Australian Government

Department of Finance

Whole of Australian Government GovCMS Drupal Services Panel (Panel) Product and Services Guide

SON3816897

Version 1.1

September 2021

Note: all prices in this Products and Services Guide are the maximum amount a panel member may charge. Panel members may quote/charge lower than what is in this guide

Contents – list of approved suppliers

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Bliss Digital

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 17 August 2021	
GovCMS Pricebook Reference	**WDSHA21-03-V2.0**
Trading Name	**Bliss Digital**
Full Legal Name	*Bliss Media Pty Ltd*
ABN	86 102 513 271
ACN	102 513 271
Entity Type	Company
Address	Suite 703 198 Harbour Esp Docklands VIC 3008 Australia
Contact Person	Chris Lachowicz Email: chris@blissmedia.com.au Managing Director 0488 626 000
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-03

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$185.00	$1,480.00
	Business Analyst	Per resource		$150.00	$1,200.00
	Content Designer – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Content Designer	Per resource		$150.00	$1,200.00
	Delivery Manager / Scrum Master	Per resource		$185.00	$1,480.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Digital Art Designer	Per resource		$185.00	$1,480.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Drupal Content Publisher	Per resource		$150.00	$1,200.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$185.00	$1,480.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$185.00	$1,480.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$185.00	$1,480.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$185.00	$1,480.00
	Information Architect	Per resource		$185.00	$1,480.00
	Information Architect – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Solution Architect - Drupal	Per resource		$185.00	$1,480.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$200.00	$1,480.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Technical Architect - Drupal	Per resource		$185.00	$1,480.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Tester – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	Tester	Per resource		$150.00	$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		$185.00	$1,480.00
	UX Designer	Per resource		$185.00	$1,480.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	$2,800.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	$17,600.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	$24,000.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	No conditions or additional offerings	$1,850.00		
	20 hours application and development support	No conditions or additional offerings	$3,700.00		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	50 hours application and development support	No conditions or additional offerings	**$9,250.00**		
	After hours call out fee	No conditions or additional offerings	**$277.50**		

Morpht

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 17 August 2021	
GovCMS Pricebook Reference	**WDSHA21-10-V2.0**
Trading Name	**Morpht**
Full Legal Name	*Morpht Pty Ltd*
ABN	51 156 310 922
ACN	156 310 922
Entity Type	Company
Address	1/204 King Street Newtown NSW 2008 Australia
Contact Person	Murray Woodman Director 0405 500 360 Email: murray@morpht.com
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-10

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$210.00	$1,680.00
	Business Analyst	Per resource		$190.00	$1,520.00
	Content Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Content Designer	Per resource		$175.00	$1,400.00
	Delivery Manager / Scrum Master	Per resource		$190.00	$1,520.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Digital Art Designer	Per resource		$190.00	$1,520.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Drupal Content Publisher	Per resource		$120.00	$960.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - 3 to 8 years' experience	Per resource		$190.00	$1,520.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$175.00	$1,400.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$200.00	$1,600.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$190.00	$1,520.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$175.00	$1,400.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$200.00	$1,600.00
	Information Architect	Per resource		$190.00	$1,520.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Information Architect – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Solution Architect - Drupal	Per resource		$190.00	$1,520.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Technical Architect - Drupal	Per resource		$190.00	$1,520.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	Tester – senior – 8+ years' experience	Per resource		$160.00	$1,250.00
	Tester	Per resource		$130.00	$1,040.00
	UX Designer – senior – 8+ years' experience	Per resource		$210.00	$1,680.00
	UX Designer	Per resource		$190.00	$1,520.00
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No conditions or additional offerings	$3,200.00		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.2 - Monthly Application Support	**3 day site assessment and advisory workshop - medium complexity project**	No conditions or additional offerings	**$21,000.00**		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$36,800.00**		
	10 hours application and development support	No conditions or additional offerings	**$2,000.00**		
	20 hours application and development support	No conditions or additional offerings	**$3,900.00**		
	50 hours application and development support	No conditions or additional offerings	**$9,500.00**		

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OPC IT

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 17 August 2021	
GovCMS Pricebook Reference	**WDSHA21-11-V2.0**
Trading Name	**OPC/ OPC IT**
Full Legal Name	*OPC IT Pty Limited*
ABN	29 008 657 618
ACN	008 657 618
Entity Type	Company
Address	15/26 Ipswich Street Fyshwick ACT 2609 Australia
Contact Person	Brett Norton Managing Director 1300 788 616/0419 419 462 Email: brett.norton@opc.com.au
Indigenous Supplier	No
SME?	Yes
May use subcontractors?	**Yes**
May use off-shore resources?	No · Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-11

