	Information Architect – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Solution Architect - Drupal	Per resource		$195.00	$1,560.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Technical Architect - Drupal	Per resource		$195.00	$1,560.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$225.00	$1,800.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	Tester	Per resource		$195.00	$1,560.00
	UX Designer – senior – 8+ years' experience	Per resource		$225.00	$1,800.00
	UX Designer	Per resource		$195.00	$1,560.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	$3,600.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	$12,100.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	$29,600.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Unused hours will rollover at the end of each month	$1,950.00		
	20 hours application and development support	Unused hours will rollover at the end of each month	$3,900.00		
	50 hours application and development support	Unused hours will rollover at the end of each month	$9,750.00		
	After hours call out fee	Per hour charge	$292.50		

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Spoon Media

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-07-V2.0**

Trading Name	**Spoon Media**
Full Legal Name	*Spoon Media Pty Ltd as trustee for the Spoon Media Trust*
ABN	91 755 773 051
ACN	126 177 786

Entity Type	Trust/Company

Address	100 Thompson Road North Fremantle WA 6159 Australia
Contact Person	Alex Cochrrane Director 0411 512 115	Email: alex@spoon.com.au

Indigenous Supplier	No	
SME?	**Yes**	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only

Active Price Book	Yes
Head Agreement Number	WDSHA21-07

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Business Analyst	Per resource		$150.00	$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Content Designer	Per resource		$150.00	$1,200.00
	Delivery Manager / Scrum Master	Per resource		$150.00	$1,200.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Digital Art Designer	Per resource		$150.00	$1,200.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Drupal Content Publisher	Per resource		$120.00	$960.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$150.00	$1,200.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$120.00	$960.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		$180.00	$1,440.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$120.00	$960.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$180.00	$1,440.00
	Information Architect	Per resource		$150.00	$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Solution Architect - Drupal	Per resource		$150.00	$1,200.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Technical Architect - Drupal	Per resource		$150.00	$1,200.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Tester – senior – 8+ years' experience	Per resource		$180.00	$1,440.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester	Per resource		**$150.00**	**$1,200.00**
	UX Designer – senior – 8+ years' experience	Per resource		**$180.00**	**$1,440.00**
	UX Designer	Per resource		**$150.00**	**$1,200.00**

CRE8IVE Australasia

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-32-V2.0**

Trading Name	**Cre8ive**
Full Legal Name	*Cre8ive Australasia Pty Ltd*
ABN	32 100 650 039
ACN	100 650 039

Entity Type	Company

Address	Level 10 40 Marcus Clarke Street Canberra ACT 2601 Australia
Contact Person	Alberto Florez Partner 02 6162 1888

Email: newbusiness@c8.com.au

Indigenous Supplier	No	
SME?	**Yes**	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only

Active Price Book	Yes
Head Agreement Number	WDSHA21-32

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Content Designer – senior – 8+ years' experience	Per resource		$190.00	$1,520.00
	Content Designer	Per resource		$160.00	$1,280.00
	Delivery Manager / Scrum Master	Per resource		$150.00	$1,200.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$170.00	$1,360.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$190.00	$1,520.00
	Digital Art Designer	Per resource		$150.00	$1,200.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$170.00	$1,360.00
	Drupal Content Publisher	Per resource		$150.00	$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$160.00	$1,280.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$190.00	$1,520.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$160.00	$1,280.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$190.00	$1,520.00
	Information Architect	Per resource		$150.00	$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource		$170.00	$1,360.00
	Solution Architect - Drupal	Per resource		$170.00	$1,360.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Technical Architect - Drupal	Per resource		$170.00	$1,360.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Tester – senior – 8+ years' experience	Per resource		$160.00	$1,280.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester	Per resource		$150.00	$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		$190.00	$1,520.00
	UX Designer	Per resource		$150.00	$1,200.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	$4,080.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	$12,240.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	$20,400.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Unused hours can be rolled for a maximum of 1 month but can be negotiated.	$2,200.00		
	20 hours application and development support	Unused hours can be rolled for a maximum of 1 month but can be negotiated.	$3,800.00		
	50 hours application and development support	Unused hours can be rolled for a maximum of 1 month but can be negotiated.	$8,500.00		
	After hours call out fee	Minimum blocks of 4 hours	$300.00		

