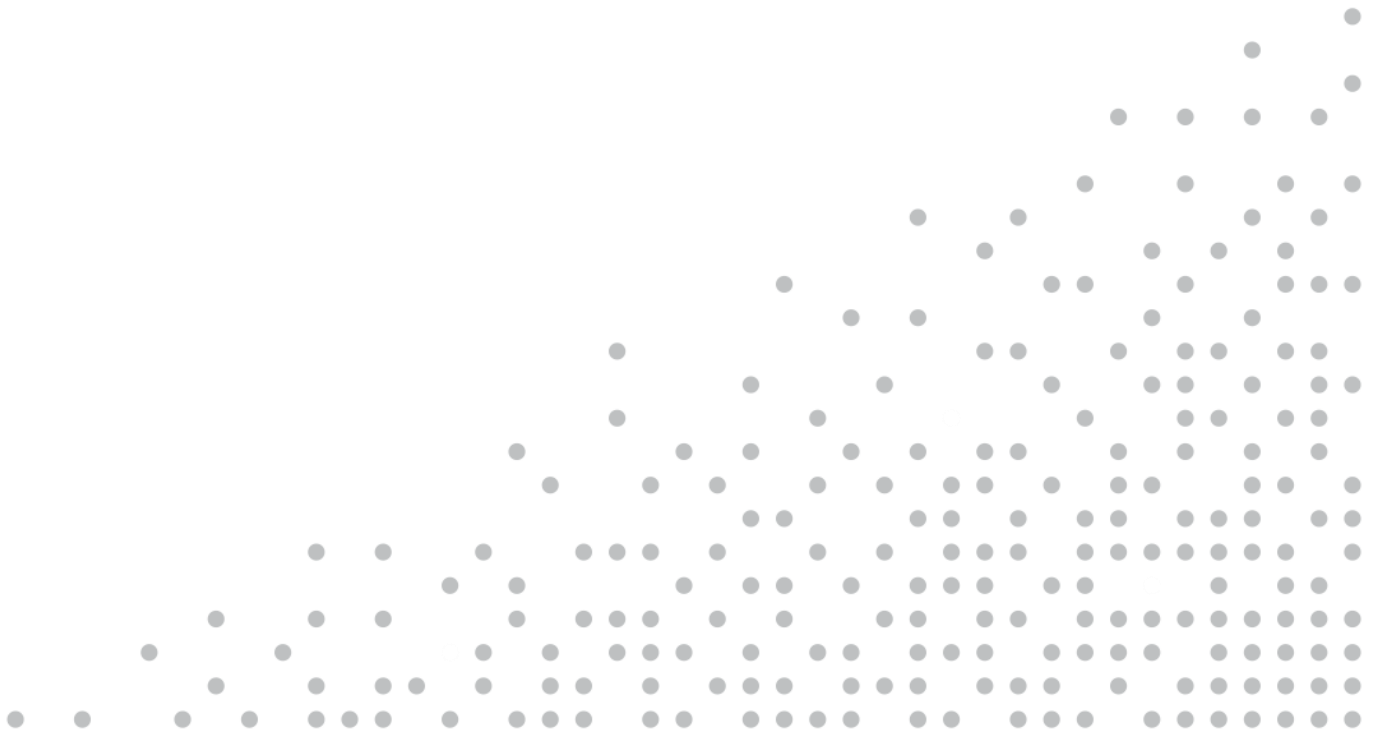**Australian Government**

Department of Finance

Whole of Australian Government GovCMS Drupal Services Panel (Panel)

SON3456725

PRODUCTS AND SERVICES GUIDE – VERSION 1.14.2 March 2021

Always check you have the most recent version of this document –
govcms@finance.gov.au

Note: all prices in this Products and Services Guide are the maximum amount a panel member may charge. Panel members may quote/charge lower than what is in this guide

Contents – list of approved suppliers

NOTE: Suppliers were provided the opportunity to review and update their services and products when the Panel was extended 30 June 2020. This version 1.14 and changes came into effect 1 July 2020.

Page **2** of **129**
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Bliss Media

Company Details

Full Legal Name	Bliss Media Pty Ltd
Trading or Business Name	Bliss Digital
Legal Entity Type	Company (incorporated entity)
ABN	86 102 513 271
Registered Address	1414 Toorak Road Camberwell VIC 3124

Company Profile

Principal Place of Business	Suite 703 198 Harbour Esp Docklands Vic 3008
Other Office Locations	
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.blissdigital.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Chris Lachowicz General Manager
Postal Address	Suite 703 198 Harbour Esplanade DOCKLANDS VIC 3008
Telephone	0488 626 000 03 9670 0187
Email Address	chris@blissmedia.com.au
Secondary Contact	Phong Ho Director
Telephone	0422 875 678 03 9670 0187
Email Address	phong@blissmedia.com.au

Bliss Media Pty Ltd – Trading as Bliss Digital

Bliss Media - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$150.00	$1,200.00	$185.00	$1,480.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$185.00	$1,480.00	$185.00	$1,480.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$185.00	$1,480.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$185.00	$1,480.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$185.00	$1,480.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$185.00	$1,480.00

Technical Architect	
Associate per Hour	**Associate per Day**
$200.00	$1,600.00

Solution Architect	
Associate per Hour	**Associate per Day**
$200.00	$1,600.00

Information Architect	
Associate per Hour	**Associate per Day**
$200.00	$1,600.00

Scrum Master	
Associate per Hour	**Associate per Day**
$200.00	$1,600.00

Bliss Media Pty Ltd – Trading as Bliss Digital

Bliss Media - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	*Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning.* *Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site*	
$2,500	**$5,200**	**$8,900**
Additional offerings included in the package		

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			*Re-hosting and installation of sites in to the fully managed platform is the responsibility of Department of Finance.*
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$7,400	**$14,800**	**$22,200**	
Additional offerings included in the package			*Agencies may need to purchase other categories of services from this panel if migrating an existing site.*

*Installation of sites in the SaaS GovCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Bliss Media Pty Ltd – Trading as Bliss Digital

Drupal Theme Development and Enhancement

Flexible	Five Content Types	10 Content Types	15 Content Types
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs. Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$185 per hour	$185 per hour	$185 per hour	$185 per hour
Flexible Type Set Up	Five Type Set Up	10 Type Set Up	15 Type Set Up
$185 per hour	$44,400	$66,600	$88,800
Additional offerings included in the package Includes IA/Wireframes and UX Design			

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			
Maximum hourly rate + one-off setup costs			
$185 per hour	$80 per page	$35 per page	$30 per page
Flexible Set Up	500 pages Set Up	5000 pages Set Up	5000+ pages Set Up
$185 per hour	$40,000	$175,000	$175,000
Additional offerings included in the package			

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	*Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment*	*Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment*
$3,500	$3,500	$3,500
Additional offerings included in the package		

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$185 per hour	$185 per hour	$185 per hour	$185 per hour
Additional offerings included in the package			

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$185 per hour	$185 per hour	$185 per hour	$185 per hour
Additional offerings included in the package			

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12-month contract.

Handling of unused hours for this supplier:

- *unused hours at the end of each month – **Hours roll over each month***
- *unused hours at the end of the contract – **All unused hours expire after last contracted month.***

10 Hours	20 Hours	50 Hours	After Hours* p/h
$185 ($p/h)	$185 ($p/h)	$180 ($p/h)	$277.50

Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – **Business Hours*

Bliss Media Pty Ltd – Trading as Bliss Digital

Catalyst IT Australia

Company Details

Full Legal Name	Catalyst IT Australia Pty Limited
Trading or Business Name	Catalyst IT Australia Pty Limited
Legal Entity Type	Company (incorporated entity)
ABN	29 130 788 171
Registered Address	Suite 903 Level 9, The Zenith Tower B 821 Pacific Highway Chatswood NSW 2067

Company Profile

Principal Place of Business	Suite 903 Level 9, The Zenith Tower B 821 Pacific Highway Chatswood NSW 2067
Other Office Locations	Sydney: Suite 903, Level 9 821 Pacific Highway Sydney NSW 2000 Melbourne: Level 4, 410 Lonsdale St, Melbourne VIC 3000 Brisbane: Level 5, 99 Creek Street, Brisbane QLD 4000
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.catalyst-au.net
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Justin Beall Business Development Manager
Postal Address	Level 9, 821 Pacific Highway Chatswood NSW 2067
Telephone	02 8203 9777
Email Address	Presales@catalyst-au.net
Secondary Contact	Andrew Boag Managing Director
Telephone	02 8203 9777
Email Address	andrew.boag@catalyst-au.net

Catalyst IT Australia - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder					
Junior per Hour		Junior per Day		Associate per Hour	Associate per Day
$180.00		$1,440.00		$180.00	$1,440.00

Drupal Developer					
Junior per Hour	Junior per Day	Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$180.00	$1,440.00	$200.00	$1,660.00	$220.00	$1,760.00

Business Analyst			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$200.00	$1,660.00	$220.00	$1,760.00

UX Designer			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$200.00	$1,660.00	$220.00	$1,760.00

Digital Art Designer			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$200.00	$1,660.00	$220.00	$1,760.00

Tester			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$200.00	$1,660.00.00	$220.00	$1,760.00.00

Technical Architect	
Associate per Hour	Associate per Day
$220.00	$1,760.00

Solution Architect	
Associate per Hour	Associate per Day
$220.00	$1,760.00

Information Architect	
Associate per Hour	Associate per Day
$220.00	$1,760.00

Scrum Master	
Associate per Hour	Associate per Day
$220.00	$1,760.00

Catalyst IT Australia Pty Ltd

Catalyst IT Australia - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$4,000.00	**$8,000.00**	**$12,000**
Additional offerings included in the package		
Catalyst will also provide an estimate for any of the recommendations that may come out of the assessment. Catalyst will also travel on site where required.	*This would include two half day onsite workshops or 1 full day session. Catalyst would use a experienced senior Drupal developer to provide an expert assessment of the required business requirements*	*Catalyst would extend 2 full days of onsite workshops split up as required.*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			Re-hosting and installation of sites in to the fully managed platform is the responsibility of Department of Finance.
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$10,000.00	**$15,000.00**	**$20,000.00**	
Additional offerings included in the package			Agencies may need to purchase other categories of services from this panel if migrating an existing site.
Catalyst will offer a three month warranty of the migrated content and functionality. Meaning that client can be sure that any issues not identified in the User Acceptance Testing will be resolved if identified post go live. Catalyst will complete the migration process at least two times prior to the final migration, giving clients confidence in the migration process and ability to test.		*Includes same offering as small or medium + Catalyst will also provide a report that includes any required security updates, and the custom Drupal modules that have been added.*	

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$200.00 per hour	**$200.00 per hour**	**$200.00 per hour**	**$200.00 per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$100,000.00	**$30,000.00**	**$40,000.00**	**$60,000.00**
Additional offerings included in the package			
Catalyst will work with client stakeholders to identify requirements. This will likely mean workshops, digital asset definition and a cycle or review and sign off. Catalyst can then get to work on implementing any HTML or CSS that needs to be delivered as part of this engagement.			
Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum hourly rate + one-off setup costs			
$220.00 per hour	Service Not Offered	Service Not Offered	Service Not Offered
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$10,000.00	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Catalyst will offer a fixed price based on these hourly rates when the scope has been fully defined prior to contract execution.	Service Not Offered	Service Not Offered	Service Not Offered

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$5,000.00	**$12,000.00**	**$12,000.00**
Additional offerings included in the package		
No extras offered	*No extras offered*	*No extras offered*

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$220.00 per hour	**$220.00 per hour**	**$15,000.00**	**$220.00 per hour**
Additional offerings included in the package			
No extras offered	*An $8,000 scoping/setup fee also applies*	*No extras offered*	

Code Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$200.00 per hour	**$200.00 per hour**	**$15,000.00**	**$200.00 per hour**
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **TBA**
- unused hours at the end of the contract – **TBA**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$2,000.00 **($200.00 p/h)**	**$4,000.00** **($200.00 p/h)**	**$10,000.00** **($200.00 p/h)**	**$400.00.00**

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – **Business Hours**

PreviousNext

Company Details

Full Legal Name	PreviousNext Pty Ltd
Trading or Business Name	PreviousNext
Legal Entity Type	Company (incorporated entity)
ABN	69 135 290 309
Registered Address	Chifley Tower Suite 1904 Level 19 2 Chifley Square Sydney NSW 2000

Company Profile

Principal Place of Business	100 Harris St Pyrmont NSW 2009
Other Office Locations	Sydney, Melbourne, Perth, Bundaberg
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.previousnext.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Owen Lansbury Managing Director
Postal Address	PO Box 486 AVALON BEACH NSW 2107
Telephone	0405 626 542
Email Address	owen@previousnext.com.au
Secondary Contacts	Jason Coghlan Managing Director Jason.cogghlan@previousnext.com.au Mr Kim Pepper Technical Director
Telephone	0414 212 530
Email Address	kim@previousnext.com.au

PreviousNext - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$175.00	$1,400.00	$195.00	$1,560.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00	$225.00	$1,800.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

Technical Architect	
Associate per Hour	**Associate per Day**
$225.00	$1,800.00

Solution Architect	
Associate per Hour	**Associate per Day**
$225.00	$1,800.00

Information Architect	
Associate per Hour	**Associate per Day**
$225.00	$1,800.00

Scrum Master	
Associate per Hour	**Associate per Day**
$225.00	$1,800.00

PreviousNext Pty Ltd – Trading as PreviousNext

PreviousNext - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$3,600.00	**$12,100.00**	**$29,600.00**
Additional offerings included in the package		
No extras offered	*No extras offered*	*No extras offered*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			Re-hosting and installation of sites in to the fully managed platform is the responsibility of Department of Finance. Agencies may need to purchase other categories of services from this panel if migrating an existing site.
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
Service Not Offered	Service Not Offered	Service Not Offered	
Additional offerings included in the package			
Service Not Offered	Service Not Offered	Service Not Offered	

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement

Flexible	Five Content Types	10 Content Types	15 Content Types
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs. Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$225.00 per hour	**$31,746.00**	**$55,224.00**	**$71,944.00**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
N/A	**N/A**	**N/A**	**N/A**
Additional offerings included in the package			
Maximum hourly rate specified only	*Assumes 1 Sprint of theme development and site configuration. Does not include graphic design.*	*Assumes 2 Sprints of theme development and site configuration. Does not include graphic design.*	*Assumes 3 Sprints of theme development and site configuration. Does not include graphic design.*

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			
Maximum hourly rate + one-off setup costs			
$195.00 per hour	Service Not Offered	Service Not Offered	Service Not Offered
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
N/A	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Maximum hourly rate specified only	Service Not Offered	Service Not Offered	Service Not Offered

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$9,000.00	**$12,600.00**	**$12,600.00**
Additional offerings included in the package		
Assumes up to 5 days of auditing and documentation.	*Assumes up to 7 days of auditing and documentation.*	*Assumes up to 7 days of auditing and documentation.*