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$225.00	$1,800.00
	Business Analyst	Per resource		$225.00	$1,800.00
	Content Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	Content Designer	Per resource		$180.00	$1,440.00
	Delivery Manager / Scrum Master	Per resource		$200.00	$1,600.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$250.00	$2,000.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Digital Art Designer	Per resource		$180.00	$1,440.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Drupal Content Publisher	Per resource		$155.00	$1,240.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$180.00	$1,440.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$155.00	$1,240.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - senior - 8+ years' experience	Per resource		**$200.00**	**$1,560.00**
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		**$180.00**	**$1,440.00**
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		**$155.00**	**$1,440.00**
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		**$200.00**	**$1,560.00**
	Information Architect	Per resource		**$180.00**	**$1,440.00**
	Information Architect – senior – 8+ years' experience	Per resource		**$250.00**	**$2,000.00**
	Solution Architect - Drupal	Per resource		**$180.00**	**$1,440.00**
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		**$195.00**	**$1,560.00**
	Technical Architect - Drupal	Per resource		**$180.00**	**$1,440.00**
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		**$195.00**	**$1,560.00**

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Tester – senior – 8+ years' experience	Per resource		$180.00	$1,440.00
	Tester	Per resource		$160.00	$1,280.00
	UX Designer – senior – 8+ years' experience	Per resource		$250.00	$2,000.00
	UX Designer	Per resource		$180.00	$1,440.00
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No conditions or additional offerings	$2,750.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	$12,000.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	$19,500.00		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	$2,000.00		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	20 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	**$3,600.00**		
	50 hours application and development support	Proactive monitoring using OPC's Panoptic Monitor will be provided with all support packages procured. This provides automatic alerts to any internet disruptions that may impact the nominated website domain.	**$9,000.00**		
	After hours call out fee	Onsite support requires minimum charge of 2 hours in the ACT. Remote Support requires minimum charge of one hour.	**$275.00**		

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Doghouse Agency

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 24 September 2021	
GovCMS Pricebook Reference	**WDSHA21-18-V2.0**
Trading Name	**Doghouse Agency**
Full Legal Name	*Doghouse Group Pty Ltd*
ABN	30 109 219 490
ACN	109 219 490
Entity Type	Company
Address	Level 1 587 Wellington Street Perth WA 6000 Australia
Contact Person	Simon Shackleton Email: Simon@doghouse.agency Director 0402 758 021
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-18

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst**	Per resource		$200.00	$1,600.00
	Content Designer – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Content Designer	Per resource		$200.00	$1,600.00
	Delivery Manager / Scrum Master	Per resource		$180.00	$1,440.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$200.00	$1,760.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$200.00	$1,600.00
	Drupal Developer - junior - less than 3 years' experience	Per resource		$180.00	$1,440.00
	Drupal Developer - senior - 8+ years' experience	Per resource		$220.00	$1,760.00
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$200.00	$1,600.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$180.00	$1,440.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$220.00	$1,760.00
	Information Architect	Per resource		$200.00	$1,600.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Solution Architect – Drupal	Per resource		$200.00	$1,600.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Technical Architect - Drupal	Per resource		$200.00	$1,600.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$220.00	$1,760.00
	Tester	Per resource		$180.00	$1,440.00
	UX Designer – senior – 8+ years' experience	Per resource		$200.00	$1,600.00
	UX Designer	Per resource		$180.00	$1,440.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	High-level business objectives review Current and future functionality assessment Discussion around SaaS versus PaaS	$1,600.00		
	3 day site assessment and advisory workshop - medium complexity project	High-level business requirements review Persona and user flows audit Design and accessibility implementation discovery Migration review Functional, security and performance audit Content, framework SEO health, framework accessibility check Coding best practice (upgradeability, extensibility, and readability), framework strategy (assess the build approach) Traffic assessment Risk planning	$9,600.00		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	5 day site assessment and advisory workshop - large complex project	High-level business requirements review Persona and user flows audit Design and accessibility implementation discovery Migration review Functional, security and performance audit Content, framework SEO health, framework accessibility check Coding best practice (upgradeability, extensibility, and readability), framework strategy (assess the build approach) Traffic assessment Risk planning Future plans, roadmap to platform success Recommendations for bespoke integrations Tender process recommendations	**$16,000.00**		
Category 2.2 - Monthly Application Support	**10 hours application and development support**	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	**$2,000.00**		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	20 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	**$4,000.00**		
	50 hours application and development support	We offer monthly support retainers in which hours are used for daily operations, covering critical issues (triaging and security updates) and general support (maintenance and non-complex new features). Monthly retainer hours are allocated at the beginning of each month, accumulating for a maximum of 12 months. This allows for the unpredictable nature of maintenance and support requirements. Support hour can also be used to help increase conversion, user interface improvements, provide additional consultation on user experience, application development, and infrastructure improvements.	**$10,000.00**		
	After hours call out fee	Developer rate P/H	**$360.00**		