Speedwell Pty Ltd

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	WDSHA21-16-V2.0

Trading Name	Speedwell
Full Legal Name	*Speedwell Pty Ltd*
ABN	37 110 700 920
ACN	110 7000 920

Entity Type	Company

Address	Level 1, 324 Wickham Street Fortitude Valley QLD 4006 Australia	
Contact Person	Michael Burke Director 07 3171 4691	Email: govcms@speedwell.com.au

Indigenous Supplier	No	
SME?	Yes	
May use subcontractors?	No	
May use off-shore resources?	Yes	Locations: Philippines

Active Price Book	Yes
Head Agreement Number	WDSHA21-16

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$180.00	$1,440.00
	Business Analyst	Per resource		$160.00	$1,280.00
	Content Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Content Designer	Per resource		$160.00	$1,280.00
	Delivery Manager / Scrum Master	Per resource		$200.00	$1,600.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Digital Art Designer	Per resource		$160.00	$1,280.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Drupal Content Publisher	Per resource		$160.00	$1,280.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$160.00	$1,280.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$144.00	$1,152.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		$180.00	$1,440.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$160.00	$1,280.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$144.00	$1,152.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$180.00	$1,440.00
	Information Architect	Per resource		$160.00	$1,280.00
	Information Architect – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Solution Architect - Drupal	Per resource		$160.00	$1,280.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Technical Architect - Drupal	Per resource		$160.00	$1,280.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Tester – senior – 8+ years' experience	Per resource		$180.00	$1,440.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester	Per resource		$160.00	$1,280.00
	UX Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	UX Designer	Per resource		$160.00	$1,280.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	Agenda Preparation Assignment of two (2) suitable resources for a half day workshop	$3,000.00		
	3 day site assessment and advisory workshop - medium complexity project	Agenda Preparation Assignment of two (2) suitable resources for a half day workshop Consultation with key stakeholders prior to and after workshop(s) Budget and timeline guidelines will be included	$15,000.00		
	5 day site assessment and advisory workshop - large complex project	Agenda Preparation Assignment of three (3) suitable resources two half day workshops (or one full day) Onsite visit where required Consultation with key stakeholders prior to and after workshop(s) High level user stories and wireframes Budget and timeline guidelines will be included	$24,000.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	Access to complete studio resources in addition to Drupal team Hours must be used in 3 months, or hours forfeited Monthly report will identify used and remaining hours	$1,850.00		

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	20 hours application and development support	Access to complete studio resources in addition to Drupal team Hours must be used in 3 months, or hours forfeited Monthly report will identify used and remaining hours	$3,200.00
	50 hours application and development support	Access to complete studio resources in addition to Drupal team Hours must be used in 6 months, or hours forfeited Monthly report will identify used and remaining hours	$8,000.00

Deloitte Consulting Pty Ltd

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-30-V2.0**

Trading Name	**Deloitte**	
Full Legal Name	*Deloitte Consulting Pty Ltd*	
ABN	86 611 750 648	
ACN	611 750 648	

Entity Type	Partnership

Address	8 Brindabella Circuit, Brindabella Business Park Canberra ACT 2609 Australia	
Contact Person	Al Croston Partner 0417 358 138	Email: acroston@deloitte.com.au

Indigenous Supplier	No	
SME?	No	
May use subcontractors?	**Yes**	Indigenous subcontractors? No
May use off-shore resources?	**Yes**	Locations: Global presence (150 countries)
Active Price Book	Yes	
Head Agreement Number	WDSHA21-30	