PreviousNext Pty Ltd – Trading as PreviousNext

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$225.00 per hour	**$225.00 per hour**	**N/A**	**$225.00 per hour**
Additional offerings included in the package			
Maximum hourly rate only	*Maximum hourly rate only*	*Maximum hourly rate only*	

Code Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$225.00 per hour	**$225.00 per hour**	**N/A**	**$225.00 per hour**
Additional offerings included in the package			
Maximum hourly rate only	*Maximum hourly rate only*	*Maximum hourly rate only*	

On-going Drupal Application Support			
Blocks of Support Hours are per month. Minimum three month and maximum 12 month contract. Handling of unused hours for this supplier: • unused hours at the end of each month – **forfeited** • unused hours at the end of the contract - **forfeited**			
10 Hours	**20 Hours**	**50 Hours**	**After Hours* p/h**
$1,750.00 **($175.00 p/h)**	**$3,500.00** **($175.00 p/h)**	**$8,570.00** **($171.40 p/h)**	**$262.50***

Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

EY Digital

Company Details

Full Legal Name	EY Digital Pty Ltd
Trading or Business Name	EY Digital
Legal Entity Type	Company (incorporated entity)
ABN	43 096 505 805
Registered Address	Unit 119, Level 1, Mode 3 Building 24 Lonsdale Street Braddon ACT 2612

Company Profile

Principal Place of Business	Unit 119, Level 1, Mode 3 Building 24 Lonsdale Street Braddon ACT 2612
Other Office Locations	Canberra, Sydney, Brisbane, Melbourne, Singapore, Bangkok
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	Ey.digital
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Ian Laslett Managing Director
Postal Address	Unit 119, Level 1, Mode 3 Building 24 Lonsdale Street BRADDON ACT 2612
Telephone	02 6229 9400
Email Address	fedgov@au.ey.com
Secondary Contact	Arvind Venkataraman Division Head
Telephone	02 6229 9400
Email Address	fedgov@au.ey.com

EY Digital Pty Ltd – Trading as EY Digital

EY Digital - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder					
Junior per Hour		Junior per Day		Associate per Hour	Associate per Day
$139.00		$1,112.00		$161.00	$1,288.00

Drupal Developer					
Junior per Hour	Junior per Day	Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$139.00	$1,112.00	$161.00	$1,284.00	$235.00	$1,880.00

Business Analyst			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$139.00	$1,112.00	$161.00	$1,288.00

UX Designer			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$139.00	$1,112.00	$161.00	$1,288.00

Digital Art Designer			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$139.00	$1,112.00	$161.00	$1,288.00

Tester			
Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$139.00	$1,112.00	$161.00	$1,288.00

Technical Architect	
Associate per Hour	Associate per Day
$235.00	$1,880.00

Solution Architect	
Associate per Hour	Associate per Day
$235.00	$1,880.00

Information Architect	
Associate per Hour	Associate per Day
$193.00	$1,544.00

Scrum Master	
Associate per Hour	Associate per Day
$193.00	$1,544.00

EY Digital Pty Ltd – Trading as EY Digital

EY Digital - Category 2 - Fixed Price Drupal Services
All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$2,675.00	**$9,245.00**	**$17,334.00**
Additional offerings included in the package		
No extras offered	*No extras offered*	*No extras offered*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			Re-hosting and installation of sites in to the fully managed platform is the responsibility of Department of Finance. Agencies may need to purchase other categories of services from this panel if migrating an existing site.
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$6,206.00	**$10,914.00**	**$23,005.00**	
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

EY Digital Pty Ltd – Trading as EY Digital

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$235.00 per hour	**$235.00 per hour**	**$235.00 per hour**	**$235.00 per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$1,605.00	**$1,605.00**	**$1,605.00**	**$1,605.00**
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	*No extras offered*
Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$235.00 per hour	**$54.00 per page**	**$32.00 per page**	**$16.00 per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$21,400.00	**$9,630.00**	**$9,630.00**	**$9,630.00**
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	*No extras offered*

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$15,943.00	**$5,992.00**	**$5,992.00**
Additional offerings included in the package		
No extras offered	*No extras offered*	*No extras offered*

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$161.00 per hour	$161.00 per hour	N/A	$235.00 per hour
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$161.00 per hour	$161.00 per hour	N/A	$235.00 per hour
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **rolled over for a maximum one month**
- unused hours at the end of the contract – **can be rolled over into a new contract or are forfeited**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,610.00 ($161.00 p/h)	$3,220.00 ($161.00 p/h)	$7,500.00 ($150.00 p/h)	$321.00

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

EY Digital Pty Ltd – Trading as EY Digital

Digital Garden

Company Details

Full Legal Name	Digital Garden Pty Ltd
Trading or Business Name	Digital Garden
Legal Entity Type	Company (incorporated entity)
ABN	69 124 032 033
Registered Address	Level 1 379 Crown Street Surry Hills NSW 2010

Company Profile

Principal Place of Business	Level 1 379 Crown Street Surry Hills NSW 2010
Other Office Locations	
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	Digitalgarden.com.au
May Use Delivery Partner (Subcontractor)	Yes
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Abigail Breakwell Managing Director
Postal Address	Level 1 379 Crown Street SURRY HILLS NSW 2010
Telephone	02 9357 6265
Email Address	abby@digitalgarden.com.au
Secondary Contact	Paul Martusewicz Head of Production
Telephone	02 9357 6265
Email Address	paul@digitalgarden.com.au

Digital Garden - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$135.00	$1,080.00	$150.00	$1,200.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$135.00	$1,080.00	$135.00	$1,080.00	$220.00	$1,760.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$180.00	$1,440.00	$220.00	$1,760.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$220.00	$1,760.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$135.00	$1,080.00	$180.00	$1,440.00

Technical Architect	
Associate per Hour	**Associate per Day**
$250.00	$2,000.00

Solution Architect	
Associate per Hour	**Associate per Day**
$250.00	$2,000.00

Information Architect	
Associate per Hour	**Associate per Day**
$220.00	$1,760.00

Scrum Master	
Associate per Hour	**Associate per Day**
$220.00	$1,760.00

Digital Garden Pty Ltd – Trading as Digital Garden

Digital Garden- Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$3,760.00	**$16,580.00**	**$27,600.00**
Additional offerings included in the package		
Includes a dedicated Digital Producer and Technical Analyst to evaluate available requirements and documentation, workshop the requirements in a meeting and produce a report that outlines the assessment in detail. People - 2 resources	*Aside from the minimum requirements, this package might include reference wireframes, high level user stories and high-level technical approach. This package includes a dedicated Digital Producer, a Technical Lead and a UX Design Lead. People - 3 resources*	*Aside from the minimum requirements, this package might include reference wireframes. This package includes a dedicated Digital Producer, a Technical Lead and a UX Design Lead. People - 3 resources*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			Re-hosting and installation of sites in to the fully managed platform is the responsibility of Department of Finance. Agencies may need to purchase other categories of services from this panel if migrating an existing site.
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
Service Not Offered	Service Not Offered	Service Not Offered	
Additional offerings included in the package			
Service Not Offered	Service Not Offered	Service Not Offered	

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement

Flexible	Five Content Types	10 Content Types	15 Content Types
Minimum requirements for the package			

Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs

Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract

Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			
Maximum hourly rate + one-off setup costs			
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package		
Service Not Offered	Service Not Offered	Service Not Offered

Digital Garden Pty Ltd – Trading as Digital Garden

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered	Service Not Offered	Service Not Offered	

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered	Service Not Offered	Service Not Offered	

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **rolled to the next month only then forfeit**
- unused hours at the end of the contract – **can be rolled over into a new contract or are forfeit**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,800.00	**$3,600.00**	**$8,250.00**	**$240.00**
($160.00 p/h)	**($160.00 p/h)**	**($145.00 p/h)**	

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

Digital Garden Pty Ltd – Trading as Digital Garden

Avanade Australia Pty Ltd

Company Details

Full Legal Name	Avanade Australia Pty Ltd
Trading or Business Name	Avanade
Legal Entity Type	Company
ABN	58 093 925 207
Registered Address	Level 3 3 Sussex Street Barangaroo, Sydney NSW 2000

Company Profile

Principal Place of Business	Level 3 3 Sussex Street Barangaroo, Sydney NSW 2000
Other Office Locations	
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.loudclear.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Dion Walker Director
Postal Address	Level 3 3 Sussex Street Barangaroo, Sydney NSW 2000
Telephone	02 9005 5900
Email Address	australialegal@avanade.com
Secondary Contact	Mac Ghani Director
Telephone	
Email Address	

Avanade Australia Pty Ltd - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$120.00	$840.00	$150.00	$910.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$120.00	$840.00	$150.00	$910.00	$180.00	$1,260.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$910.00	$180.00	$1,260.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$160.00	$1,190.00	$180.00	$1,260.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$160.00	$1,190.00	$180.00	$1,260.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$100.00	$700.00	$120.00	$840.00

Technical Architect	
Associate per Hour	**Associate per Day**
$180.00	$1,260.00

Solution Architect	
Associate per Hour	**Associate per Day**
$180.00	$1,260.00

Information Architect	
Associate per Hour	**Associate per Day**
$180.00	$1,260.00

Scrum Master	
Associate per Hour	**Associate per Day**
$160.00	$1,190.00

Avanade Australia Pty Ltd - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$3,181.00	**$13,300.00**	**$29,470.00**
Additional offerings included in the package		
Technical and functional specification summary. Wireframes where appropriate and detailed SOW costing.	*High level design concepts Key screen wire frames*	*High level designs Wire frames*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$2,080.00	**$4,160.00**	**$5,200.00**	
Additional offerings included in the package			
Setup and configuration of continuous integration environment. Bug fixing and remediate timeboxed at 8 hours.	*Setup and configuration of continuous integration environment. Bug fixing and remediate timeboxed at 16 hours.*	*Setup and configuration of continuous integration environment. Bug fixing and remediate timeboxed at 20 hours.*	

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Avanade Australia Pty Ltd – Trading as Avanade

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$150.00 per hour	**$7,800.00**	**$15,600.00**	**$18,200.00**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
N/A	**N/A**	**N/A**	**N/A**
Additional offerings included in the package			
There are no setup costs.	*Includes cross-browser testing and QA*		

Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$135.00 per hour	**$72.00 per hour**	**$54.00 per hour**	**$27.00 per hour**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
N/A	**N/A**	**N/A**	**N/A**
Additional offerings included in the package			
No extras offered	*Includes cross-browser and responsive device testing and QA.*		

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$5,200.00	**$15,600.00**	**$20,800.00**
Additional offerings included in the package		
Includes in-person presentation of the report.	*Includes all licenses for scanning software*	*Includes licenses and load-generation costs.*

Avanade Australia Pty Ltd – Trading as Avanade

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$150.00 per hour	**$150.00 per hour**	**N/A**	**$150.00 per hour**
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$150.00 per hour	**$150.00 per hour**	**N/A**	**$150.00 per hour**
Additional offerings included in the package			
No extras offered	*No extras offered*	*No extras offered*	

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **rolled over to the next month, but any unused hours at the end of the quarter will be forfeited**
- unused hours at the end of the contract – **forfeit**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,170.00	**$2,106.00**	**$5,265.00**	**$240.00**
($117.00 p/h)	**($105.30 p/h)**	**($105.30 p/h)**	

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

Avanade Australia Pty Ltd – Trading as Avanade

Icemedia

Company Details

Full Legal Name	Icemedia Pty Ltd
Trading or Business Name	Icemedia Pty Ltd
Legal Entity Type	Company (incorporated entity)
ABN	32 065 027 956
Registered Address	144 Montague Street, South Brisbane, 4101

Company Profile

Principal Place of Business	144 Montague Street, South Brisbane, 4101
Other Office Locations	Dialog Offices (Parent Company) 8 locations in Australia
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.icemedia.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Greg Anders Account Manager
Postal Address	PO Box 3713 SOUTH BRISBANE QLD 4101
Telephone	07 3511 5344 0412 160 651
Email Address	greg.anders@icemedia.com.au
Secondary Contact	Bronwyn Richards
Telephone	07 3511 5377
Email Address	bronwyn.richards@icemedia.com.au

Icemedia - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$150.00	$1,200.00	$150.00	$1,200.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$150.00	$1,200.00	$160.00	$1,280.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$160.00	$1,280.00	$180.00	$1,440.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$160.00	$1,280.00	$170.00	$1,360.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$160.00	$1,280.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$160.00	$1,280.00

Technical Architect	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Solution Architect	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Information Architect	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Scrum Master	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Icemedia Pty Ltd – Trading as Icemedia

Icemedia - Category 2 - Fixed Price Drupal Services
All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$3,050.00	**$15,260.00**	**$24,420.00**
Additional offerings included in the package		
• *Review existing site and requirements/documentation* • *Prepare Agenda* • *Assign 2 resources for a half day workshop* • *Report generation (half day as specified in requirements). Report will include SaaS or PaaS recommendation with rational.*	• *Review existing site and requirements/documentation* • *Prepare Agenda* • *Consultation with key stakeholders prior or after workshop* • *Assign 2 resources for a full day workshop* • *Report generation to include Drupal specification appropriate for an approach to market.* • *Budget and timeline guidelines will be included.*	

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$4,580.00	**$7,630.00**	**$15,260.00**	
Additional offerings included in the package			
These costs could vary upwards or downwards depending on the quality of code supplied. Our experience with migrating code from previous vendors has ranged from very simple to incredibly difficult, and also depends on documentation provided and quality.			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Icemedia Pty Ltd – Trading as Icemedia

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$160.00 per hour	**$18,890.00**	**$24,620.00**	**$30,340.00**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$2,160.00	**N/A**	**N/A**	**N/A**
Additional offerings included in the package			
One off costs include *• Setup DEV/test environment* *• Setup UAT environment* *• Install Drupal*			

• Set up taxonomy terms
• Setup site structure (assume up to 50 pages)
• Placeholder content for 20 pages.
• Add Drupal search and results
• Setup and configure Drupal views - 5 views
User Roles and permissions (up to 5 roles)
Content Workflows (Basic content workflow with content author/approver with emails sent on change and submission.)
• Content revisions
• Setup and configure up two 2 webforms (up to 10 fields each)
• Setup Drupal theme
- Responsive
Print css
• Responsive templates 'for homepage, 2 forms, and 5 templates
• Testing & Rework
- Browser/device/function
- Accessibility (themes only)
• Project management
• Access to JIRA software to review progress and log issues

Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$160.00 per hour	**$40.00 per page**	**$40.00 per page**	**$40.00 per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$2,880.00	**$2,880.00**	**$2,880.00**	**$2,880.00**
Additional offerings included in the package			
One off costs include: *• Setup DEV/test environment* *• Setup UAT environment* *• Install Drupal*	Service Not Offered		