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Ice Media

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 20 August 2021	
GovCMS Pricebook Reference	**WDSHA21-26-V2.0**
Trading Name	**Ice Media Pty Ltd**
Full Legal Name	*Ice Media Pty Ltd*
ABN	32 065 027 956
ACN	065 027 956
Entity Type	Company
Address	Level 4 144 Montague Road South Brisbane QLD 4101 Australia
Contact Person	Greg Anders Account Manager 07 3511 5344/ 0412 160 651 — Email: greg.anders@icemedia.com.au
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No — Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-26

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		**$150.00**	**$1,200.00**
	Business Analyst	Per resource		**$150.00**	**$1,200.00**
	Content Designer – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Content Designer	Per resource		**$150.00**	**$1,200.00**
	Delivery Manager / Scrum Master	Per resource		**$150.00**	**$1,200.00**
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Digital Art Designer – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Digital Art Designer	Per resource		**$150.00**	**$1,200.00**
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Content Publisher	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - 3 to 8 years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - junior - less than 3 years' experience	Per resource		**$150.00**	**$1,200.00**
	Drupal Developer - senior - 8+ years' experience	Per resource		**$150.00**	**$1,200.00**

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		$150.00	$1,200.00
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		$150.00	$1,200.00
	Information Architect	Per resource		$150.00	$1,200.00
	Information Architect – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Solution Architect - Drupal	Per resource		$150.00	$1,200.00
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Technical Architect - Drupal	Per resource		$150.00	$1,200.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Tester – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	Tester	Per resource		$150.00	$1,200.00
	UX Designer – senior – 8+ years' experience	Per resource		$150.00	$1,200.00
	UX Designer	Per resource		$150.00	$1,200.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	• Review existing site (or new site) and requirements/documentation • Prepare Agenda • Assign 2 resources for a half day workshop • Report generation (half day as specified in requirements). Report will include SaaS or PaaS recommendation with rational.	$3,600.00		
	3 day site assessment and advisory workshop - medium complexity project	• Review existing site and requirements/documentation • Prepare Agenda • Consultation with key stakeholders prior or after workshop • Assign 2 resources for a full day workshop • Report generation to include Drupal Specification appropriate for an approach to market. Budget and timeline guidelines will be included	$15,000.00		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 2.2 - Monthly Application Support	**5 day site assessment and advisory workshop - large complex project**	• Review existing site and requirements/documentation • Prepare Agenda • Consultation with key stakeholders prior or after workshop • Assign 2 resources for a full day workshop • Report generation to include Drupal Specification appropriate for an approach to market. Budget and timeline guidelines will be included	$25,000.00		
	10 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for pre-approved planned activities or ad-hoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more. To provide support for a solution we did not implement, will require some hours to be spent to transition in.	$1,500.00		

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	20 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for pre-approved planned activities or ad-hoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more. To provide support for a solution we did not implement, will require some hours to be spent to transition in.	**$3,000.00**		
	50 hours application and development support	ICEMEDIA provides ongoing support/maintenance services for our clients. We have a flexible approach to how these services are provided. Unused hours do not expire. Hours can be used for pre-approved planned activities or ad-hoc requests. Hours can be used for any services including Planning, Research and Design, Development, Training, Documentation, Content preparation, SEO and more. To provide support for a solution we did not implement, will	**$7,500.00**		