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$244.00	$1,949.00
	Business Analyst	Per resource		$159.00	$1,275.00
	Content Designer – senior – 8+ years' experience	Per resource		$205.00	$1,644.00
	Content Designer	Per resource		$119.00	$955.00
	Delivery Manager / Scrum Master	Per resource		$205.00	$1,644.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$322.00	$2,579.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$205.00	$1,644.00
	Digital Art Designer	Per resource		$159.00	$1,275.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$205.00	$1,644.00
	Drupal Content Publisher	Per resource		$111.00	$888.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$159.00	$1,275.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$119.00	$955.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		$205.00	$1,644.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$159.00	$1,275.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$119.00	$955.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$205.00	$1,644.00
	Information Architect	Per resource		$159.00	$1,275.00
	Information Architect – senior – 8+ years' experience	Per resource		$205.00	$1,644.00
	Solution Architect - Drupal	Per resource		$205.00	$1,644.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$244.00	$1,949.00
	Technical Architect - Drupal	Per resource		$205.00	$1,644.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$244.00	$1,949.00
	Tester – senior – 8+ years' experience	Per resource		$205.00	$1,644.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester	Per resource		$119.00	$955.00
	UX Designer – senior – 8+ years' experience	Per resource		$205.00	$1,644.00
	UX Designer	Per resource		$159.00	$1,275.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	• GovCMS module assessment including which modules should be utilised • High level estimates of amount of effort required to implement the future site (and indicative costs if requested).	$4,576.78		
	3 day site assessment and advisory workshop - medium complexity project	• High level migration plan including activities, risks, and mitigations • Content-type specifications including IA and content recommendations	$14,603.45		
	5 day site assessment and advisory workshop - large complex project	• High level migration plan including activities, risks, and mitigations • Content-type specifications including IA and content recommendations	$20,444.84		
Category 2.2 - Monthly Application Support	10 hours application and development support	• Our delivery operations team also provide secure cloud-hosted collaboration tools for managing tickets and work in progress, and can create and maintain DevOps tools and scripts to enable reliable, automated code deployments with	$4,922.00		

	built-in quality controls. • Unused hours are forfeited at month end •We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual involved.	
20 hours application and development support	• Our delivery operations team also provide secure cloud-hosted collaboration tools for managing tickets and work in progress, and can create and maintain DevOps tools and scripts to enable reliable, automated code deployments with built-in quality controls. • Unused hours are forfeited at month end • We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual involved.	$8,358.00
50 hours application and development support	• Our delivery operations team also provide secure cloud-hosted collaboration tools for managing tickets and work in progress, and can create and maintain DevOps tools and scripts to enable reliable, automated code deployments with built-in quality controls. • Unused hours are rolled over for 1 additional month before forfeiture	$13,953.00

		• Hours consumed on a first-in first-out basis • We can support scheduled after-hours activities on a 1.5x hours consumption basis (e.g. 1 hour worked after-hours = 1.5 hours consumed from allocation) per individual involved.	
	After hours call out fee	The business hours SLA can be uplifted to include after-hours support for Severity 1 incidents, for a fee of $1,000 ex-GST per month. All work completed on Sev 1 incident response/restoration after-hours will draw down from the monthly allocation of hours at a multiplier of 1.5x. Other services required after hours (e.g. deployments or maintenance) are to be planned and agreed in advance, and will draw down from the monthly allocation of hours at a multiplier of 1.5x.	$1,000.00

NTT Australia Digital Pty Ltd

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-15-V2.0**

Trading Name	**NTT**
Full Legal Name	*NTT Australia Digital Pty Ltd*
ABN	31 100 103 268
ACN	100 103 268

Entity Type	Company

Address	2/45 Wentworth Avenue Kingston ACT 2604 Australia	
Contact Person	Dean Wintour (02) 6122 5100	Email: dean.wintour@global.ntt

Indigenous Supplier	No	
SME?	No	
May use subcontractors?	No	
May use off-shore resources?	No	Australia Only
Active Price Book	Yes	
Head Agreement Number	WDSHA21-15	