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$7,630.00	**$15,260.00**	**$15,260.00**
Additional offerings included in the package		
Includes: • *Review all Drupal modules* • *Review any external software dependencies (cron, varnish, etc)* • *Suggest additional modules/software that could be utilized (for example: is there a caching solution?, how is search implemented?)* • *How is data backed up?* • *How will a copy of the site be brought up after disaster?* • *Have the Recovery Time Objective (RTO) and Recovery point Objective (RPO) been established?* • *Are there mechanism's in place to mitigate a DDOS? Web application firewall, CDN, etc.* • *Recommendation and prioritisation for remedial action* • *Costing to fix issues.*	*Includes:* • *How are passwords managed? Is 2 factor authentication enabled/required?* • *How are secrets (eg database credentials) managed and stored?* • *Is the version of Drupal up to date? Modules?* • *Are the versions of external software packages (including OS) up to date?* • *Are appropriate firewalls in place?* • *Which users get administrative level accounts?* • *Which users get server operating system level accounts?* • *Is there appropriate physical security for the servers?* • *Is SSL required to login? For all site access?* • *Is data encrypted at rest?* • *Are there any files in the website directory that can/should be deleted? (setup scripts, old versions of files, etc)* • *Recommendation and prioritisation for remedial action* • *Costing to fix issues.*	*Includes:* • *Are appropriate database indexes in place?* • *Identify the maximum number of simultaneous users that the website is required to support.* • *Identify usual user behaviour (number of pages on site, number of seconds between clicks, etc)* • *Create performance and load tests (jmeter or similar)* • *Review web log files for requests that take a long time to complete.* • *Review database server logs files for SQL statements that are slow.* • *Is a CDN being used to serve images and other static resources?* • *How are spikes in load accommodated?* • *Recommendation and prioritisation for remedial action* • *Costing to fix issues.*

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$160.00 per hour ($1,540)	$160.00 per hour ($3,080)	N/A	$160.00 per hour ($6,140)
Additional offerings included in the package			

Maximum hourly rate - $150ph
- *Identification of issues*
- *Recommendation and prioritisation for remedial action*
- *Costing to fix issues.*
- *Will include testing on modern browsers and device list.*
- *Accessibility testing*

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$160.00 per hour ($1,540)	$160.00 per hour ($3,080)	N/A	$160.00 per hour ($6,140)
Additional offerings included in the package			

Maximum hourly rate - $150ph
- *Identification of issues*
- *Recommendation and prioritisation for remedial action*
- *Costing to fix issues.*
- *Will include testing on modern browsers and device list.*
- *Accessibility testing*

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **unused hours will rollover to the next month and never expire**
- unused hours at the end of the contract – **unused hours will rollover to the next month and never expire**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,600.00 ($160.00 p/h)	$3,200.00 ($160.00 p/h)	$8,000.00 ($160.00 p/h)	$320.00

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

Icemedia Pty Ltd – Trading as Icemedia

OPC IT

Company Details

Full Legal Name	OPC IT Pty Limited
Trading or Business Name	OPC / OPC IT
Legal Entity Type	Company
ABN	29 008 657 618
Registered Address	15/26 Ipswich Street Fyshwick ACT 2609

Company Profile

Principal Place of Business	15/26 Ipswich Street Fyshwick ACT 2609
Other Office Locations	
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.opc.com.au
May Use Delivery Partner (Subcontractor)	Yes
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Brett Norton Managing Director
Postal Address	PO Box 655 FYSHWICK ACT 2609
Telephone	02 6162 8309
Email Address	brett.norton@opc.com.au
Secondary Contact	(John) Brett Norton Managing Director
Telephone	02 6162 8300 0419 419 462
Email Address	brett.norton@opc.com.au

OPC IT Pty. Ltd – Trading as OPC IT

OPC IT - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$150.00	$1,200.00	$175.00	$1,400.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$175.00	$1,400.00	$175.00	$1,400.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$175.00	$1,400.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$195.00	$1,560.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00

Technical Architect	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Solution Architect	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Information Architect	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Scrum Master	
Associate per Hour	**Associate per Day**
$175.00	$1,400.00

OPC IT Pty. Ltd – Trading as OPC IT

OPC IT - Category 2 - Fixed Price Drupal Services
All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendations for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$2,500.00	**$17,040.00 maximum**	**$35,000 maximum**
Additional offerings included in the package		
The team members listed below will be available for the half day website assessment workshop and will assist in compiling the report: *1 Business Analyst* *2. Senior Drupal Developer*	*The team members listed below will be available for the 3 day website assessment workshop. They will assist in compiling the requirements review and attendant design and development estimations:* *2 Senior UX Designer* *3 Senior Business Analyst* *3. Solution Architect* *4. Senior Digital Art Designer*	*Based on this maximum scenario, following people will be undertake the 5 day workshop and assist in compiling the requirements review and attendant design and development estimations:* *1. Senior UX Designer* *2. Senior Business Analyst* *3. Senior Drupal Developer* *4. Senior Digital Art Designer* *5. Solution Architect*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
Service Not Offered	Service Not Offered	Service Not Offered	
Additional offerings included in the package			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$175.00 per hour	**$175.00 per hour**	**$175.00 per hour**	**$175.00 per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$500.00	**$500.00**	**$500.00**	**$500.00**
Additional offerings included in the package			
Includes enhancement of an existing theme: customisation of fonts, palette and basic layout. *Includes conversion of design mockup into Drupal theme. Includes custom development including development of custom modules or integration with third party tools*	*Includes enhancement of an existing theme: customisation of fonts, palette and basic layout.* *Includes conversion of design mockup into Drupal theme. Includes custom development including development of custom modules or integration with third party tools* *This costing takes into account the assumption that custom development or complex site building has already been completed* *Custom functionality or complex landing pages are beyond the scope of the theme development*		

Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$175 per hour	**$175 per hour**	**$175 per hour**	**$175 per hour**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$2,000.00	**$2,000.00**	**$2,000.00**	**$2,000.00**
Additional offerings included in the package			
One off costs include: *• Setup DEV/test environment* *• Setup UAT environment* *• Install Drupal* *Flexible scope may include: Content assessment, and type mapping; Content mapping, audit and redesign; Automated scripts for bulk content migration*	*Setup includes content assessment and type mapping. Fixed per page cost excludes Content Mapping, Content Redesign, Restructure and Rewrite consulting services.* *Support - 1 Hour*	*Setup includes content assessment and type mapping. Fixed per page cost excludes Content Mapping, Content Redesign, Restructure and Rewrite consulting services.* *Support - 5 Hours*	*Setup includes content assessment and type mapping. Fixed per page cost excludes Content Mapping, Content Redesign, Restructure and Rewrite consulting services.* *Support - 20 Hours*

OPC IT Pty. Ltd – Trading as OPC IT

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$17,000.00 maximum	**$15,000.00**	**$12,000 maximum**
Additional offerings included in the package		
Audits of Drupal websites will vary depending on the complexity and size of sites. In providing this maximum cost the assumption has been made that the site would have a single Drupal codebase. The audit would include the following: Analysis of theme templates, core and module currency, accessibility conformance. security and performance elements; including code and database analysis, access restrictions, roles, permissions, caching and aggregation. Provide client with written report of findings and recommendations. Cost provided is a maximum cost and could be tailored to fit a lower budget.	*Analyse theme templates, core and module currency, security elements; including code analysis, access restrictions, roles and permissions. Provide client with written report of findings and recommendations.*	*Includes load testing analysis of major site components and measuring performance utilising application performance monitoring utilities.* *A report would be provided after assessment including performance deficiencies and recommended actions. Identification of code level remediation options is excluded.*

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$175.00per hour	$175.00per hour	N/A	$185.00 per hour
Additional offerings included in the package			

Analyse theme codebase, media assets, rendered mark-up, accessible, mobile responsive and browser elements.

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$175.00 per hour	$175.00 per hour	N/A	$185.00 per hour
Additional offerings included in the package			

Theme review would include:
Analysis of module codebase, media assets, rendered mark-up, accessibility, mobile responsive and browser elements. A report would be provided that contains details of issues and recommended remediation.

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **unused hours will rollover indefinitely until used**
- unused hours at the end of the contract – **unused hours will rollover indefinitely until used**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,750.00	$3,500.00	$8,750.00	$275.00
($175.00 p/h)	($175.00 p/h)	($175.00 p/h)	

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

Acquia

Company Details

Full Legal Name	Acquia Inc
Trading or Business Name	Acquia
Legal Entity Type	Company (incorporated entity)
ABN	36 106 583 598
Registered Address	53 State Street Boston, MA 02109 United States

Company Profile

Principal Place of Business	53 State Street Boston, MA 02109 United States
Other Office Locations	Sydney, Australia
Small to Medium Enterprise (SME)	No
Indigenous Supplier	No
Internet Address	www.acquia.com
May Use Delivery Partner (Subcontractor)	Yes
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Keith Pettinger Head of Sales, ANZ
Postal Address	Level 10 2 Elizabeth Plaza NORTH SYDNEY NSW 2060
Telephone	0431 608 683
Email Address	keith.pettinger@acquia.com
Secondary Contact	Steven Hayes General Manager / SVP, APJ
Telephone	+61 411 880 255
Email Address	steven.hayes@acquia.com

Acquia - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder					
Junior per Hour		**Junior per Day**		**Associate per Hour**	**Associate per Day**
$70.00		$560.00		$80.00	$640.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$70.00	$560.00	$135.00	$1,080.00	$135.00	$1,080.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$205.00	$1,640.00	$230.00	$1,840.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$205.00	$1,640.00	$230.00	$1,840.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$205.00	$1,640.00	$230.00	$1,840.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$70.00	$560.00	$100.00	$800.00

Technical Architect	
Associate per Hour	**Associate per Day**
$265.00	$2,120.00

Solution Architect	
Associate per Hour	**Associate per Day**
$265.00	$2,120.00

Information Architect	
Associate per Hour	**Associate per Day**
$230.00	$1,840.00

Scrum Master	
Associate per Hour	**Associate per Day**
$265.00	$2,120.00

Acquia - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$4,175.00	**$32,150.00**	**$49,820.00**
Additional offerings included in the package		
Sample Agenda: *Introductions and Assessment Workshop Expectations* *Project Goals & Measurement Digital Strategy Update* *Front-End Review & Experiences Review of customer/client facing requirements.* *Content Workflow, Publishing & Taxonomy* *Review publishing requirements, roles, access, and defined workflow.* *Integrations & Dependencies Data Migration* *Development and Post Project Support Planning* *Discussion and Next Steps* *Includes expenses*	*Requirements Review. A review of high-level requirements for the website including the overall capabilities of the website, governance and workflow, review of any existing Agency designs and integrations Requirements Review. A review of high-level with any external systems.* *Interface Discovery. A review of interfaces between the website and external software systems, which may include front-end systems, advertising management systems, media management systems, document management systems and authentication and authorization systems.* *Migration Discovery. A review of legacy systems from which data will be migrated. Acquia will assist Agency to identify required data schemes and systems access requirements.* *Risk Identification: A review of possible risks and their mitigation across the areas of design, knowledge, resourcing and technical environments.* *Includes expenses*	*Success Metrics Review. A review of Agency's high-level goals of the project to define clear success criteria.* *Requirements Review. A review of high-level requirements for the website including the overall capabilities of the website, governance and workflow, review of any existing Agency designs and integrations with any external systems.* *Interface Discovery. A review of interfaces between the website and external software systems, which may include front-end systems, advertising management systems, media management systems, document management systems and authentication and authorization systems.* *Migration Discovery. A review of legacy systems from which data will be migrated. Acquia will assist Agency to identify required data schemes and systems access requirements.* *Risk Identification: A review of possible risks and their mitigation across the areas of design, knowledge, resourcing and technical environments.* *Includes expenses*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$6,020.00	**$12,040.00**	**$22,580.00**	
Additional offerings included in the package			
• 1 code base with 1-2 sites within a multisite configuration *• Within 5 releases of current Drupal Core version* *• Custom code must be clearly documented / described* *• Up to 100 Contributed Modules*	*• 2-3 code bases OR 1 code base with 3-4 sites within a multisite configuration* *• Within 10 releases of current Drupal Core version* *• Custom code has not been fully documented / described* *• Up to 150 Contributed Modules*	*• 4+ code bases OR 1 code base with 5 - 7 sites within a multisite configuration* *• More than 10 releases of current Drupal Core version* *• Custom code has not been fully documented / described* *• More than 150 Contributed Modules*	

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered			

Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$333.90 p/h	**$5.00 per page**	**$4.00 per page**	**$3.90 per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$2,000.00	**$2,000.00**	**$2,000.00**	**$2,000.00**
Additional offerings included in the package			
Service Not Offered	*Using Systemik 1 hour Systemik support*	*Using Systemik 5 hours Systemik support*	*Using Systemik 20 hours Systemik support*

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$15,900.00	**$15,900.00**	**$15,900.00**
Additional offerings included in the package		
Conducted over 5 days and includes the following: • *Contributed module review: review contributed modules to check for up-to-date versions and patches and whether best community supported modules were selected.* • *Static performance and scalability assessment: performance assessment using static analysis techniques, reviewing the configuration of the Apache Web Server, Drupal Social Publishing platform, and MySQL databases.* • *Content lifecycle management review: review the lifecycle for site content from authoring through editorial review and publication is optimized to support the required editorial process.* • *Configuration management assessment: review and assess that proper procedures are followed for managing changes to the site through the development process.* • *Custom module walkthrough and static analysis: If the site has implemented any custom modules, Acquia will conduct code walkthroughs to review the implementation against the best development practices.* • *Security analysis: high-level security analysis of site including scans of the web and database servers and a review of the Drupal configuration (user roles and permissions and other areas that are prone to insecure misconfiguration).*	*Acquia will conduct a Security Audit of Agency's site for adherence to recognized security best practices and identify commonly exploited security holes, and provide recommendations on how to mitigate potential issues. The workshop will be delivered remotely over 5 consecutive days. The scope of the audit will include:* • *Agency expectations: Acquia will engage Agency to determine security expectations and potential risks from the site.* • *Drupal update status & static analysis: review modules for Agency update status and identify those that have security updates available. Acquia will analyse the modules for Drupal best coding practices.* • *Drupal configuration security practices: Drupal configuration review of user roles and permissions and other areas that are prone to insecure configuration.* • *Custom module & theme walkthrough: if the site has implemented any custom modules or themes, Acquia will conduct code walkthroughs with Agency to review the security and their implementation against the best security practices and identify potential risks.* *Within 5 business days after the conclusion of the audit, Acquia will provide a site security assessment report detailing findings of the security audit, along with recommendations for applying any improvements not completed during the audit.*	*Performance Audit will assist Agency optimize its site using recognized best practices and automated testing to benchmark performance and identify gaps. If substantial issues, outside optimization, are uncovered during testing, Acquia will propose recommendations to remedy these issues so that Agency can ensure its site meets or exceeds expectations when deployed.* *The Performance Audit is designed for any single site and will be delivered remotely over 5 consecutive business days. The scope of the audit will include:* • *Drupal site performance audit: traffic analysis, performance and scalability assessment, module review.* • *Application profiling: performance benchmarking via automated testing. After the conclusion of the audit, Acquia will deliver a report with custom recommendations performance and scalability.*