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		require some hours to be spent to transition in.	
	After hours call out fee	For most of our clients, we provide business hours support between the hours of 9am and 6pm Eastern Standard time. This meets most client's needs. When unexpected issues occur that require quick attention, ICEMEDIA works with our clients to resolve critical issues as quickly as possible. Based on the history of no out of hour requests, ICEMEDIA suggests we tailor a support agreement to meet our client's specific needs. Our recommendation includes: 1. We will provide you with contact details of staff who will be able to assist and rally other team members together if needed. 2. ICEMEDIA will charge 200% of our regular hourly rate when response is required after hours. 3. ICEMEDIA will charge a minimum of 1 hour for each request even if the issue is resolved in less than an hour 4. If events, campaigns or high demand activities are planned, look at adjusting the support arrangements for a period of time, and this can include on call staff or staff in place out of hours. Costs are subject to negotiation.	**$300.00**

Kirra Services

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 20 August 2021	
GovCMS Pricebook Reference	**WDSHA21-28-V2.0**
Trading Name	**Kirra Services**
Full Legal Name	*The Trustee for Kirra Services Unit Trust*
ABN	43 205 269 375
ACN	N/A
Entity Type	Trust
Address	6/12 Albany Street Fyshwick ACT 2609 Australia
Contact Person	Bradley Nagle Managing Director 02 6210 1096	Email: info@kirraservices.com.au
Indigenous Supplier	**Yes**
SME?	**Yes**
May use subcontractors?	**Yes**
May use off-shore resources?	No	Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-28

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		**$205.00**	**$1,640.00**
	Business Analyst	Per resource		**$184.00**	**$1,476.00**
	Content Designer – senior – 8+ years' experience	Per resource		**$205.00**	**$1,640.00**
	Content Designer	Per resource		**$164.00**	**$1,312.00**
	Delivery Manager / Scrum Master	Per resource		**$236.00**	**$1,886.00**
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		**$277.00**	**$2,214.00**
	Digital Art Designer – senior – 8+ years' experience	Per resource		**$205.00**	**$1,640.00**
	Digital Art Designer	Per resource		**$184.00**	**$1,476.00**
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		**$164.00**	**$1,312.00**
	Drupal Content Publisher	Per resource		**$123.00**	**$984.00**
	Drupal Developer - 3 to 8 years' experience	Per resource		**$184.00**	**$1,476.00**

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - junior - less than 3 years' experience	Per resource		**$164.00**	**$1,312.00**
	Drupal Developer - senior - 8+ years' experience	Per resource		**$236.00**	**$1,886.00**
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		**$184.00**	**$1,476.00**
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		**$164.00**	**$1,312.00**
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		**$205.00**	**$1,640.00**
	Information Architect	Per resource		**$184.00**	**$1,476.00**
	Information Architect – senior – 8+ years' experience	Per resource		**$205.00**	**$1,640.00**
	Solution Architect - Drupal	Per resource		**$256.00**	**$2,050.00**
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		**$308.00**	**$2,460.00**
Category	**Item**	**Conditions**	**Fixed price (ex-GST)**	**Hourly (ex GST)**	**Daily (8 hours) (ex-GST)**

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	Technical Architect - Drupal	Per resource		$205.00	$1,640.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$236.00	$1,886.00
	Tester – senior – 8+ years' experience	Per resource		$184.00	$1,476.00
	Tester	Per resource		$164.00	$1,312.00
	UX Designer – senior – 8+ years' experience	Per resource		$205.00	$1,640.00
	UX Designer	Per resource		$184.00	$1,476.00
Category 2.1 - Site Assessment Workshops	**1 day site assessment workshop - small site simple project**	No extras offered.	$1,886.00		
	3 day site assessment and advisory workshop - medium complexity project	• Series of half day workshops to conduct design implementation discovery and migration discovery sessions • An initial requirements briefing as required • Requirements review, design implementation discovery and migration discovery by our software architect • Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our software	$15,990.00		

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		architect • High level design document and component architecture to provide an overview of the system • Content type specifications, where appropriate including information on recommended settings and fields • Risk plan identifying areas of increased risk. Importantly the plan includes a strategy to avoid or mitigate the risk • A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary • Following delivery of the report, communication to answer any follow up questions.	
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	**$29,807.00**
Category 2.2 - Monthly Application Support	**10 hours application and development support**	Blocks of Support Hours are per month. Minimum three month and maximum 12 month contract. Handling of unused hours	**$2,234.50**

		for this supplier: • unused hours at the end of each month – can be rolled over. • unused hours at the end of the contract – forfeited, but can be rolled over if the contract is renewed.	
	20 hours application and development support	No conditions or additional offerings	**$4,469.00**
	50 hours application and development support	No conditions or additional offerings	**$11,172.50**