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		$194.00	$1,550.00
	Business Analyst	Per resource		$169.00	$1,350.00
	Content Designer – senior – 8+ years' experience	Per resource		$194.00	$1,550.00
	Content Designer	Per resource		$169.00	$1,350.00
	Delivery Manager / Scrum Master	Per resource		$212.00	$1,700.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$244.00	$1,950.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$188.00	$1,500.00
	Digital Art Designer	Per resource		$156.00	$1,250.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$194.00	$1,550.00
	Drupal Content Publisher	Per resource		$169.00	$1,350.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$169.00	$1,350.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$144.00	$1,150.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		$194.00	$1,550.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$169.00	$1,350.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$144.00	$1,150.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$194.00	$1,550.00
	Information Architect	Per resource		$206.00	$1,650.00
	Information Architect – senior – 8+ years' experience	Per resource		$244.00	$1,950.00
	Solution Architect - Drupal	Per resource		$206.00	$1,650.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$244.00	$1,950.00
	Technical Architect - Drupal	Per resource		$206.00	$1,650.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$244.00	$1,950.00
	Tester – senior – 8+ years' experience	Per resource		$156.00	$1,250.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester	Per resource		$138.00	$1,100.00
	UX Designer – senior – 8+ years' experience	Per resource		$231.00	$1,850.00
	UX Designer	Per resource		$188.00	$1,500.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	$3,933.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	$13,440.00		
	5 day site assessment and advisory workshop - large complex project	• UX review • Content governance recommendations	$25,260.00		

CI&T Australia Pty Ltd

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023

GovCMS Pricebook Reference	**WDSHA21-29-V2.0**

Trading Name	**CI&T**
Full Legal Name	*CI&T Australia Pty Ltd*
ABN	88 643 877 347
ACN	643 877 347

Entity Type	Company

Address	Level 1 76 Brunswick Street Fortitude Valley QLD 4006 Australia
Contact Person	Felipe Rubim Director 0435 191 370	Email: australia-office@ciandt.com

Indigenous Supplier	No
SME?	No
May use subcontractors?	No
May use off-shore resources?	**Yes**	Locations: Brazil, England, USA, China, Japan
Active Price Book	Yes
Head Agreement Number	WDSHA21-29

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$161.00	$1,291.00
	Business Analyst	Per resource		$145.00	$1,161.00
	Content Designer – senior – 8+ years' experience	Per resource		$145.00	$1,161.00
	Content Designer	Per resource		$125.00	$1,001.00
	Delivery Manager / Scrum Master	Per resource		$161.00	$1,291.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$194.00	$1,551.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$194.00	$1,551.00
	Digital Art Designer	Per resource		$145.00	$1,161.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$145.00	$1,161.00
	Drupal Content Publisher	Per resource		$125.00	$1,001.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$145.00	$1,161.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - junior - less than 3 years' experience	Per resource		$125.00	$1,001.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$194.00	$1,551.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$145.00	$1,161.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$125.00	$1,001.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$194.00	$1,551.00
	Information Architect	Per resource		$194.00	$1,551.00
	Information Architect – senior – 8+ years' experience	Per resource		$210.00	$1,681.00
	Solution Architect - Drupal	Per resource		$210.00	$1,681.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$241.00	$1,931.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Technical Architect - Drupal	Per resource		$194.00	$1,551.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$210.00	$1,681.00
	Tester – senior – 8+ years' experience	Per resource		$145.00	$1,161.00
	Tester	Per resource		$121.00	$971.00
	UX Designer – senior – 8+ years' experience	Per resource		$194.00	$1,551.00
	UX Designer	Per resource		$145.00	$1,161.00
Category 2.1 - Site Assessment Workshops	**5 day site assessment and advisory workshop - large complex project**	Besides the expected list of deliverables per the RFQ, the following can be also delivered, as an output of the business workshops: Current conditions Desirable future state High-level design and architecture Content-type specs and proposed modules Context in which a Drupal solution is planned to be utilised Recommended performance thresholds Compliance requirements Prioritisation criteria for project and remediation tasks Recommended action plan Implementation and/or migration strategy Project Backlog containing functional and nonfunctional requirements, estimates, dependencies	$39,000.00		

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	Proposed time frame with key milestones/target dates Proposed Monitoring & Controlling activities, including pre-scheduled checkpoints, if applicable, as part of a continuous PDCA cycle