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered			
Code Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered			
On-going Drupal Application Support			
10 Hours	**20 Hours**	**50 Hours**	**After Hours* p/h**
Service Not Offered			

Acquia Inc – Trading as Acquia

NTT Australia Digital Pty Ltd

Company Details

Full Legal Name	NTT Australia Digital Pty Ltd
Trading or Business Name	NTT
Legal Entity Type	Company (incorporated entity)
ABN	31 100 103 268
Registered Address	Level 21, 35 Collins Street, Melbourne Vic 3000

Company Profile

Principal Place of Business	Australia
Office Locations	Adelaide, Brisbane, Canberra, Melbourne, Perth, Sydney
Small to Medium Enterprise (SME)	No
Indigenous Supplier	No
Internet Address	https://hello.global.ntt/
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Gethin Constable Client Partner
Postal Address	2/45 Wentworth Avenue KINGSTON ACT 2604
Telephone	0447 306 678 02 6230 1997
Email Address	gethin.constable@global.ntt
Secondary Contact	Dan Ashcroft Sales Director
Telephone	0404 821 749 02 6230 1997
Email Address	dan.ashcroft@global.ntt

NTT Australia Digital Pty Ltd - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$150.00	$1,200.00	$206.25	$1,650.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$137.50	$1,100.00	$168.75	$1,350.00	$225.00	$1,800.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$156.25	$1,250.00	$193.75	$1,550.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$187.50	$1,500.00	$193.75	$1550.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$128.13	$1,025.00	$187.50	$1,500.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$112.50	$900.00	$150.00	$1,200.00

Technical Architect	
Associate per Hour	**Associate per Day**
$156.25	$1,250.00

Solution Architect	
Associate per Hour	**Associate per Day**
$193.75	$1,500.00

Information Architect	
Associate per Hour	**Associate per Day**
$187.50	$1,500.00

Scrum Master	
Associate per Hour	**Associate per Day**
$231.25	$1,850.00

NTT Australia Digital Pty Ltd - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$2,581.25	**$11,037.50**	**$19,862.50**
Additional offerings included in the package		
No extra services offered		

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$9,400.00	**$17,000.00**	**$28,050.00**	
Additional offerings included in the package			
Can also include provision of Test, Staging and Production environments and developer workflow and release management			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs			
Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$206.25 per hour	**$206.25 per hour**	**$206.25 per hour**	**$206.25 per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$2,500.00	**$2,000.00**	**$4,000.00**	**$7,500.00**
Additional offerings included in the package			
No extra services offered			
Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$156.25 per hour	**$20.00 per page**	**$20.00 per page**	**$20.00 per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$4,500.00	**$4,500.00**	**$4,500.00**	**$15,000.00**
Additional offerings included in the package			
No extra services offered			

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$12,500.00	**$8,000.00**	**$4,750.00**
Additional offerings included in the package		
Includes report with recommendations to resolve any issues identified		

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$150.00 per hour	**$206.25 per hour**	**Service Not Offered**	**$206.25**
Additional offerings included in the package			
No extra services offered			

Code Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$137.50 ph	**$168.75 ph**	**Service Not Offered**	**$193.75**
Additional offerings included in the package			
No extra services offered			

NTT Australia Digital Pty Ltd – Trading as NTT

On-going Drupal Application Support			
Blocks of Support Hours are per month. Minimum three month and maximum 12 month contract. Handling of unused hours for this supplier: • unused hours at the end of each month – **forfeit** • unused hours at the end of the contract – **forfeit**			
10 Hours	**20 Hours**	**50 Hours**	**After Hours* p/h**
$2,175.00 **($217.50 p/h)**	**$3,825.00** **($170.00 p/h)**	**$8,425.00** **($160.00 p/h)**	**$230.00**

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

Zyxware Technologies
Company Details

Full Legal Name	Zyxware Technologies Pty Ltd
Trading or Business Name	Zyxware Technologies Pty Ltd
Legal Entity Type	Company (incorporated entity)
ABN	83 601 321 804
Registered Address	8 Excelsa Way HILLSIDE, 3037, Victoria

Company Profile

Principal Place of Business	8 Excelsa Way HILLSIDE, 3037, Victoria
Office Locations	SBC 2205, II Floor, Yamuna Building, Phase III Campus, Technopark, Thiruvananthapuram - 695581, Kerala, India
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.zyxware.com.au
May Use Delivery Partner (Subcontractor)	Yes
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Babilo Augustine Managing Director
Postal Address	8 Excelsa Way HILLSIDE, 3037, Victoria
Telephone	0450 405 000
Email Address	babilo@zyxware.com.au
Secondary Contact	Babilo Augustine Managing Director
Telephone	0450 405 000
Email Address	babilo@zyxware.com.au

Zxyware Technologies - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$73.00	$450.00	$84.00	$525.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$73.00	$450.00	$84.00	$600.00	$110.00	$800.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$113.00	$850.00	$140.00	$1,000.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$110.00	$800.00	$130.00	$900.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$74.00	$525.00	$80.00	$600.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$73.00	$425.00	$84.00	$500.00

Technical Architect	
Associate per Hour	**Associate per Day**
$130.00	$1,000.00

Solution Architect	
Associate per Hour	**Associate per Day**
$181.00	$1,400.00

Information Architect	
Associate per Hour	**Associate per Day**
$165.00	$1,300.00

Scrum Master	
Associate per Hour	**Associate per Day**
$175.00	$1,400.00

Zxyware Technologies Pty Ltd – Trading as Zxyware Technologies

Zyxware Technologies - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$1,980.00	**$10,500.00**	**$15,420.00**
Additional offerings included in the package		
Technical report on potential additional feature sets developed specifically for the agency and a report on SEO options for the agency.		

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$1,080.00	**$1,560.00**	**$2,880.00**	
Additional offerings included in the package			
An optimal strategy for website rehosting without sacrificing the existing SEO ranking.			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement

Flexible	Five Content Types	10 Content Types	15 Content Types
Minimum requirements for the package			
$78.00 per hour	$60.00 per hour	$60.00 per hour	$60.00 per hour
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$2,640.00	$2,640.00	$2,640.00	$2,640.00
Additional offerings included in the package			
Maximum hourly rate specified only	*Assumes 1 Sprint of theme development and site configuration. Does not include graphic design.*	*Assumes 2 Sprints of theme development and site configuration. Does not include graphic design.*	*Assumes 3 Sprints of theme development and site configuration. Does not include graphic design.*

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$60.00 per hour	$16.00 per hour	$16.00 per hour	$16.00 per hour
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$4,680.00	$7,680.00	$16,200.00	$23,640.00
Additional offerings included in the package			
No extra services offered			

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$12,000.00	$12,000.00	$14,400.00
Additional offerings included in the package		
No extra services offered		

Zxyware Technologies Pty Ltd – Trading as Zxyware Technologies

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$60.00 p/h	**$78.00 p/h**	**$1,200.00**	**$78.00 per hour**
Additional offerings included in the package			
No extra services offered			

Code Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$60.00 per hour	**$78.00 per hour**	**$1,200.00**	**$84.00 per hour**
Additional offerings included in the package			
No extra services offered			

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:
- unused hours at the end of each month – **Forfeit**
- unused hours at the end of the contract – **Forfeit**

10 Hours	**20 Hours**	**50 Hours**	**After Hours* p/h**
$960.00 **($96.00 p/h)**	**$1,920.00** **($74.00 p/h)**	**$3,720.00** **($74.00 p/h)**	**Service not offered**

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

Zxyware Technologies Pty Ltd – Trading as Zxyware Technologies

Morpht

Company Details

Full Legal Name	Morpht Pty Ltd
Trading or Business Name	Morpht Pty Ltd
Legal Entity Type	Company (incorporated entity)
ABN	51 156 310 922
Registered Address	Suite 8, 1st Floor 409 Bong Bong Street Bowral NSW 2576

Company Profile

Principal Place of Business	5/87-97 Regent Street Chippendale NSW 2008
Office Locations	Sydney
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	Morpht.com
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Julia Topliss 0411 364 004
Email Address	Julia.topliss@morpht.com
Postal Address	5/89-97 Regent Street CHIPPENDALE NSW 2008
Central Contacts	1300 45 46 92 tenders@morpht.com
Secondary Contact	Murray Woodman Director
Telephone	0405 500 360
Email Address	murray@morpht.com

Morpht Pty Ltd - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$175.00	$1,400.00	$185.00	$1,480.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$185.00	$1,480.00	$195.00	$1,560.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$195.00	$1,560.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$195.00	$1,560.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$195.00	$1,560.00	$205.00	$1,640.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$185.00	$1,480.00	$195.00	$1,560.00

Technical Architect	
Associate per Hour	**Associate per Day**
$205.00	$1,640.00

Solution Architect	
Associate per Hour	**Associate per Day**
$205.00	$1,640.00

Information Architect	
Associate per Hour	**Associate per Day**
$205.00	$1,640.00

Scrum Master	
Associate per Hour	**Associate per Day**
$195.00	$1,560.00

Morpht Pty Ltd - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$2,300.00	**$9,840.00**	**$13,120.00**
Additional offerings included in the package		
Service Not Offered	*Includes report (2 days)*	

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$3,600.00	**$5,400.00**	**$7,200.00**	
Additional offerings included in the package			
No extra services offered			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement

Flexible	Five Content Types	10 Content Types	15 Content Types
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$185.00 per hour	**$185.00 per hour**	**$185.00 per hour**	**$185.00 per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$2,200.00	**$2,200.00**	**$2,200.00**	**$2,200.00**
Additional offerings included in the package			
No extra services offered			

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$195.00 per hour	**$8.00 per page**	**$5.00 per page**	**$3.5.00 per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$3,600.00	**$3,600.00**	**$3,600.00**	**$3,600.00**
Additional offerings included in the package			
No extra services offered			

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$5,400.00	**$5,400.00**	**$5,400.00**
Additional offerings included in the package		
No extra services offered		

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$185.00 per hour	$185.00 per hour	$1,800.00	$185.00 per hour
Additional offerings included in the package			
No extra services offered			

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$185.00 per hour	$185.00 per hour	$1,800.00	$185.00 per hour
Additional offerings included in the package			
No extra services offered			

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **can roll over one month and will be the first to be used in the next month**
- unused hours at the end of the contract – **forfeit**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,850.00 ($185.00 p/h)	$3,700.00 ($185.00 p/h)	$9,250.00 ($185.00 p/h)	Service not offered

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

Oxide Interactive

Company Details

Full Legal Name	Oxide Interactive Pty Ltd
Trading or Business Name	Oxide Interactive Pty Ltd
Legal Entity Type	Company (incorporated entity)
ABN	20 138 035 195
Registered Address	Hardwickes, 1/6 Phipps Close, Deakin ACT 2600

Company Profile

Principal Place of Business	1/71 Leichhardt Street Kingston ACT 2604
Office Locations	
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.oxideinteractive.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Alexi Paschalidis Managing Director
Postal Address	PO Box 4780 KINGSTON ACT 2604
Telephone	1300 662 771 0401 913 658
Email Address	alexi@oxideinteractive.com.au info@oxideinteractive.com.au
Secondary Contact	Alexi Paschalidis Managing Director
Telephone	1300 662 771 0401 913 658
Email Address	alexi@oxideinteractive.com.au

Oxide Interactive - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$155.00	$1,240.00	$175.00	$1,400.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$155.00	$1,240.00	$175.00	$1,400.00	$225.00	$1,800.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$175.00	$1,400.00	$195.00	$1,560.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$155.00	$1,240.00	$175.00	$1,400.00

Technical Architect	
Associate per Hour	**Associate per Day**
$225.00	$1,800.00

Solution Architect	
Associate per Hour	**Associate per Day**
$265.00	$2,120.00

Information Architect	
Associate per Hour	**Associate per Day**
$195.00	$1,560.00

Scrum Master	
Associate per Hour	**Associate per Day**
$225.00	$1,800.00

Oxide Interactive - Category 2 - Fixed Price Drupal Services
All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$1,750.00	**$15,300.00**	**$30,600.00**
Additional offerings included in the package		
No extras offered	• *Series of half day workshops to conduct design implementation discovery and migration discovery sessions* • *An initial requirements briefing as required* • *Requirements review, design implementation discovery and migration discovery by our software architect* • *Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our senior engineers* • *High level design document and component architecture to provide an overview of the system* • *Content type specifications, where appropriate including information on recommended settings and fields* • *Risk plan identifying areas of increased risk. Importantly the plan includes a strategy to avoid or mitigate the risk* • *A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary* • *Following delivery of the report, communication to answer any follow up questions*	*Series of half day workshops to conduct design implementation discovery and migration discovery sessions* • *An initial requirements briefing as required* • *Requirements review, design implementation discovery and migration discovery by our software architect* • *Assessment of functionality, stability and ongoing maintenance of the distribution and modules by our senior engineers* • *High level design document and component architecture to provide an overview of the system* • *Content type specifications, where appropriate including information on recommended settings and fields* • *Risk plan identifying areas of increased risk. Importantly the plan includes a strategy to avoid or mitigate the risk* • *A report is prepared and written in a manner that is easily understood by non-developers, but also provides sufficient detail where necessary* • *Up to two follow up sessions to answer any follow up questions, and amend the report as necessary*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$3,800.00	**$6,150.00**	**$9,700.00**	
Additional offerings included in the package			
• Consultation on a redirect strategy *• Advice on required DNS changes* *• Migration plan to outline the switch-over process* *• Go live checklist that covers basic configuration checks and considerations* *• Basic site comparison to ensure there are no obvious visual differences* *• Basic monitoring for a 24 hour period following the migration to assure the effectiveness of the migration*			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$220.00 per hour	**$220.00 per hour**	**$220.00 per hour**	**$220.00 per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$750.00	**$750.00**	**$750.00**	**$750.00**
Additional offerings included in the package			
• Includes modifying an existing theme to customise logo, fonts, colours and basic layout *• Includes converting an existing mock-up in to a Drupal theme* *• A full UX design process is available if required* *• Custom development including integrations with third-party tools or development of custom modules (where appropriate)*	*• Assumes custom dev or complex site building was already completed* *• Custom functionality or complex landing pages are beyond the scope of the theme development* *• A full UX design process is available if required as an additional cost* *• Includes modifying an existing theme to customise logo, fonts, colours and basic layout* *• Includes converting an existing mock-up in to a Drupal theme*		