Annex Digital

GovCMS Drupal Services Panel 2021 - Pricebook v1.0 as at 20 August 2021	
GovCMS Pricebook Reference	**WDSHA21-31-V2.0**
Trading Name	**Annex Digital Pty Ltd**
Full Legal Name	*Annex Digital Pty Ltd*
ABN	44 619 502 117
ACN	619 502 117
Entity Type	Company
Address	65 Learmonth Drive Kambah ACT 2601 Australia
Contact Person	Leigh Gittoes Managing Director 02 6190 1215 — Email: leigh@annex.com.au
Indigenous Supplier	No
SME?	**Yes**
May use subcontractors?	No
May use off-shore resources?	No — Australia Only
Active Price Book	Yes
Head Agreement Number	WDSHA21-31

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
Category 1 - Specialist Personnel	**Business Analyst – senior – 8+ years' experience**	Per resource		$254.00	$2,030.00
	Business Analyst	Per resource		$170.00	$1,630.00
	Content Designer – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Content Designer	Per resource		$204.00	$1,630.00
	Delivery Manager / Scrum Master	Per resource		$204.00	$1,630.00
	Delivery Manager / Scrum Master – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	Digital Art Designer – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Digital Art Designer	Per resource		$204.00	$1,630.00
	Drupal Content Publisher – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Drupal Content Publisher	Per resource		$132.00	$1,630.00
	Drupal Developer - 3 to 8 years' experience	Per resource		$170.00	$1,630.00

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Drupal Developer - junior - less than 3 years' experience	Per resource		**$132.00**	**$1,060.00**
	Drupal Developer - senior - 8+ years' experience	Per resource		**$254.00**	**$2,030.00**
	Front End Developer and Theme Builder - 3 or more years' experience	Per resource		**$170.00**	**$1,630.00**
	Front End Developer and Theme Builder - junior - less than 3 years' experience	Per resource		**$132.00**	**$1,360.00**
	Front End Developer and Theme Builder - senior - 8 or more years' experience	Per resource		**$254.00**	**$2,030.00**
	Information Architect	Per resource		**$204.00**	**$1,630.00**
	Information Architect – senior – 8+ years' experience	Per resource		**$254.00**	**$2,030.00**
	Solution Architect - Drupal	Per resource		**$204.00**	**$1,630.00**
	Solution Architect - Drupal – senior – 8+ years' experience	Per resource		**$254.00**	**$2,030.00**

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Category	Item	Conditions	Fixed price (ex-GST)	Hourly (ex GST)	Daily (8 hours) (ex-GST)
	Technical Architect - Drupal	Per resource		$204.00	$1,630.00
	Technical Architect - Drupal – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	Tester – senior – 8+ years' experience	Per resource		$204.00	$1,630.00
	Tester	Per resource		$170.00	$1,630.00
	UX Designer – senior – 8+ years' experience	Per resource		$254.00	$2,030.00
	UX Designer	Per resource		$204.00	$1,630.00
Category 2.1 - Site Assessment Workshops	1 day site assessment workshop - small site simple project	No conditions or additional offerings	$2,030.00		
	3 day site assessment and advisory workshop - medium complexity project	No conditions or additional offerings	$6,090.00		
	5 day site assessment and advisory workshop - large complex project	No conditions or additional offerings	$10,150.00		
Category 2.2 - Monthly Application Support	10 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours	$9,360.00		

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	only available for $5,111 (inc. GST). - Standard Support (business hours only, 4 hours response time) available for $3,615. - Price is for one site. Additional sites are $340 per month. - Unused hours are not rolled over. - Includes monitoring of site, all security patching (where required), unlimited tickets.	
20 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for $6,981 (inc. GST). - Standard Support (business hours only, 4 hours response time) available for $5,485. - Price is for one site. Additional sites are $340 per month. - Unused hours are not rolled over. - Includes monitoring of site, all security patching (where required), unlimited tickets.	**$11,060.00**
50 hours application and development support	- Enterprise Support includes 1 hours Support SLA for Priority 1 issues, minimum 1 hour per ticket, 24/7 coverage (call-out fee does not apply). Business Hours only available for $12,591 (inc. GST).	**$16,160.00**

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		- Standard Support (business hours only, 4 hours response time) available for $11,095. - Price is for one site. Additional sites are $340 per month. - Unused hours are not rolled over. - Includes monitoring of site, all security patching (where required), unlimited tickets.	
	After hours call out fee	Does not apply to 24/7 support arrangements	**$1,360.00**