Oxide Interactive

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	**WDSHA21-22-V2.0**
Trading Name	**Oxide Interactive**
Full Legal Name	*Oxide Interactive Pty Ltd*
ABN	20 138 035 195
ACN	138 035 195
Entity Type	Company
Address	Level 126 Thynne Street Bruce ACT 2617Australia
Contact Person	Alexi Paschalidis Managing Director 1300 662 771/ 0401 913 658 Email: info@oxideinteractive.com.au
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-22

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$200.00	$1,600.00
	Business Analyst	Per resource		$180.00	$1,440.00
	Content Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Content Designer	Per resource		$160.00	$1,280.00
	Delivery Manager / Scrum Master	Per resource		$230.00	$1,840.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$270.00	$2,160.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer	Per resource		$180.00	$1,440.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$160.00	$1,280.00
	Drupal Content Publisher	Per resource		$120.00	$960.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$180.00	$1,440.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$160.00	$1,280.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$230.00	$1,840.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$180.00	$1,440.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$160.00	$1,280.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$200.00	$1,600.00
	Information Architect	Per resource		$180.00	$1,440.00
	Information Architect – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Solution Architect - Drupal	Per resource		$250.00	$2,000.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$300.00	$2,400.00
	Technical Architect - Drupal	Per resource		$200.00	$1,600.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$230.00	$1,840.00
	Tester – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Tester	Per resource		$160.00	$1,280.00
	UX Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	UX Designer	Per resource		$180.00	$1,440.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No extras offered.	**$1,840.00**		
	3 day site assessment and advisory workshop - medium complexity project	• Series of half day workshops to conduct design implementation discovery and migration discovery sessions • An initial requirements briefing as required • Requirements review, design implementation discovery and migration discovery by our software architect • Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our software architect • High level design document and component architecture to provide an overview of the system • Content type specifications, where appropriate including information on recommended settings and fields • Risk plan identifying areas of increased risk. Importantly the plan includes a strategy to avoid or mitigate the risk • A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary • Following delivery of the report, communication to answer any follow up questions.	**$15,600.00**		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$29,080.00**		

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Blocks of Support Hours are per month. Minimum three month and maximum 12 month contract. Handling of unused hours for this supplier: • unused hours at the end of each month – can be rolled over. • unused hours at the end of the contract – forfeited, but can be rolled over if the contract is renewed.	**$2,180.00**		
	20 hours application and development support	No conditions or additional offerings	**$4,360.00**		
	50 hours application and development support	No conditions or additional offerings	**$10,900.00**		

Ernst & Young

GovCMS Drupal Services Panel 2021 - Pricebook v1.14 as at 23 March 2023	
GovCMS Pricebook Reference	WDSHA21-21-V2.0
Trading Name	EY
Full Legal Name	*Ernst & Young (EY)*
ABN	75 288 172 749
ACN	N/A
Entity Type	Partnership
Address	121 Marcus Clarke Street Canberra ACT 2601 Australia
Contact Person	Ian Laslett Partner, Consulting 02 6267 3888 — Email: Ian.Laslett@au.ey.com
Indigenous Supplier	No
SME?	No
May use subcontractors?	No
May use off-shore resources?	No — Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-21

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	Business Analyst – senior – 8+ years' experience	Per resource		$209.00	$1,672.00
	Business Analyst	Per resource		**$179.00**	**$1,432.00**
	Content Designer – senior – 8+ years' experience	Per resource		**$209.00**	**$1,672.00**
	Content Designer	Per resource		**$179.00**	**$1,432.00**
	Delivery Manager / Scrum Master	Per resource		**$209.00**	**$1,672.00**
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		**$279.00**	**$2,232.00**
	Digital Art Designer – senior – 8+ years' experience	Per resource		**$209.00**	**$1,672.00**
	Digital Art Designer	Per resource		**$179.00**	**$1,432.00**
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		**$209.00**	**$1,672.00**
	Drupal Content Publisher	Per resource		**$179.00**	**$1,432.00**
	Drupal Developer - 3 to 8 years' experience	Per resource		**$179.00**	**$1,432.00**
	Drupal Developer - junior - less than 3 years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - senior - 8+ years' experience	Per resource		**$209.00**	**$1,672.00**