Oxide Interactive Pty Ltd

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$220.00 per hour	$220.00 per hour	$220.00 per hour	$220.00 per hour
Flexible Set Up	500 pages Set Up	5000 pages Set Up	5000+ pages Set Up
$2,050.00	$2,050.00	$4,100.00	$10,200.00
Additional offerings included in the package			
Content audit *• Content type mapping process between the old site and the new* *• Where appropriate a custom automated migration will be created* *• Basic site comparison to ensure there are no obvious visual differences* *• Migration report to detail the volume and types of content that was successfully migrated*	Service Not Offered		

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$4,100.00	$12,800.00	$12,800.00
Additional offerings included in the package		
• Best suited as an overview or for simple sites. For more complex sites dedicated security, performance or code review packages may be more appropriate *• Best practice checklist report including recommendations*	*• Report of assessment including recommended actions* *• Penetration testing can be provided at an additional cost*	*• Report of assessment including recommended actions* *• Load testing can be conducted at an additional cost*

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
$220.00 per hour	$220.00 per hour	$3,700.00	$220.00 per hour
Additional offerings included in the package			

• *Technical assessment*
• *Code review*
• *Issue identification*
• *WCAG 2.0 accessibility review and report*

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$220.00 per hour	$220.00 per hour	$4,100.00	$220.00 per hour
Additional offerings included in the package			

• *Assumption is 2-3 simple custom modules* • *Technical assessment* • *Code review* • *Issue identification* • *WCAG 2.0 compliance*	• *Custom modules with more complex functionality not covered by a simple review package* • *Technical assessment* • *Code review* • *Issue identification* • *WCAG 2.0 compliance*

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **can be rolled over**
- unused hours at the end of the contract – **forfeited, but can be rolled over if the contract is renewed.**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$2,200.00 ($220.00 p/h)	$4,400.00 ($220.00 p/h)	$10,450.00 ($209.00 p/h)	Service not offered

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

Itomic

Company Details

Full Legal Name	Itomic Pty Ltd
Trading or Business Name	Itomic
Legal Entity Type	Company (incorporated entity)
ABN	89 103 495 021
Registered Address	Suite 34, City West Centre Railway Street West Perth WA

Company Profile

Principal Place of Business	Evenly split between the Melbourne and Perth offices.
Office Locations	Itomic Perth Suite 34, City West Centre Railway Street West Perth, WA 6005 Itomic Melbourne Suite 2a, 39 Railway Road Blackburn, VIC 3130
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.itomic.com.au www.drupalise.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	At time of writing (June 2020)our full team is comprised of both onshore and offshore resources. Unless otherwise directed, and on a per-project basis, we'll utilise the most effective team of resources available, irrespective of their onshore/offshore status. If a customer specifically requests offshore resources, then yes, we can source these. Our standard blended hourly rate remains the same regardless.

Company Contact Information

Primary Contact	Ross Gerring Director
Postal Address	PO Box 25
Telephone	03 9380 7775
Email Address	ross@itomic.com.au
Secondary Contact	Ben Townsend Director
Telephone	08 6336 9424
Email Address	ben@itomic.com.au

Itomic - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$150.00	$1,125.00	$150.00	$1,125.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,125.00	$150.00	$1,125.00	$150.00	$1,125.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,125.00	$150.00	$1,125.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,125.00	$150.00	$1,125.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,125.00	$150.00	$1,125.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,125.00	$150.00	$1,125.00

Technical Architect	
Associate per Hour	**Associate per Day**
$150.00	$1,125.00

Solution Architect	
Associate per Hour	**Associate per Day**
$150.00	$1,125.00

Information Architect	
Associate per Hour	**Associate per Day**
$150.00	$1,125.00

Scrum Master	
Associate per Hour	**Associate per Day**
$150.00	$1,125.00

Itomic Pty Ltd – Trading as Itomic

Itomic - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS.	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$2,940.00	**$12,320.00**	**$15,820.00**
Additional offerings included in the package		

One Day Site Assessment
- **Key Assumption:** Small Site. <5 Content Types. No migration/integration.
- **Approach:** Brief, Alignment, Discovery, Assessment, Report
- **Resources:** govCMS Engagement Manager & Solution Architect
- **Touchpoints:** Initial Intake, ½ Day Meeting, 1 Hour Presentation
- **Deliverable:** Functional Matrix, govCMS Viability Matrix, Report

3 Day Site Assessment
- **Goal:** govCMS Viability. Articulated Requirements. Solution Direction.
- **Key Assumption:** Med Complexity. 5 to 10 Content Types. Migration/Integration
- **Approach:** Intake, Functional & Technical Discovery, Assessment, Document
- **Resources:** govCMS Engagement Manager & Solution Architect
- **Touchpoints:** Intake, 3 x ½ Day Workshops (3 consecutive days onsite)
- **Deliverable:** govCMS Viability, Project Requirements Doc, Solution Design

5 Day Site Assessment
- **Goal:** govCMS Viability. Articulated Requirements. Solution Direction
- **Key Assumption:** Large Complexity. 10+ Content Types. Migration/Integration
- **Approach:** Intake, Functional & Technical Discovery, Assessment, Document
- **Resources:** govCMS Engagement Manager & Solution Architect
- **Touchpoints:** Intake, 5 x ½ Day Workshops (entire week onsite)
- **Deliverable:** govCMS Viability, Project Requirements Doc, Solution Design

Itomic Pty Ltd – Trading as Itomic

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$3,080.00	**$6,160.00**	**$12,320.00**	
Additional offerings included in the package			
PaaS Small - Up to 500 pages - Up to 500 attachments/assets - Up to 20 contrib modules **PaaS Medium** - Up to 5,000 pages - Up to 5,000 attachments/assets - Up to 50 contrib modules **PaaS Large** - Up to 10,000 pages - Up to 10,000 attachments/assets - Up to 100 contrib modules			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$5,508.00	**$24,375.00**	**$39,760.00**	**$45,430.00**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$2,800 (setup)	**$2,800 (setup)**	**$2,800 (setup)**	**$2,800 (setup)**
Additional offerings included in the package			
No extra services offered			
Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$150.00 per hour	• Up to 5 content types: $23,050 • Up to 10 content types: $29,585 • Up to 20 content types: $51,364 • 20+ Content Types: $51,364+	• Up to 5 content types: $25,773 • Up to 10 content types: $32,307 • Up to 20 content types: $54,087 • 20+ Content Types: $54,087+	**Based on 10,000 pages:** • Up to 5 content types: $26,680 • Up to 10 content types: $33,214 • Up to 20 content types: $54,994 • 20+ Content Types: $54,994+
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$1,120.00	included	included	included
Additional offerings included in the package			
No extra services offered			

Itomic Pty Ltd – Trading as Itomic

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
Small Site Audit: $1,960 **Medium Site Audit: $3,360** **Large Site Audit: $4,200**	**Small Security Audit:$1,960** **Medium Security Audit: $3,360** **Large Security Audit: $4,200**	**$3,360**
Additional offerings included in the package		
Small Site Audit - Up to 5 custom modules - Up to 1000 code lines (per module) - Up to 10 custom page templates - Up to 5 content types - Up to 1,000 lines of client-side scripts - 0 Integration points $1,960 **Medium Site Audit** - Up to 10 custom modules - Up to 2000 code lines (per module) - Up to 20 custom page templates - Up to 10 content types - Up to 5,000 lines of client-side scripts - 1 Integration point $3,360 **Large Site Audit** - Up to 20 custom modules - Up to 3000 code lines (per module) - Up to 30 custom page templates - Up to 20 content types - Up to 20,000 lines of client-side scripts - 4 Integration points $4,200	**Small Security Audit** - Up to 5 custom modules - Up to 1000 code lines (per module) - Up to 10 custom page templates - Up to 5 content types - Up to 1,000 lines of client-side scripts - 0 Integration points $1,960 **Medium Security Audit** - Up to 10 custom modules - Up to 2000 code lines (per module) - Up to 20 custom page templates - Up to 10 content types - Up to 5,000 lines of client-side scripts - 1 Integration point $3,360 **Large Security Audit** - Up to 20 custom modules - Up to 3000 code lines (per module) - Up to 30 custom page templates - Up to 20 content types - Up to 20,000 lines of client-side scripts - 4 Integration points $4,200	**Performance Audit format:** Day 1: Traffic / visitor analysis, caching analysis, module configuration analysis, server and client side performance config review and performance test script prep. Day 2: Execute performance tests, analyse data and identify performance deficiencies/bottlenecks Day 3: Report, recommended limitations, high level costings.

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$2,940	$5,040	$1,050	$11,340
Additional offerings included in the package			

Simple
- Up to 3 Page Templates

Intermediate
- Up to 6 Page Templates

Complex
Up to 15 Page Templates

* Pricing assumes agency is an existing and onboarded Application Support customer.

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$1,400	$3,360	$1,050	$6,440
Additional offerings included in the package			

Simple
- Up to 500 lines of Code (per module)

Intermediate
- Up to 2,000 lines of Code (per module)

Complex
- Up to 5,000 lines of Code (per module)

All of the above cover:

- Coding standard compliance check
- Code security check for vulnerabilities
- Coding patterns + Drupal best practices validation
- Code performance analysis
- Business logic validation check
- Cross browser checks for client-side business logic
- Module/code testing in test environment

* Pricing assumes agency is an existing and onboarded Application Support customer.

On-going Drupal Application Support

Blocks of Support Hours are per month.

12 month contract.

May cancel at any time giving a minimum 3 months' notice

Handling of unused hours for this supplier:

- unused hours at the end of each month – **forfeit**
- unused hours at the end of the contract – **forfeit**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,500	**$2,850**	**$6,750**	**$247.50**
($150 p/h)	**($142.50 p/h)**	**($135.00 p/h)**	

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

Doghouse Group (Doghouse Agency)

Company Details

Full Legal Name	Doghouse Group Pty Ltd
Trading or Business Name	Doghouse Agency
Legal Entity Type	Company (incorporated entity)
ABN	30 109 219 490
Registered Address	C/O Cash Management, 4/2 Ambitious Link Bibra Lake, W.A, 6163

Company Profile

Principal Place of Business	Level 1 / 587 Wellington Street, Perth WA, 6000
Office Locations	Melbourne: Level 1, 35 Bourke Street Melbourne, VIC, 3000 Perth: Level 1 / 587 Wellington Street Perth WA, 6000
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.doghouse.agency
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Simon Shackleton Director
Postal Address	PO Box 7132 Perth Cloisters Square PERTH WA 6850
Telephone	1300 321 789
Email Address	simon@doghouse.agency
Secondary Contact	Simon Shackleton Director
Telephone	1300 321 789
Email Address	simon@doghouse.agency

Doghouse - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$135.00	$1,080.00	$160.00	$1,280.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$135.00	$1,080.00	$160.00	$1,280.00	$200.00	$1,600.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$180.00	$1,440.00	$200.00	$1,600.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$180.00	$1,440.00	$200.00	$1,600.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$180.00	$1,440.00	$200.00	$1,600.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$160.00	$1,280.00	$180.00	$1,440.00

Technical Architect	
Associate per Hour	**Associate per Day**
$180.00	$1,440.00

Solution Architect	
Associate per Hour	**Associate per Day**
$180.00	$1,440.00

Information Architect	
Associate per Hour	**Associate per Day**
$180.00	$1,440.00

Scrum Master	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Doghouse Group Pty Ltd – Trading as Doghouse Agency

Doghouse - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$1,500.00	**$11,100.00**	**$20,000.00**
Additional offerings included in the package		
• *Package excludes travel costs*	*3 days onsite with Solution Architect and for Requirements Review, Design Implementation Discovery, Migration Discovery* *• 1 day offsite with Solution Architect for cost estimate and risk planning* *• 2 days offsite with Senior Developer for module assessment, component architecture, and content type specifications* *• 1 days offsite with UX designer for high-level design* *• Package includes travel costs*	*5 days onsite with Solution Architect and for Requirements Review, Design Implementation Discovery, Migration Discovery* *• 3 day offsite with Solution Architect for cost estimate and risk planning* *• 3 days offsite with Senior Developer for module assessment, component architecture, and content type specifications* *• 2 days offsite with UX designer for high-level design* *• Package includes travel costs*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$1,500.00	**$1,500.00**	**$1,500.00**	
Additional offerings included in the package			
No extra services offered			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Doghouse Group Pty Ltd – Trading as Doghouse Agency

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$150.00 per hour	**$12,000.00**	**$24,000.00**	**$36,000.00**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
N/A	**N/A**	**N/A**	**N/A**
Additional offerings included in the package			
No extra services offered	*2 x two weeks' sprints consisting of 1 fulltime development resource and 1 x project manager at 25% (2 hours per day)*	*4 x two weeks' sprints consisting of 1 fulltime development resource and 1 x project manager at 25% (2 hours per day)*	*6 x two weeks' sprints consisting of 1 fulltime development resource and 1 x project manager at 25% (2 hours per day)*
Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$150.00 per hour	Service Not Offered	Service Not Offered	Service Not Offered
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
N/A	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
No extra services offered			

Doghouse Group Pty Ltd – Trading as Doghouse Agency

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$20,000.00	**$10,000.00**	**$10,000.00**
Additional offerings included in the package		
We perform a comprehensive site review using a series of tools including custom code and module analysers. For custom developed modules and themes, we perform a manual review to ensure they are developed in accordance with Drupal best practices. We deliver our results in the form of a detailed report covering not only the issues with your site, but our remedial recommendations		*We use a range of tools for performance auditing, including Application Performance Management tools like New Relic, to understand any performance bottlenecks within the application. We also set the site up on a testing hosting environment and load test it using tools such as, Load Impact to understand how many users your site is capable of supporting simultaneously, and to help determine the areas that will be problematic under high load situations. The outcome of these tests are presented in a report, along with our high-level recommendations.*

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$180.00 per hour	**$180.00 per hour**	**N/A**	**$180.00 per hour**
Additional offerings included in the package			
No extra services offered			

Doghouse Group Pty Ltd – Trading as Doghouse Agency

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$180.00 per hour	$180.00 per hour	N/A	$180.00 per hour
Additional offerings included in the package			
No extra services offered			

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **can be rolled over**
- unused hours at the end of the contract – **forfeited, but can be rolled over if the contract is renewed.**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,600.00 ($160.00 p/h)	$3,200.00 ($160.00 p/h)	$8,000.00 ($160.00 p/h)	$250.00

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

Technocrat

Company Details

Full Legal Name	Technocrat Holdings Pty Ltd
Trading or Business Name	Technocrat Holdings Pty Ltd
Legal Entity Type	Trust
ABN	18 614 799 674
Registered Address	903 / 50 Clarence Street, Sydney NSW 2000