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$179.00	$1,432.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$209.00	$1,672.00
	Information Architect	Per resource		$209.00	$1,672.00
	Information Architect – senior – 8+ years' experience	Per resource		$270.00	$2,160.00
	Solution Architect - Drupal	Per resource		$209.00	$1,672.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$270.00	$2,160.00
	Technical Architect - Drupal	Per resource		$209.00	$1,672.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$270.00	$2,160.00
	Tester – senior – 8+ years' experience	Per resource		$209.00	$1,672.00
	Tester	Per resource		$179.00	$1,432.00
	UX Designer – senior – 8+ years' experience	Per resource		$209.00	$1,672.00
	UX Designer	Per resource		$179.00	$1,432.00

Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	For all 3 assessment types, the following items will be on the agenda: • Detail all website functionality (both CMS and user focused) • Understand current publishing process / workflow • Catalogue existing content types, views and blocks • Understand the structure and quantity of site assets • Define content structure for migration • Understand codebase and database orientation • Align expectations on the formatting and coverage requirements for reporting. For 1-day workshops this is a good starting point for client discussions. - Overarching architecture - Current state functionality audit - Future state GovCMS module mapping - Road blocks for migrating to GovCMS SaaS	$2,410.50		
	3 day site assessment and advisory workshop - medium complexity project	For all 3 assessment types, the following items will be on the agenda: • Detail all website functionality (both CMS and user focused) • Understand current publishing process / workflow • Catalogue existing content types, views and blocks • Understand the structure and quantity of site assets	$7,231.50		

	• Define content structure for migration • Understand codebase and database orientation • Align expectations on the formatting and coverage requirements for reporting. For the 3 and 5 day assessments, we advise conducting a kick off meeting three days prior to the first workshop. At this meeting we will introduce the teams and look to get the site credentials to conduct a pre-workshop assessment. For 3-day workshops this is a good starting point for client discussions. - Overarching architecture - Current state functionality audit - Future state GovCMS module mapping - Road blocks for migrating to GovCMS SaaS - Assessment of existing custom code - Delivery roadmap - JavaScript review	
5 day site assessment and advisory workshop - large complex project	For all 3 assessment types, the following items will be on the agenda: • Detail all website functionality (both CMS and user focused) • Understand current publishing process / workflow • Catalogue existing content types, views and blocks • Understand the structure and quantity of site assets • Define content structure for migration • Understand codebase and database orientation • Align expectations on the formatting and coverage requirements for reporting.	**$14,045.00**

| | | For the 3 and 5 day assessments, we advise conducting a kick off meeting three days prior to the first workshop. At this meeting we will introduce the teams and look to get the site credentials to conduct a pre-workshop assessment.

For 5-day workshops this is a good starting point for client discussions.
- Overarching architecture
- Current state functionality audit
- Future state GovCMS module mapping
- Road blocks for migrating to GovCMS SaaS
- Assessment of existing custom code
- Delivery roadmap
- JavaScript review
- Content migration recommendations
- Detailed scope, methodology and assumptions | |
| **Category 2.2 - Monthly Application Support** | **10 hours application and development support** | Treatment of unused hours
We generally have monthly planning sessions with our clients to decide how to use the hours purchased. This helps our client budget their purchased hours and if more is needed according to their development appetite.

For clients on support programs that are less than 12 months in period, unused hours are forfeited.

For clients on support programs that are on retained support agreements for more than 12 months, we allow rolling over of hours for up to the quarter before restarting again. | $2,984.00 |

20 hours application and development support	No conditions or additional offerings	**$5,132.00**
50 hours application and development support	No conditions or additional offerings	**$12,054.00**
After hours call out fee	Yes - we are happy to offer after hours services. In this example we are using the rate for an associate Drupal developer who is required to work after hours. All after hours will be charged at a 2.5 multiplier to any existing on-going Drupal Services Rates/Package. We also apply a minimum of 4 hours for any after hours call out. For example, an after hours call out at 12 midnight and is resolved at 2am will be charged at 4 hours (minimum) x 2.5 = 10 hours. This will be deducted from the pool of hours. We also offer 24/7 managed services packages using our onshore managed services team. Full pricing is available depending upon SLA and response times.	**$1,790.00**