Company Profile

Principal Place of Business	903 / 50 Clarence St Sydney NSW 2000
Office Locations	805 / 220 Collins St, Melbourne VIC 3000 Level 9, Nishi Building, 2 Phillip Law Street, Canberra ACT 2601 9A / 204 Alice St, Brisbane QLD 4000
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	www.technocrat.com.au
May Use Delivery Partner (Subcontractor)	Yes
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Anand Vasan Director
Postal Address	Suite 401 / 142 Clarence Street, Sydney NSW 2000
Telephone	1300 830 500
Email Address	sales@technocrat.com.au
Secondary Contact	Anand Vasan Director
Telephone	0400 145 110
Email Address	finance@technocrat.com.au

Technocrat Holdings Pty Ltd - Category 1 – General Drupal Services
All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$165.00	$1,320.00	$175.00	$1,400.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00	$175.00	$1,400.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$175.00	$1,400.00

Technical Architect	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Solution Architect	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Information Architect	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Scrum Master	
Associate per Hour	**Associate per Day**
$185.00	$1,480.00

Technocrat Holdings Pty Ltd - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$2,800.00 max	**$19.600 max**	**$42,000 max**
Additional offerings included in the package		
Based on this maximum scenario, the following people will be present at the ½ day workshop and will be involved in compiling the report: *1. Business Analyst* *2. Solution Architect & Senior Drupal Developer* *Assumes supply of two Tenderer staff for workshop*	*Based on this maximum scenario, the following people will be present at the 3 day workshop and will be involved in compiling the requirements review and design and development estimates:* *1. Project Manager* *2. UX & Business Analyst* *3. Solution Architect* *4. Senior designer* *Assumes supply of four Tenderer staff for workshop*	*Based on this maximum scenario, following people will be present at the 5 day workshop and will be involved in compiling the requirements review and design and development estimates:* *1. Project Manager* *2. UX & Business Analyst* *3. Senior Visual Designer* *4. Solution Architect 5. Snr Drupal developer* *Assumes supply of five Tenderer staff for workshop*

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$17,500 max	Service Not Offered	Service Not Offered	
Additional offerings included in the package			
The price difference between migrating a govCMS site and a non-govCMS site is significant. The latter would require creating and rebuilding existing functionality before the migration can be completed. As such, the maximum price is indicative of rebuilding and migrating a small non-govCMS site. Tasks include: 1. Rebuilding a small non-govCMS site for moving 2. Migration and regression testing Assumptions: ● Must be Drupal 7+ ● Non-govCMS distribution but compatible with changes required to retrofit govCMS Must be a simple site without external integrations	Service Not Offered		

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance.
Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
We assume a max cap of $100K (Up to 572 hours) without being given requirements	**$50k max**	**$120k max**	**$300k max**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
N/A	**N/A**	**N/A**	**N/A**
Additional offerings included in the package			
Additional offerings include WCAG 2.0 accessibility, responsive design project management and testing across multiple devices and browsers. *Please note we can not accurately provide an accurate ballpark max cap for a project with no requirements and have made multiple assumptions*	*Additional offerings include WCAG 2.0 accessibility, responsive design and testing across multiple devices and browsers.*	*Additional offerings include WCAG 2.0 accessibility, responsive design and testing across multiple devices and browsers.*	*Additional offerings include WCAG 2.0 accessibility, responsive design and testing across multiple devices and browsers.*

Technocrat Holdings Pty Ltd

Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$175.00 per hour	**$3.30 per page**	**$2.97 per page**	**$2.59 per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$2,000.00	**$2,000.00**	**$2,000.00**	**$2,000.00**
Additional offerings included in the package			
Options for flexible scope: *- Content assessment, and type mapping* *- Content mapping, audit and redesign* *- Automated scripts to bulk migrate content* *- File system migrations* *- Content rewriting* *- Project management*	Setup includes content assessment and type mapping. Fixed per page cost is not inclusive of Content Mapping, Content Redesign, Restructure and Rewrite consulting services.	Setup includes content assessment and type mapping. Fixed per page cost is not inclusive of Content Mapping, Content Redesign, Restructure and Rewrite consulting services.	Setup includes content assessment and type mapping. Fixed per page cost is not inclusive of Content Mapping, Content Redesign, Restructure and Rewrite consulting services.

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$14,000 max	**$30,000 max**	**$14,000 max**
Additional offerings included in the package		
Drupal site audits may vary depending on the size and complexity of the site. For the purposes of providing a maximum fixed price, we have assumed and constrained the estimate to a single Drupal codebase. *Tasks for the audit include:* 1. *Analysis of site architecture* 2. *Coding best practices audit* 3. *Audit of performance, configuration and security* 4. *A written report of findings and results* *Note: this audit is general in nature and not intended to guarantee that a site would be compliant to any specific industry standard (e.g. PCI-DSS, etc.)*	*A general security audit for a small-medium Drupal site with no 3rd party integration points including a recommended remediation report and could be low as 2 days effort and a cost of $2800. Larger and more complex sites will require more in depth analysis and environment setup etc. and may require effort up to the maximum cap.* *Note:* *Providing a security audit for a complex site that also includes "black box" or "grey box" style penetration testing and/or a guarantee for compliance with a specific industry standard is out of scope for this item.* *Technocrat is not a ISO270001 standard security provider. We subcontract our partner, UXC Saltbush for specialist security audit tasks beyond our team's capabilities to ensure the project is carried out to the required standards.*	*Includes a load testing analysis of major site components/pages using common utilities, and measuring performance using Application Performance Monitoring utilities.* *Note: Does not include function level profiling to identify code level remediation options.* *Results in a report detailing any potential performance deficiencies and recommendations for resolution.*

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$7,400 max	**$10,360 max**	Service Not Offered	**$14,800 max**
Additional offerings included in the package			
Included in a theme review are the following: *1. Browser compatibility* *2. Accessibility WCAG 2.0* *3. SEO (Search Engine Optimisation)* *4. Mobile responsive theme* *4. Report to detail issue identification and recommended remediation*	*Included in a theme review are the following:* *1. Browser compatibility* *2. Accessibility WCAG 2.0* *3. SEO (Search Engine Optimisation)* *4. Mobile responsive theme* *5. Report to detail issue identification and recommended remediation*	*Included in a theme review are the following:* *1. Browser compatibility* *2. Accessibility WCAG 2.0* *3. SEO (Search Engine Optimisation)* *4. Mobile responsive theme* *5. Report to detail issue identification and recommended remediation*	

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$7,400 max	$10,360 max	N/A	$14,800 max
Additional offerings included in the package			
Included in a code/module review are the following: 1. *Code review* 2. *Full technical assessment of the site* 3. *Accessibility WCAG 2.0* 4. *Modules review* *Report to detail issue identification and recommended remediation*	*Included in a code/module review are the following:* 1. *Code review* 2. *Full technical assessment of the site* 3. *Accessibility WCAG 2.0* 4. *Modules review* *Report to detail issue identification and recommended remediation*	*Included in a code/module review are the following:* 1. *Code review* 2. *Full technical assessment of the site* 3. *Accessibility WCAG 2.0* 4. *Modules review* *Report to detail issue identification and recommended remediation*	

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **forfeited**
- unused hours at the end of the contract – **forfeited**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,750.00 ($175.00 p/h)	$3,500.00 ($175.00 p/h)	$8,750.00 ($175.00 p/h)	$280.00

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 – Business Hours*

FinXL Professional Services

Company Details

Full Legal Name	FinXL Professional Services Pty Ltd
Trading or Business Name	FinXL IT Professional Services
Legal Entity Type	Company (incorporated entity)
ABN	74 104 804 793
Registered Address	Level 23, Angel Place 123 Pitt Street Sydney NSW 2000

Company Profile

Principal Place of Business	Level 23, Angel Place 123 Pitt Street Sydney NSW 2000
Office Locations	
Small to Medium Enterprise (SME)	No
Indigenous Supplier	No
Internet Address	www.Finxl.com.au
May Use Delivery Partner (Subcontractor)	No
Optional Offshore Resources	No

Company Contact Information

Primary Contact	Garth Lombard General Manager, ACT
Postal Address	Level 6 14 Moore Street CANBERRA ACT 2601
Telephone	02 6243 6420
Email Address	garthl@finxl.com.au
Secondary Contact	Duncan Thomson General Manager, Group
Telephone	02 8243 6868
Email Address	duncant@finxl.com.au

FinXL Professional Services Pty Ltd - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder

Junior per Hour	Junior per Day	Associate per Hour	Associate per Day
$102.50	$820.00	$122.50	$980.00

Drupal Developer

Junior per Hour	Junior per Day	Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$97.50	$780.00	$133.75	$1,070.00	$172.50	$1,380.00

Business Analyst

Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$137.50	$1,100.00	$160.00	$1,280.00

UX Designer

Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$172.50	$1,380.00	$186.25	$1,490.00

Digital Art Designer

Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$122.50	$980.00	$148.75	$1,190.00

Tester

Associate per Hour	Associate per Day	Senior per Hour	Senior per Day
$102.50	$820.00	$123.75	$990.00

Technical Architect

Associate per Hour	Associate per Day
$172.50	$1,380.00

Solution Architect

Associate per Hour	Associate per Day
$172.50	$1,380.00

Information Architect

Associate per Hour	Associate per Day
$172.50	$1,380.00

Scrum Master

Associate per Hour	Associate per Day
$172.50	$1,380.00

FinXL Professional Services Pty Ltd - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package		
Service Not Offered		

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
Service Not Offered	Service Not Offered	Service Not Offered	
Additional offerings included in the package			
Service Not Offered			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement

Flexible	Five Content Types	10 Content Types	15 Content Types
Minimum requirements for the package			

Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs

Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract

Flexible Type Set Up	Five Type Set Up	10 Type Set Up	15 Type Set Up
Servcie Not Offered	Servcie Not Offered	Servcie Not Offered	Servcie Not Offered
Additional offerings included in the package			
Service Not Offered			

Content Migration and Consolidation

Flexible	500 Pages	5000 Pages	Over 5000 Pages
Minimum requirements for the package			

Maximum rate + one-off setup costs

Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
Service Not Offered	Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered			

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
Service Not Offered	Service Not Offered	Service Not Offered
Additional offerings included in the package		
Service Not Offered		

FinXL Professional Services Pty Ltd – Trading as FinXL IT Professional Services

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
Service Not Offered	Service Not Offered	Servcie Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered			

Code Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
Service Not Offered	Service Not Offered	Servcie Not Offered	Service Not Offered
Additional offerings included in the package			
Service Not Offered			

On-going Drupal Application Support			
10 Hours	**20 Hours**	**50 Hours**	**After Hours* p/h**
Service Not Offered			

Keltree Pty Ltd (IBC Digital)

Company Details

Full Legal Name	Keltree Pty Ltd as trustee for The Kelly Family Trust
Trading or Business Name	IBC Digital
Legal Entity Type	Trust
ABN	81 986 424 356
Registered Address	30 Keymer Street, Belmont WA 6104

Company Profile

Principal Place of Business	Perth WA 6000
Office Locations	Perth and Melbourne
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	https://www.ibc.com.au/
May Use Delivery Partner (Subcontractor)	Yes
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Shane Kelly Managing Director
Postal Address	PO Box 8148 PERTH WA 6849
Telephone	08 6555 1838
Email Address	shane.kelly@ibc.com.au
Secondary Contact	Michelle Kelly Director
Telephone	08 6555 1838
Email Address	michelle.kelly@ibc.com.au

Keltree Pty Ltd - Category 1 – General Drupal Services

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**
$130.00	$1,040.00	$150.00	$1,200.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$130.00	Service Not Offered	$150.00	$1,200.00	$150.00	$1,200.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$160.00	$1,280.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$160.00	$1,280.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$150.00	$1,200.00	$160.00	$1,280.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$130.00	$1,040.00	$150.00	$1,200.00

Technical Architect	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Solution Architect	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Information Architect	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Scrum Master	
Associate per Hour	**Associate per Day**
$160.00	$1,280.00

Keltree Pty Ltd - Category 2 - Fixed Price Drupal Services

All prices are GST exclusive

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendation for which service offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 10 business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$1,200.00	**$3,600.00**	**$6,000.00**
Additional offerings included in the package		
Including a SiteSort Automated review with report and recommendations		

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$750.00	**$1,200.00**	**$1,800.00**	
Additional offerings included in the package			
Includes ensuring that the latest security patches are installed in the solution. *Includes a SiteSort Automated review with report and recommendations.* *Includes ensuring valid Google Analytics and Google Webmaster tools are installed and working on the site.* *Please note this Fixed Price does not include any configuration for potential integration work where the website integrates with other third-party system, it is based on moving a basic Drupal system with self-contained modules*			

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type definitions, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used – SaaS, PaaS, or other hosting – prior to executing the contract			
$150.00 – per hour	**$150.00 – per hour**	**$150.00 – per hour**	**$150.00 – per hour**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$750.00	**$1,200.00**	**$1,800.00**	**$750.00**
Additional offerings included in the package			
IBC Digital is happy to enter into a fixed price arrangement for specific project once full details are known. Initial Cost covers the project kick-off meeting and set up of our project environment. Client will have access to UXPin for collaboration on site structure, wireframes and designs.			
Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$130.00 – per hour	**$20.00 – per page**	**$17.00 – per page**	**$15.00 – per page**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$1,200.00	**$1,200.00**	**$1,200.00**	**$1,200.00**
Additional offerings included in the package			
No extra offered			

Site Audits and Technical Reviews

Site Audit	Security Audit	Performance Audit
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$6,500.00	**$3,200.00**	**$2,400.00**
Additional offerings included in the package		
Includes a Security Audi and a Performance Audit. IBC Digital utilises the SiteSort tool to automate a review of the site, including WCAG 2.0 review. Google Speed Tools and Y Slow for optimisation review. Includes a Moz Crawl for an SEO review	*IBC Digital will use Sucuri to perform a malware scan of the site to find any malicious content. IBC Digital will use Pentest-Tools.com security scans for a more in-depth security scan. IBC Digital also uses expert code review. This fixed price only allows for a selection of up to 10 files for the expert code review. Files will be selected for code most likely to have a vulnerability.*	*IBC Digital will use a combination of manual checks with Fiddler, Y Slow and Firebug and automated testing utilising JMeter and Selenium.*

Theme Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$150.00 – per hour	**$150.00 – per hour**	**$300.00**	**$150.00 – per hour**
Additional offerings included in the package			
IBC Digital utilises the SiteSort tool to automate a review of the theme, for WCAG 2.0 review. Google Speed Tools and Y Slow for optimisation review. Includes a Moz Crawl for an SEO review. Manual Code review is limited to 2 pages.	*IBC Digital utilises the SiteSort tool to automate a review of the theme, for WCAG 2.0 review. Google Speed Tools and Y Slow for optimisation review. Includes a Moz Crawl for an SEO review.*	*IBC Digital utilises the SiteSort tool to automate a review of the theme, for WCAG 2.0 review. Google Speed Tools and Y Slow for optimisation review. Includes a Moz Crawl for an SEO review Can include Manual WCAG 2.0 Review by Expert if required.*	

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one -off scoping cost	
$150.00 – per hour	**$150.00 – per hour**	**$300.00**	**$150.00 – per hour**
Additional offerings included in the package			
BC Digital utilises the SiteSort tool to automate a review of the theme, for WCAG 2.0 review. *IBC Digital uses expert PHP/Drupal developers to perform code reviews. Reviews are based against an agreed standard.* *XHProf is used to profile the code when running to determine adequate performance.*	*IBC Digital utilises the SiteSort tool to automate a review of the theme, for WCAG 2.0 review.* *Can include Manual WCAG 2.0 Review by Expert if required.* *IBC Digital uses expert PHP/Drupal developers to perform code reviews. Reviews are based against an agreed standard.* *XHProf is used to profile the code when running to determine adequate performance.*	*IBC Digital utilises the SiteSort tool to automate a review of the theme, for WCAG 2.0 review.* *Can include Manual WCAG 2.0 Review by Expert if required.* *IBC Digital uses expert PHP/Drupal developers to perform code reviews. Reviews are based against an agreed standard.* *XHProf is used to profile the code when running to determine adequate performance.*	

On-going Drupal Application Support

Blocks of Support Hours are per month.

Minimum three month and maximum 12 month contract.

Handling of unused hours for this supplier:

- unused hours at the end of each month – **TBA**
- unused hours at the end of the contract – **TBA**

10 Hours	20 Hours	50 Hours	After Hours* p/h
$1,500.00 **($150 p/h)**	**$2,900.00** **($150.00 p/h)**	**$7,000.00** **($140.00 p/h)**	**$150.00**

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), Definitions 1.1 – Business Hours

Keltree Pty Ltd as trustee for the Kelly Family Trust – Trading as IBC Digital

Salsa Internet Pty Ltd as trustee for the Webolutionary Trust trading as Salsa Digital

Company Details

Full Legal Name	Salsa Internet Pty Ltd as trustee for the Webolutionary Trust
Trading or Business Name	Salsa Digital
Legal Entity Type	Trust
ABN	85 676 742 328
Registered Address	First Floor, 159 Victoria Pde Collingwood, VIC 3066

Company Profile

Principal Place of Business	First Floor, 159 Victoria Pde Collingwood, VIC 3066
Office Locations	Collingwood
Small to Medium Enterprise (SME)	Yes
Indigenous Supplier	No
Internet Address	https://salsadigital.com.au/
May User Deliver Partner (Subcontractor)	Yes
Optional Offshore Resources	Yes

Company Contact Information

Primary Contact	Alfred Deeb Director
Postal Address	First Floor, 159 Victoria Pde Collingwood, VIC 3066
Telephone	+61 411 616 982
Email Address	alfred@salsadigital.com.au
Secondary Contact	Paul Morriss
Telephone	+61 419 531 831
Email Address	paul@salsadigital.com.au

Salsa Digital - Category 1 - General Drupal Services

Maximum Tariffs (Local team)

All prices are GST exclusive

Drupal Theme Builder			
Junior per Hour	**Junior per Day**	**Associate per hour**	**Associate per Day**
$155.00	$1,240.00	$185.00	$1,480.00

Drupal Theme Builder - Offshore Team Tariffs			
Junior per Hour	**Junior per Day**	**Associate per hour**	**Associate per Day**
$95.00	$760.00	$120.00	$960.00

Drupal Developer					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$155.00	$1,240.00	$170.00	$1,360.00	$190.00	$1,520.00

Drupal Developer - Offshore Team Tariffs					
Junior per Hour	**Junior per Day**	**Associate per Hour**	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$95.00	$760.00	$115.00	$920.00	$125.00	$1,000.00

Business Analyst			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$160.00	$1,280.00	$190.00	$1,520.00

UX Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$170.00	$1,360.00	$200.00	$1,600.00

Digital Art Designer			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$165.00	$1,320.00	$200.00	$1,600.00

Tester			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$155.00	$1,240.00	$165.00	$1,320.00

Tester - Offshore Team Tariffs			
Associate per Hour	**Associate per Day**	**Senior per Hour**	**Senior per Day**
$95.00	$760.00	$120.00	$960.00

Technical Architect	
Associate per Hour	**Associate per Day**
$200.00	$1,600.00

Solution Architect	
Associate per Hour	**Associate per Day**

$220.00	$1,760.00
Information Architect	
Associate per Hour	**Associate per Day**
$195.00	$1,560.00
Scrum Master	
Associate per Hour	**Associate per Day**
$195.00	$1,560.00

Salsa Digital - Category 2 - Fixed Priced Drupal Services

All prices are GST exclusive

www.salsadigital.com.au/FixedPriceGovCMS

Website Assessments and Advisory Services		
One Day Site Assessment	**Three Day Site Assessment**	**Five Day Site Assessment**
Minimum requirements for the package		
1/2 day meeting, 1/2 day report generation - assesses requirements against current govCMS functionality and makes recommendations for which services offering is best fit - SaaS or PaaS	Includes at minimum - requirements review, design implementation discovery, migration discovery, development cost estimates, module/distribution functional assessment, component architecture, high-level design, content-type specifications, risk planning. Workshop documentation to be provided to entity within 1-business days following workshop - and must be sufficiently detailed to enable the site owner to approach the market to build and deliver the site	
$4,200.00	**$18,800.00**	**$26,000.00**
Additional offerings included in the package		

www.salsadigital.com.au/GovCMSWebsiteAsessments

One-day small site assessment

www.salsadigital.com.au/GovCMSOneDaySiteAssessment

Assessment overview
Suitable for small sites and/or simple projects. The one day is broken into a half-day meeting and half a day for report generation delivered by a GovCMS Engagement Manager and Solution Architect.

The final report assesses the site requirements against the current GovCMS functionality and makes a recommendation for which service offering, SaaS or PaaS, is the best fit.

Engagement process
The one-day site assessment follows four stages:
1. Review questionnaire or brief
2. Intake and alignment
3. Lightweight discovery
4. Assessment report
5. Presentation

Outputs
The outputs from the one-day site assessment are:
1. **Site functionality matrix:** Visual representation of all desired functionality.
2. **GovCMS viability matrix:** Each functional requirement is classified to determine the level of configuration/customisation, and therefore compliance, with GovCMS SaaS.
3. **GovCMS assessment report**: Executive summary slide deck for stakeholders representing assessment findings and SaaS vs PaaS recommendation.

Outcomes
- Clear understanding on GovCMS SaaS viability and optional mitigations and/or alternatives for areas of non-compliance.
- Enables key stakeholders to make an informed decision on GovCMS SaaS vs PaaS.

Three-day medium site assessment

www.salsadigital.com.au/GovCMSThreeDaySiteAssessment

Assessment overview
The three-day site assessment is suitable for medium-sized sites or more complex sites. The three consecutive days is broken into three half-day workshops and three half days that cover data harvesting, assessment, solution analysis and report writing.

The final report assesses the site requirements against the current GovCMS functionality and makes a recommendation for which service offering, SaaS or PaaS, is the best fit.

Engagement process
Our three-day site assessment includes three half-day, on-site workshops. The highly collaborative and interactive workshops are run with key stakeholders to understand site requirements and viability. A final one-hour presentation is delivered at a time that suits you (usually conducted remotely).

Outputs
The outputs from the three-day site assessment are:
1. Site functionality matrix
2. GovCMS viability matrix
3. Solution design
4. SaaS vs PaaS evaluation matrix
5. Project requirements document
6. GovCMS assessment report

Outcomes
- Clear understanding on GovCMS SaaS viability and optional mitigations.
- Enables stakeholders to make an informed decision on SaaS vs PaaS.

Assumptions
We assume the following parameters to represent a 'medium complexity project':
- No content migration
- Up to 9 content types
- Up to 4 page templates
- No integration
- Up to 8 features

Exclusions
We exclude the following activities in assessments:
- Excludes visual design and IA
- Excludes creative discovery
- Excludes any relevant travel and lodging costs

Five-day large site assessment

www.salsadigital.com.au/GovCMSFiveDaySiteAssessment

Assessment overview
The five-day site assessment is suitable for larger or more complex sites. The five days are broken into five half-day workshops and five half days that cover data harvesting, assessment, solution analysis and report writing.

The final report assesses the site requirements against the current GovCMS functionality and makes a recommendation for which service offering, SaaS or PaaS, is the best fit.

Engagement process
Our five-day site assessment includes five half-day, on-site workshops. The highly collaborative and interactive workshops are run with key stakeholders to understand site requirements and viability. A final one-hour presentation is delivered at a time that suits you (usually conducted remotely).

Outputs
The outputs from the five-day site assessment are:
1. Site functionality matrix
2. GovCMS viability matrix
3. Solution design
4. SaaS vs PaaS evaluation matrix
5. Project requirement document
6. GovCMS assessment report

Outcomes
- Clear understanding of GovCMS SaaS viability and optional mitigations.
- Enables key stakeholders to make an informed decision on SaaS vs PaaS.

Assumptions
We assume the following parameters to represent a 'large complexity project':
- Content migration
- Up to 15 content types
- Up to 10 distinct page templates
- External integrations required
- Up to 16 features

Exclusions
We exclude the following activities in assessments:
- Visual design and IA development
- Creative discovery
- Any relevant travel and lodging costs for onsite workshop/ attendance

Website Re-hosting and Installation			
PaaS Small	**PaaS Medium**	**PaaS Large**	**SaaS Site***
Minimum requirements for the package			
Any pre-existing Drupal site, moving from previous host to cloud hosting option only (PaaS) - any version or distribution of Drupal is allowed Agency must confirm to the contractor they have an active govCMS PaaS hosting subscription prior to executing the contract			
$4,900	**$4,900**	**$4,900**	
Additional offerings included in the package			

www.salsadigital.com.au/GovCMSWebsiteRehosting

One fixed flat rate for all 'like-for-like' PaaS hosting migrations
Fixed price hosting migrations are available for sites that meet some basic criteria (see assumptions and exclusions below). We also accommodate any variations and can work with you to determine your needs and find a fixed rate package to add to your base migration if needed.

We keep it simple, one simple fixed flat fee for any 'as-is, like-for-like' hosting migrations when migrating from one site to a new site with the exact same configuration. We'll migrate the old site exactly as it is, onto a new GovCMS PaaS account at one fixed flat price regardless of how many pages and modules.

There are some upfront considerations to make sure the migration process runs smoothly, so we'll work closely with you early on to determine what's needed.

Three optional hosting migration and/or support uplift packages to customise your migration
During the intake we'll work with you to understand what, if any, optional extra support package you may require to based on your specific needs. Variations can include upgrading patch level/s, security, or module versions. We offer three additional fixed price migration uplift packages to augment your base PaaS migration.

We'll provide technical expertise covering migration DevOps functions to accommodate and/or support migration complexities to suit your individual PaaS migration.

PaaS migration and/or support pack costs:
1. **20 hours (Small)** — $3,900 +GST
2. **30 hours (Medium)** — $5,850 +GST
3. **40 hours (Large)** — $7,800 +GST

Fixed price basic eligibility criteria — assumptions
To ensure that the base PaaS hosting migration runs smoothly the following must apply to the expected migration:
- **Single point of contact** to manage the entire migration process.
- **GovCMS MOU** signed up with the Department of Finance with relevant PaaS account access setup.
- **As-Is migrations** cover any pre-existing supported Drupal version or distribution from current source to GovCMS PaaS.
- **Based on existing site configuration only** per individual site moving to PaaS.

Website Re-hosting and Installation

- **No changes in site architecture** — 'like-for-like'.
- **No changes or upgrades to the Drupal version**, modules or patch levels — 'like-for-like'.
- **Access to external GovCMS IPs** are setup and available
- **PaaS migrations only**, Department of Finance directly manages all SaaS migrations.

If you need or would like to take advantage of the migration window, to make any functional or technical changes to gain time and cost efficiencies, we recommend using any of the fixed price uplift package services in addition to the base migration service.

Fixed price basic eligibility criteria — exclusions
The base migration service also excludes the following, which would require additional discovery prior to migration:

- **Any search engine conversion** from Acquia to SOLR.
- **Integrating external API's** server-side applications/ connections or re-architecting.
- **Complex and non-standard theme deployments** including NodeJS-based frontend build tools.
- **No 're-architecting' changes in platform** e.g. multi or poly-sites.
- **No re-architecture from composer based site to non composer based sites** (i.e. compiled codebase).
- **Excludes training for PaaS 'container-based' platform hosting** — see optional pricing below.

Outputs

1. Pre-migration site audit report
2. Migration delivery report
3. Post-migration risk assessment report
4. Go-live run sheet with agency checklist.

Outcomes

- Agency site running on GovCMS PaaS, a resilient, secure, monitored and fully managed public cloud platform backed by a 99.99% uptime SLA.
- New site with a robust baseline for future improvements and enhancements.

*Installation of sites in the SaaS govCMS environment is the responsibility of the Department of Finance. Agencies may require technical assistance to complete preparation of their site, this should be completed using Category 1 resources where appropriate.

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Drupal Theme Development and Enhancement			
Flexible	**Five Content Types**	**10 Content Types**	**15 Content Types**
Minimum requirements for the package			
Includes content type documentations, taxonomy, site structure and search configuration - also includes HTML and CSS needed to implement the required design - Maximum rate + any one-off setup costs Agency must confirm to the contractor what hosting arrangements are being used - SaaS, PaaS, or other hosting - prior to executing the contract			
$195.00 - per hour	**$31,200**	**$54,600**	**$58,500**
Flexible Type Set Up	**Five Type Set Up**	**10 Type Set Up**	**15 Type Set Up**
$4,680.00	**$4,680.00**	**$4,680.00**	**$4,680.00**
Additional offerings included in the package			

www.salsadigital.com.au/GovCMSThemeServices

Engagement process
Salsa follows the engagement process below:
1. Review questionnaire or brief
2. Intake and alignment
3. Project setup
4. Environment setup
5. Familiarisation

For enhancement and/or fix hour estimations, we offer a mature and transparent process:
- Acceptance criteria
- Capture
- QA testing and remediation
- UAT support and remediation

Assumptions
1. Allowance for completely tailored (but compliant) visual design.
2. WCAG 2.0 compliant and GovCMS "compatible" visual designs provided.
3. Up to 3 breakpoints per design to accommodate Desktop, Mobile and Tablet.
4. Minimum 5 number of content types required.
5. No complex "business logic" backend conf other than support required content types + fields.

Content Migration and Consolidation			
Flexible	**500 Pages**	**5000 Pages**	**Over 5000 Pages**
Minimum requirements for the package			
Maximum rate + one-off setup costs			
$195.00 - per hour (local resource) or $75.00 – per hour (offshore resource)	**$3,900 per content structure (Unlimited pages)**	**$3,900 per content structure (Unlimited pages)**	**$3,900 per content structure (Unlimited pages)**
Flexible Set Up	**500 pages Set Up**	**5000 pages Set Up**	**5000+ pages Set Up**
$2,000.00	**$2,000.00**	**$2,000.00**	**$2,000.00**
Additional offerings included in the package			

www.salsadigital.com.au/GovCMSContentMigration

Automated content migrations

www.salsadigital.com.au/GovCMSAutomatedMigration

Automation overview
Setup and run automated migration scripts that take content from your source CMS and maps it to your GovCMS site. Suitable for when you have a large site with many content structures and/or many pages.

Engagement process
Salsa follows the engagement process below:
1. Review questionnaire or brief
2. Intake and alignment
3. Discovery
4. Pre-migrate
5. Build and migrate
6. UAT
7. Deploy

Outputs
1. Migration complexity scope documented and optional edge cases identified
2. Groomed backlog reflecting content migration user stories
3. .json content export files
4. GovCMS site configured with target/new content types

Outcomes
● A new/target GovCMS site with fully migrated content.

Assumptions
● All content is publicly accessible.
● **Unlimited number of pages**
● Each **content structure** contains up to 10 custom fields and up to five paragraph types.
● 'As-is, like-for-like' migration of field content with no cleansing or transformation.

Site Audits and Technical Reviews		
Site Audit	**Security Audit**	**Performance Audit**
Minimum requirements for the package		
Best practice audit covering architecture, development, performance, configuration and security	Best practice to assess compliance with solutions for common security exploits and vulnerabilities, includes recommended remediation plan and high level costs assessment	Includes testing to assess site performance and identity deficiencies, includes identification of recommended optimisation and high-level cost assessment
$7,410	**$7,410**	**$6,240**
Additional offerings included in the package		
www.salsadigital.com.au/GovCMSSiteAuditAndReviews		

1	Site Audit Packages	www.salsadigital.com.au/GovCMSSiteAudit
2	Security Audit Packages	www.salsadigital.com.au/GovCMSSecurityAudit
3	Performance Audit Packages	www.salsadigital.com.au/GovCMSPerformanceAudit

Site audit

www.salsadigital.com.au/GovCMSSiteAudit

Overview
Salsa's site audits focus on best practice to optimise your website. A 'simple' site audit package includes up to five custom modules, 1,000 code lines (each per module), 10 custom page templates, five content types, 1,000 lines of all client-side scripts, and zero integration points.

Engagement process
Our engagement process is outlined below:
1. Review questionnaire or brief
2. Intake and alignment
3. Coordinate access
4. Conduct review
5. Produce risk assessment report and initial site audit report
6. Produce stakeholder executive summary presentation
7. Schedule findings and recommendations walkthrough

The scope of a site audit includes:
1. Architecture audit
2. Development audit
3. Performance audit
4. Configuration audit
5. Security audit

Outputs
After a site audit, you'll receive:

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1. A site audit report with architecture, security, configuration, development and performance review findings, severity/risk rating and recommendations
2. If/where relevant, suggested remediations
3. Module selection and configuration recommendations

Outcomes
- A clear understanding of any issues on your site (covering the overall site, site security and site performance) with suggested fixes.

Security audit

www.salsadigital.com.au/GovCMSSecurityAudit

Overview
Salsa's security audits focus on best practice to optimise your website's security. A 'simple' security audit package includes up to five custom modules, 1,000 code lines (each per module), 10 custom page templates, five content types, 1,000 lines of all client-side scripts, and zero integration points.

Engagement process
Our engagement process is outlined below:
1. Review questionnaire or brief
2. Intake and alignment
3. Project setup
4. Environment setup and assessment tooling
5. Run automated security tests
6. Conduct manual security audit
7. Produce security audit checklist
8. Report handover and optional stakeholder presentation

The scope of a security audit includes:
1. **Backend custom code/module review** for security coding standards, vulnerabilities and attack prevention.
2. **Frontend client-side script review** for security coding standards, vulnerabilities and attack prevention including (but not limited to) handling of user inputs to avoid SQL injection, filter functions to clean template variables, etc.
3. **Password security configuration** and policy review.
4. **Module security configuration review**, including verifying standard security modules are installed and configured to be effective.
5. **Security patch management workflow (PaaS)** — Review the process on how security patch announcements are monitored, notified, assessed, actioned, validated, deployed and documented.

Outputs
After a security audit, you'll receive:
1. **Checklist report** including criticality indicator for critical, high priority, medium priority and low priority security findings.
2. **Issue identification** and/or potential areas of attention.
3. **Recommendations** and/or suggested remediations.
4. **High level costings** on implementing suggested recommendations/remediations.

Site Audits and Technical Reviews

Outcomes
- A clear understanding of your site's risk profile and security compliance, with steps to mitigate any security vulnerabilities.

Performance audit

Overview

Salsa's three-day performance audit covers:
- **Day 1:** Traffic/visitor analysis, caching analysis, module configuration analysis, server- and client-side performance configuration review and performance test script preparation.
- **Day 2:** Execute performance tests, analyse data and identify performance deficiencies/bottlenecks.
- **Day 3:** Report, recommended limitations with high level costings.

We use tools like Blazemeter, JMeter and XHProf to provide performance data.

Engagement process

Our engagement process is outlined below:
1. Review questionnaire or brief
2. Intake and alignment
3. Environment Setup
4. Architecture audit
5. Code/config audit
6. Database audit support
7. Tests scripts
8. Measure
9. Identify
10. Report

Outputs

During a performance audit, you'll receive:
1. **Performance implementation report** grouped by each key area: architecture, code/config/scripts and database.
2. **Performance test report highlighting** scope of load tests and results.
3. **Issue identification** and/or potential areas of attention classified by a criticality indicator (critical, high, medium, low and okay).
4. **Recommendations** and/or suggested remediations.
5. **High level costings** on implementing suggested recommendations/remediations.

Outcomes
- An understanding of what's causing your site's performance issues with suggested recommendations.

Theme Review			
Simple	**Intermediate**	**Complex Setup**	**Complex**
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
Upto **3 page templates** $1,170 Setup + $2,925 +GST Total: $4,095 +GST	Upto **6 page templates** $1,170 Setup + $5,850 +GST Total: $7,020 +GST	Upto **10 page templates** $1,170 Setup + $9,750 +GST Total: $10,920 +GST	
Additional offerings included in the package			

www.salsadigital.com.au/GovCMSThemeReview

Overview
A theme review includes technical assessment, code review, issue identification, and WCAG 2.0 compliance for distinct page templates. Salsa's theme review for each distinct page template covers:

- **Stylesheet audit** focusing on complexity, reusability, browser compatibility, breakpoints and their use in responsive design and media asset use and optimisation
- **Client-side script audit** focusing on complexity, performance, coding standards, browser compatibility
- **Template file audit** focusing on complexity, performance, coding standards and best practices, semantic use of HTML elements
- **Template functions audit** focusing on complexity, performance, coding standards
- **Accessibility audit** focusing on WCAG 2.0 AA compliance

Engagement process
Our engagement process is outlined below:
1. Review questionnaire or brief
2. Intake and alignment
3. Project setup
4. Familiarisation and user experience testing
5. Environment setup and assessment tooling
6. Conduct theme review
7. Produce theme review checklist
8. Report handover

Outputs
As part of the theme review, you'll receive:
1. Checklist report
2. Issue identification
3. Recommendations
4. High level costings

Outcomes
The simple theme review will deliver:
- Reusability

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Theme Review

- Performance
- Maintainability
- Compliance
- Responsive

All packages include technical assessment, code review, issue identification, and WCAG 2.0 AA compliance for up to three distinct page templates.

What you also get
Our theme review packages provide you with a report that identifies all the theme issues and gives you recommendations and costings to fix them.

Code Review

Simple	Intermediate	Complex Setup	Complex
Minimum requirements for the package			
Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate		Includes technical assessment, code review, issue identification, WCAG 2.0 compliance - Maximum hourly rate + any one-off scoping cost	
Up to **500 lines of code** $1,170 Setup + $780 per scripted module Total: $1,950 + GST	Up to **2000 lines of code** $1,170 Setup + $3,120 +GST per scripted module Total: $4,290 + GST	Up to **5000 lines of code** $1,170 Setup + $7,800 +GST per scripted module Total: $8,970 + GST	
Additional offerings included in the package			

www.salsadigital.com.au/GovCMSCodeReview

Summary: Optimize your site / module's code to follow best practice to improve stability, performance, security and maintainability. Salsa's code review services take a deep dive into the code behind your site to ensure it's optimised and follows Drupal/GovCMS best practice.

Engagement process
Our engagement process is outlined below:
1. Review questionnaire or brief
2. Intake and alignment
3. Project setup
4. Environment setup and assessment tooling
5. Conduct code/module review
6. Produce code/module checklist
7. Produce optional cost estimates for remediation
8. Report handover and optional stakeholder presentation

Outputs

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Code Review

As part of the code review, you'll receive:
1. Checklist report
2. Issue identification
3. Recommendations
4. High level costings

Outcomes

The code review deliver:
- Performance improvements
- Roadmap for enhancements and continuous improvement
- Well maintained and healthy system
- Standards Compliance
- Improved security

Our team goes through your code focusing on:
- Code structured and organization
- Compliance with Drupal coding standards
- Drupal API usage best practices
- Use of Javascript and CSS libraries, well-formed markup (W3C validator) and accessibility (WCAG 2.0 AA).
- Correct PHP logic adoption within template files.
- Reviewing audit log files (Drupal watchdog, Apache and PHP logs) for compromised code that leaves warnings and notices.

The assessment includes:
1. Coding standard compliance check
2. Code security check for vulnerabilities
3. Coding patterns
4. Code performance analysis
5. Business logic validation check
6. Cross-browser checks for client-side business logic
7. Module/code testing in test environment

On-going Drupal Application Support

Blocks of Support Hours are per month.
Minimum three month and maximum 12 month contract.
Handling of unused hours for this supplier:
- unused hours at the end of each month - **Hours roll over each month.**
- Unused hours at the end of the contract - **All hours expire 12 months after the last contracted month.**

Retainer	10 Hours	20 Hours	50 Hours	After Hours* p/h
$190 p/h	$1,850.00	$3,600.00	$8,750.00	$300.00
Additional offerings included in the package				

www.salsadigital.com.au/GovCMSApplicationSupport

Summary: Ensure your website continues to remain secure and up-to-date whilst optionally build new enhancements and ad-hoc features.

On-going Drupal Application Support

Typical support requests may include, but not limited to:
- Content management and/or user/application administration
- Minor application enhancements and/or fixes, including logo or images update
- Technical governance, leadership and/or solution direction sounding board with a specialist expert
- Investigation, estimation and quotation of enhancements, including simple branding updates or larger Machinery of Government (MOG) changes
- General enquiries, operational support and training
- Optional functional regression test authoring and validation services
- Release management support

Block hour packages

Package	Tariff	Expiration	Total ex-GST	Total inc-GST
10 hours	$185/h	3 months	$1,850	$2,035
20 hours	$180/h		$3,600	$3,960
50 hours	$175/h	6 months	$8,750	$9,625
100 hours (2x 50 hour blocks)	$170/h	12 months	$17,000	$18,700

Emergency support

www.salsadigital.com.au/GovCMSEmergencySupport

Summary: Salsa can provide premium support services to ensure you have the expertise you need 24x7x365, whether it's for an immediate one-hour response support service, or additional 24x7 after-hours, stand-by support coverage.

Premium support hours overview
There are two premium support packages available to suit your needs. Choose premium emergency response support for quick response times and resolution during business hours, and then optionally add the after-hours standby support to provide additional coverage beyond business hours for an 'around the clock', 24x7 support commitment to quickly resolve and complete tickets.

Support options available
1. **Premium emergency immediate response** support, which provides a response and follow up support by a Salsa expert within one hour.
2. Optional **after-hours standby** support, to have quick response times from the above pack and augment your support to cover 24x7 including weekends and public holidays.

Outputs
To ensure an agreed process is established and maintained for effective support the following outputs will be developed at the beginning of the support period:
1. Code repositories set up
2. Defined and agreed support workflow process
3. Ticketing and tracking system agreed to and established
4. Defined and agreed RACI and authorisations

5. Defined and agreed release management process

Outcomes
- Dedicated support number to contact rostered available support engineer for immediate 'within one hour' response and follow up.
- Highly available support experts to manage and resolve incidents or requests.

Assumptions — premium immediate support
- **Prerequisites**: active GovCMS account with monthly standard retainer or bulk maintenance hours agreement.
- **One hour immediate response** and follow up
- **On consumption** as required anytime during business hours (9am to 5pm)
- **Minimum one hour charge per ticket** subsequent 15 mins billing increments
- **No expiration on hours** while active monthly retainer or bulk maintenance agreement in place.
- **Discounted pre-purchased support packs** for minimum of 10 hours available with 12-month expiration
- **'Around the clock'** commitment to resolve/complete ticket only available when bundled with '24x7' or 'after-hours' standby support

Assumptions — after-hours standby support
- **Premium immediate support package required**
- **Dedicated support number** to contact rostered available support engineer for immediate 'within one hour' response and follow up
- **Used support hours are billed at 'immediate response' tariffs**/ bulk discount agreements
- **Turn standby 'on' and 'off' if/as required**, i.e. during 'emergency modes' (activated/deactivated during business hours)
- **Minimum one-day lead time** for activating standby
- **Minimum standby of two days**
- **24x7 includes weekends and public holidays**
- **'Around the clock'** commitment to resolve/complete ticket. Only available when bundled with '24x7' or 'after-hours' standby support
- **Other tailored options available**

Fixed price packages
There is a fixed rate, one-off onboarding fee for each package and two fixed price packages available:
1. Immediate response
2. After-hours standby support

Premium immediate response support block hour packages

Pre-purchased emergency support pack hours	1 Hour	10 Hours	20 Hours	40 Hours
Expiration	n/a	3 months	6 months	12 months
One-off setup	**$4,200 +GST**			
Discount	n/a	10%	15%	20%
Per hour	$300 +GST	$270 +GST	$255 +GST	$240 +GST
Total support pack cost	n/a	**$2,700 +GST**	**$5,100 +GST**	**$9,600 +GST**

On-going Drupal Application Support

Standby 24x7 support block hour packages

Standby support pack period	1 Day	1 Week	1 Month	3 Months	1 Year
One-off setup	$4,200 +GST				
Discount	n/a	**10%**	**15%**	**20%**	**40%**
Total cost	**$125 +GST**	**$788 +GST**	**$3,199 +GST**	**$9,030 +GST**	**$27,090 +GST**
Cost per week	n/a	$788 +GST	$744 +GST	$700 +GST	$525 +GST

*Business hours are 8.00am to 6.00pm on Business Days unless otherwise specified in a contract. For further information about Business Hours refer to the Head Agreement, Module 1, Attachment 1 (Glossary), *Definitions 1.1 - Business Hours*

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